

SEE COOLING ECONOMY IMPROVINGLY

■ What makes it unique? Pinterest is highly visual and is effective in driving traffic to Web sites. It is also seen as a strong lead-generation source (more than 82 percent of U.S. online consumers have made a purchase based on recommendations from Pinterest).

■ How can dealers use it? Dealers can create a Pinterest account, create a set of boards and start pinning and sharing relevant items: original photography of vehicles, special cars for sale, vehicle tips and more. There is a great deal of vehicle-related information on Pinterest, and a category called car care and maintenance makes it a natural fit for dealers to generate leads.



Google+

■ What is it? Google+ is a social networking service operated by Google that is part of a connected suite of Google applications such as Gmail and YouTube.

■ How many people use it? Google claims 141 million users, but users mainly use other Google applications, hence many estimate that 15 percent of Internet users use Google+.

■ What users it? Google+ users tend to drive toward younger users, especially those who consider themselves "tech geeks."

■ What do users do? People and businesses can use Google+ as they use other social media tools such as Twitter and Facebook. They can send messages, photos and even video chat with other Google+ users. They also can use Google+ to search for things such as restaurants and local recommendations.

■ What makes it unique? A Google+ user's public profile contains information and photos that appear when someone conducts a regular Google search. If someone with a Gmail account searches for an auto dealership, a Google+ profile is displayed if the dealership has created one. It would be the consumer's first search point.

■ How can dealers use it? Dealers can create a Google+ account and profile. Because so many people use Google to search for information, a Google+ profile can enable a dealer to share information about the dealership and create an immediate personal connection. It also allows the dealership to be readily accessible to mobile users.



Instagram

■ What is it? Instagram, owned by Facebook, is a simple way to share photos and videos.

■ How many people use it? Instagram has 130 million users, with more than 90 percent under age 35.

■ What users it? Fifty-eight percent of Instagram users are female, 37 percent of Instagram users access the site daily and the average Instagram user spends 217 minutes

monthly on the site.

■ What do users do? Instagram users take and upload images and videos, add visual filters to enhance the photos and share with friends. They also follow their friends, friends and other users that catch their eye as they can "like" and comment on each other's images. Instagram can be easily connected to Facebook and Twitter, making it easy for users to share images and videos on cross-site platforms.

■ What makes it unique? Instagram is an easy-to-use platform that can be used only from a smartphone or tablet. Instagram filters are providing a platform for users to showcase their creativity.

■ How can dealers use it? Dealers can create an Instagram account and tag photos and take videos of anything visual at the dealership — vehicles, promotions, signs — to create a personal dealership experience.



Yelp

■ What is it? Yelp is an online guide to help people find businesses such as restaurants and retail stores. Customers review businesses and rate them based on their experiences.

■ How many people use it? Yelp had 100 million unique visits to its Web site in January. Yelp users have written more than 10 million reviews since the guide was started in 2004. There are 1 million businesses with active profiles.

■ What users it? Seventy-eight percent of users have gone to college or graduate school, and more than a third have incomes of more than \$100,000. Fifty-nine percent of searches on Yelp are conducted on mobile devices.

■ What do users do? By typing in a business category such as "restaurant" or "auto dealer" and a neighborhood location, users can search the database for local businesses, learn about companies and view what customers had to say about them. Once people have registered with Yelp, they can sign in and post reviews.

■ What makes it unique? Customer reviews are the heart of Yelp. Although online consumers can post reviews and opinions in many places — including Facebook, Google+ and others — Yelp was created specifically to help consumers find local businesses.

■ How can dealers use it? Yelp can help dealers manage their online reputation. Dealers can "claim" their business on Yelp by personalizing their pages with extra information such as business hours, photos and a link to the dealership Web site. They can also monitor what consumers say about them and, when appropriate, send a public or private response to a reviewer.

Source: Company Web sites and press releases, Forrester.com, eMarketer.com, Pew Research Center, Automotive News and media reports.

Stagram Picks Guide

Tim Shields

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The Ultimate Guide to Ethical Social Media Hacking A. Adams, The Ultimate Guide to Ethical Social Media Hacking Facebook Instagram and More 2025 Edition by A Adams is a hands on educational resource that teaches you the tools techniques and mindsets used by ethical hackers to test the security of today s most popular social platforms

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and budget friendly shopping tricks Chapter 3 March Health Wellness Hacks Improve your well being with quick effective fitness nutrition and stress relief techniques like intermittent fasting and the 20 20 20 eye rule for better focus and energy Chapter 4 April Home Cleaning Hacks Keep your space fresh clean and clutter free with DIY cleaning solutions smart organization methods and household efficiency tips Chapter 5 May Kitchen Cooking Hacks Make cooking easier and more enjoyable with meal prep shortcuts food storage tips and time saving techniques for stress free meals Chapter 6 June Travel Packing Hacks Travel smarter with efficient packing techniques jet lag prevention tips and essential hacks for a smooth hassle free trip Chapter 7 July Tech Digital Life Hacks Take control of your digital world with security tips device shortcuts and strategies to streamline and declutter your online life Chapter 8 August Work Study Hacks Improve focus retention and productivity with powerful study methods workflow strategies and practical ways to get more done Chapter 9 September Relationship Social Hacks Strengthen personal and professional connections with conversation techniques networking strategies and confidence boosting tips Chapter 10 October Survival Safety Hacks Be prepared for any situation with essential survival skills emergency response tactics and everyday safety precautions Chapter 11 November DIY Creative Hacks Get resourceful with innovative DIY projects upcycling ideas and clever household solutions that make life easier Chapter 12 December Holiday Celebration Hacks Enjoy stress free celebrations with budget friendly decorating ideas gift wrapping hacks and event planning strategies Conclusion Appendices Review key takeaways explore bonus life hacks and access quick reference guides to keep your favorite tips at your fingertips Packed with 365 practical everyday solutions HowExpert Guide to 365 Life Hacks is your go to resource for making life easier more efficient and more enjoyable one simple hack at a time Whether you follow along daily jump to a specific category for instant solutions or use this book as a long term reference you ll discover smart time saving strategies for every aspect of life Master one life hack a day and make every day of the year easier smarter and better HowExpert publishes how to guides on all topics from A to Z Visit [HowExpert.com](https://www.howexpert.com) to learn more

The Ethical Hacker's Playbook: A Beginner's Guide to Hands-On Cyber Defense Dhanil Das, Jibin N, 2025-10-28 The Ethical Hacker's Playbook A Beginner's Guide to Hands On Cyber Defense takes readers on an engaging journey into the world of hacking where curiosity meets responsibility In a digital era where every click transaction and message is connected to vast networks cybersecurity is no longer optional it's essential This book is designed to make cybersecurity approachable practical and deeply relevant Instead of overwhelming you with abstract definitions it focuses on clarity simplicity and real world examples that anyone can understand Whether you're a student stepping into IT a professional eager to strengthen your skills or simply curious about how hackers think this playbook offers the foundation you need At its core the narrative revolves around three characters the White Hat Hacker the defender the Black Hat Hacker the attacker and the Victim the unsuspecting target Through their interactions you ll explore how attacks happen why systems fail and how ethical hackers can step in to safeguard data networks and lives The book covers essential concepts

such as ethical hacking principles malware penetration testing the CIA Triad and different types of network attacks Each topic is broken down with relatable explanations examples and case based learning making it less of a lecture and more of a hands on guide Ultimately this is not just a book about hacking it is about defense awareness and empowerment It equips you with the mindset of an ethical hacker someone who learns to think like an attacker but acts with integrity to build stronger safer systems

iPhone X: The Newest Amazing Tips & Tricks Guide for iPhone X, XR, XS, and XS Max Users (The User Manual like No Other (Tips & Tricks Edition)) Phila Perry,2019-12-16 Here comes the newest amazing tips and tricks guide for all iPhone X XR XS and XS Max Users regularly updated There are tips that you would not find in the official Apple resources which we have put together in this comprehensive book for all iPhone users especially for you we have collected in this book the most common tips of the new iPhone X series This Tips and Tricks guide would also get you equipped with basic knowledge on how to take the maximum advantage of your iCloud how to troubleshoot fix some iPhone problems yourself without stress advanced tips and tricks that will make you a Pro in less than 30minutes of reading this book and lot more Also this book is simple enough to understand and a follow through Tips Tricks Guide suitable for kids adolescents teens and adults even for beginners or dummies seniors or an expert in the computer and technology niche

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Global Social Media Design Huatong Sun, 2020 Social media users fracture into tribes but social media ecosystems are globally interconnected technically socially culturally and economically At the crossroads Sun presents theory method and case studies to uncover the global interconnectedness of social media design and to bridge differences She articulates a critical design framework with design tools to redress asymmetrical relations in everyday practice and provides three cross cultural social media design and use cases Facebook Japan Weibo and global competition of WhatsApp WeChat LINE and KakaoTalk She calls to reshape the crossroads into a design square where differences are nourished as resources where diverse discourses interact for innovation and where alternative epistemes thrive

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