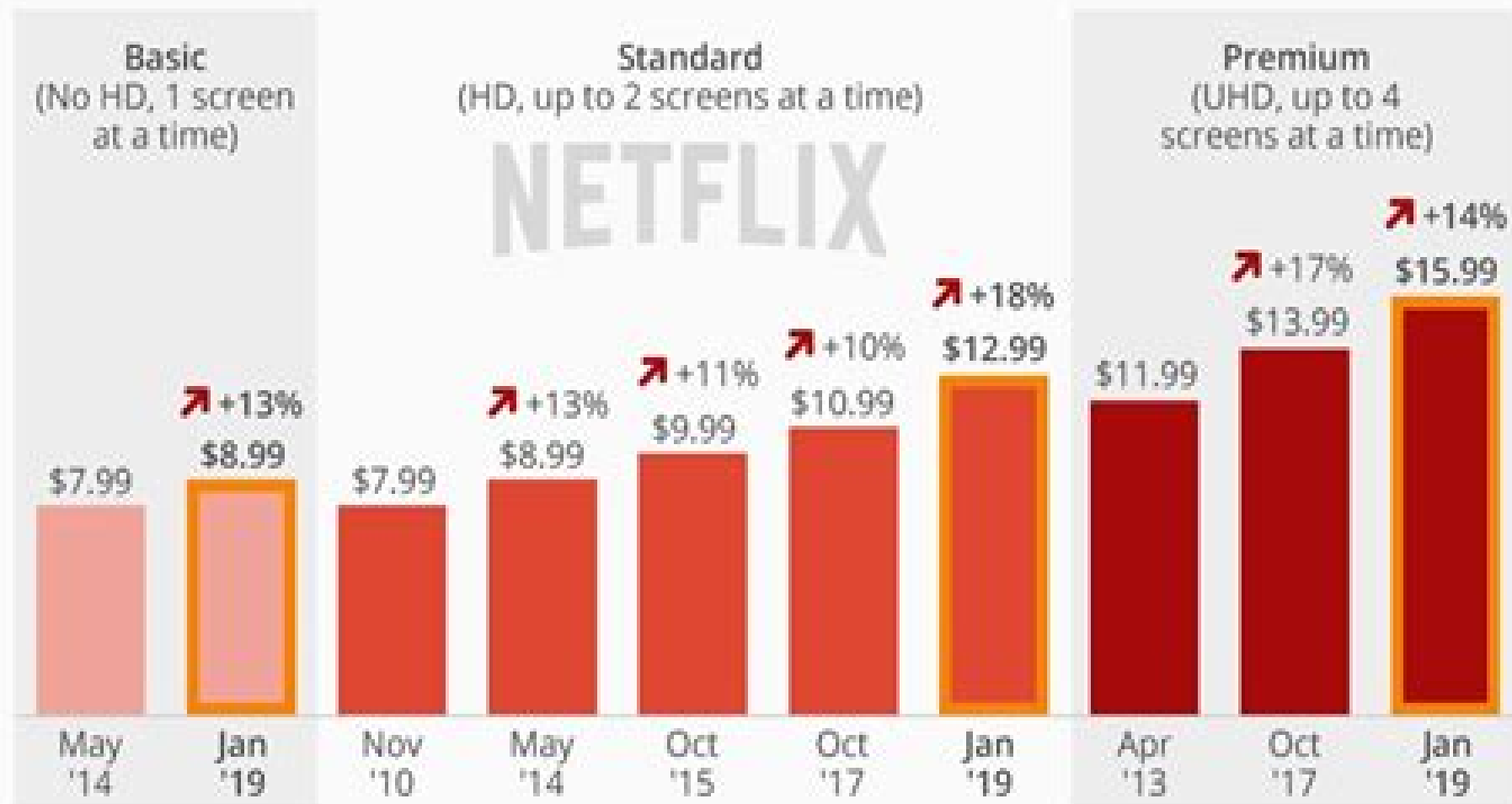


A Brief History of Netflix Price Hikes

Changes in price of a Netflix subscription in the United States*



* for new customers; existing customers are usually moved to the new pricing model at a later time

Sources: Company announcements, press reports



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Netflix's Speculative Fictions Colin Jon Mark Crawford, 2020-12-10 Netflix's Speculative Fictions Financializing Platform Television argues that Netflix's scaled expansion has hinged upon its ability not only to create but more importantly to communicate new forms and flows of potential value in platform capitalism wherein capital is mobilized not only from direct revenue streams but also the new value assigned to inputs and investments of data debt attention behavior taste time sociality and speculation To interpret and critique these new communications and projections of value Colin Jon Mark Crawford performs a discursive analysis of the platform television industry leader Netflix and its investor lore the multi-sited narrative of value found in the company's investor relations materials and corporate communications such as letters to shareholders financial earnings reports executive interviews press releases and blog posts Netflix best represents the increasingly ubiquitous nexus of culture tech and finance industries that is platform television To better understand the emergent financial logics of this relatively new media industry we must first understand the speculative narratives and discourses of value which organize it Scholars of media studies television studies technology studies and economics will find this book particularly useful

From Big Data to Big Profits Russell Walker, 2015-07-01 In *From Big Data to Big Profits* Russell Walker investigates the use of internal Big Data to stimulate innovations for operational effectiveness and the ways in which external Big Data is developed for gauging or even prompting customer buying decisions

The Machine Learning Solutions Architect Handbook David Ping, 2024-04-15 Design build and secure scalable machine learning ML systems to solve real world business problems with Python and AWS Purchase of the print or Kindle book includes a free PDF eBook Key Features Go in depth into the ML lifecycle from ideation and data management to deployment and scaling Apply risk management techniques in the ML lifecycle and design architectural patterns for various ML platforms and solutions Understand the generative AI lifecycle its core technologies and implementation risks Book Description David Ping Head of GenAI and ML Solution Architecture for global industries at AWS provides expert insights and practical examples to help you become a proficient ML solutions architect linking technical architecture to business related skills You'll learn about ML algorithms cloud infrastructure system design MLOps and how to apply ML to solve real world business problems David explains the generative AI project lifecycle and examines Retrieval Augmented Generation RAG an effective architecture pattern for generative AI applications You'll also learn about open source technologies such as Kubernetes KubeFlow for building a data science environment and ML pipelines before building an enterprise ML architecture using AWS As well as ML risk management and the different stages of AI ML adoption the biggest new addition to the handbook is the deep exploration of generative AI By the end of this book you'll have gained a comprehensive understanding of AI ML across all key aspects including business use cases data science real world solution architecture risk management and governance You'll possess the skills to design and construct ML solutions that effectively cater to common use cases and follow established

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AI-Powered Pricing: Transforming Business with Intelligent Pricing Models SIVAPRASAD NADUKURU, ADITYA DAYAL TYAGI, 2025-01-22 In the ever evolving world of business pricing strategies have always played a critical role in determining the success of products and services However with the rapid advancements in technology particularly artificial intelligence AI pricing models are undergoing a fundamental shift The emergence of AI powered pricing systems offers businesses a powerful tool to optimize their pricing strategies adapt to market dynamics in real time and maximize profitability This book authored by Sivaprasad Nadukuru and Aditya Dayal Tyagi explores the transformative potential of AI in pricing and its ability to reshape traditional business models By combining advanced machine learning algorithms predictive analytics and dynamic pricing techniques AI is enabling businesses to make smarter data driven decisions AI powered pricing systems can now analyze vast amounts of market data customer behavior and competitor pricing in real time to deliver personalized and optimal pricing solutions that improve revenue customer satisfaction and market competitiveness The authors bring a deep understanding of both AI technology and its practical application in business offering an insightful perspective on how organizations can implement intelligent pricing models to stay ahead of the curve Through a comprehensive exploration of case studies and theoretical frameworks this book provides a roadmap for businesses seeking to leverage AI to transform their pricing strategies It covers the essential aspects of AI powered pricing including the use of data analytics price elasticity models and pricing automation to deliver pricing strategies that are not only effective but also adaptive to the changing needs of the market The work presented in this book aims to guide both industry professionals and academics in navigating the complexities of AI powered pricing and its implementation It serves as a valuable resource for anyone involved in pricing marketing and business strategy and is an essential read for those looking to harness the power of AI to drive their business forward Sivaprasad Nadukuru and Aditya Dayal Tyagi have crafted a thorough and insightful exploration of how AI is revolutionizing pricing in the business world Their expertise and research illuminate the profound impact of AI powered pricing models offering

readers the tools and knowledge necessary to adopt intelligent pricing strategies in an increasingly competitive and data driven global market

Authors **The Search for Survival** Henry C. Lucas Jr., 2012-06-06 Ideal for business students business managers and corporate senior executives this book distills the lessons learned from the disasters that have befallen companies that were unable to cope with disruptive technologies In recent decades technology has changed rapidly to the point that it can very quickly affect a seemingly impregnable company or industry Unexpected technological developments enable innovators to offer new products and services that threaten incumbents In order to survive existing firms must be able to see a disruption on the horizon and figure out how to respond *The Search for Survival Lessons from Disruptive Technologies* examines organizations that failed to develop a strategy for coping with a technological disruption and have suffered greatly or even gone out of business The first chapter presents a model of how firms can respond to and hopefully survive a disruptive technology Each following chapter focuses on firms that have failed to survive or whose future is in doubt accompanied by an extensive detailed discussion of the lessons learned from each company or field s failings covering examples from industries such as recorded music book publishing video newspaper and higher education **EBOOK:** *International Marketing, 5e* Pervez Ghauri, Philip Cateora, 2021-08-16 In its 5th edition *International Marketing* guides students to understand the importance of international marketing for companies of every size and how going international can enhance value and growth It provides a solid understanding of the key principles and practices of international marketing The text has been thoroughly updated to reflect the most recent developments in the current business environment and encourages students to critically engage with the content within the context of modern life **Key Features** A new chapter dedicated to Digital and Social Media Marketing Fully updated pedagogy including Going International vignettes and End of Chapter questions Brand new examples and case studies from global and innovative companies including Red Bull Gillette and Audi Now includes Interactive activities Testbank questions and Quizzes available on Connect *International Marketing* is available with McGraw Hill s Connect the online learning platform that features resources to help faculty and institutions improve student outcomes and course delivery efficiency *International Marketing* continues to be an essential subject in any business or management degree Ghauri and Cateora s book now in its fifth edition provides a most up to date and authentic evolution of the subject George S Yip Emeritus Professor of Marketing and Strategy Imperial College Business School Professor Pervez Ghauri teaches *International Business* at Birmingham Business School He is Founding Editor for *International Business Review* IBR and Consulting Editor for *Journal of International Business Studies* JIBS Philip R Cateora is Professor Emeritus at the University of Colorado His teaching spanned a range of courses in marketing and international business from fundamentals through to doctoral level **Demand for Communications Services - Insights and Perspectives** James Alleman, Áine Marie Patricia Ní-Shúilleabháin, Paul N. Rappoport, 2013-10-07 This volume grew out of a conference organized by James Alleman and Paul Rappoport conducted on October 10 2011 in

Jackson Hole Wyoming in honor of the work of Lester D Taylor whose pioneering work in demand and market analysis has had profound implications on research across a wide spectrum of industries In his Prologue Eli M Noam notes that demand analysis in the information sector must recognize the public good characteristics of media products and networks while taking into account the effects of interdependent user behavior the strong cross elasticities in a market as well as the phenomenon of supply creating its own demand The second Prologue by Timothy Tardiff and Daniel Levy focuses more specifically on Taylor s body of work in particular its practical applications and usefulness in analyses of and practices within the Information and Communications Technology ICT sector known in Europe and elsewhere as the Telecommunications Media and Technology TMT sector The remainder of the book is organized into four parts Advances in Theory Empirical Applications Evidence Based Policy Applications and a final Conclusion The book closes with an Appendix by Sharon Levin and Stanford Levin detailing Taylor s contributions using bibliometrics Not only featuring chapters from distinguished scholars in economics applied sciences and technology this volume includes two contributions directly from Lester Taylor providing unique insight into economics from a lifetime in the field What a worthy book Every applied researcher in communications encounters Lester Taylor s work Many empirical exercises in communications can trace their roots to Taylor s pioneering research and his thoughtful leadership This book assembles an impressive set of contributors and contributions to honor Taylor No surprise the collection extends far and wide into many of the core topics of communications and media markets The emphasis is where it should be on important and novel research questions informed by useful data Shane Greenstein Professor of Management and Strategy Kellogg School of Management Northwestern University For more than 40 years Lester Taylor has been a leader in the application of consumer modeling econometric techniques and microeconomic data to understand residential and business user behavior in telecommunications markets During that time he inspired a cadre of students and colleagues who applied this potent combination to address critical corporate and regulatory issues arising in the telecommunications sector This volume collects the recent product of many of these same researchers and several other devotees who go beyond empirical analysis of fixed line service by extending Prof Taylor s approach to the next wave of services and technologies These contributions including two new papers by Prof Taylor offer an opportunity for the next generation to learn from his work as it grapples with the pressing issues of consumer demand in the rapidly evolving digital economy Glenn Woroch Adjunct Professor of Economics University of California Berkeley

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Dr.J.Saradha,Dr.M.Suresh,2025-03-21 Editors Dr J Saradha Assistant Professor Head Department of Business Administration SRM Institute of Science and Technology Deemed to be University Tiruchirappalli Tamil Nadu India Dr M Suresh Assistant Professor Department of Business Administration SRM Institute of Science and Technology Deemed to be University Tiruchirappalli Tamil Nadu India Published by SK Research Group of Companies Madurai 625003 Tamil Nadu India Edition

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Sulastris, Lisnawati Lisnawati, Lili Adi Wibowo, 2025-09-26 This is an open access book The 9th UPI Global Conference on Business Management and Entrepreneurship UPI GCBME 2024 will be held on August 07 2024 in Bandung Indonesia The aim of UPI GCBME 2024 is to provide a platform for educators researchers artists scholars managers graduate students and entrepreneurs from different cultural backgrounds to present and discuss researches developments and innovations in the fields of Business Management and Entrepreneurship It provides opportunities for the delegates to exchange new ideas and implementation experiences to establish business or research connections and to find global partners for future collaboration

Contemporary Issues in Luxury Brand Management Sylvie Studente, Eleonora Cattaneo, 2023-03-31 This book provides a comprehensive overview of the key themes surrounding luxury brand management and the core issues faced by luxury firms today The luxury industry has undergone a series of dynamic changes in the past twenty years Economic trends digital transformation and changing consumer habits are creating a new competitive landscape where traditional strategies will not necessarily provide continued growth and profitability Approaching luxury from a realistic brand management perspective this book works step by step through a typical luxury course structure covering sustainability heritage emerging brands digital marketing and analytics curation intellectual property and start ups Each chapter is illustrated by a relevant international case study and further examples as well as reflective questions to help gain insight from contemporary practice With additional PowerPoint slides and a test bank of questions available online this comprehensive textbook should be core reading for postgraduate students studying luxury brand management or luxury strategy *Strategic Airline Retailing and Solutions* Nawal K. Taneja, 2023-11-07 While airlines have been looking into the next generation of retailing practices for several years developments since the beginning of 2020 have accelerated the need to take retailing to a new paradigm A singular focus now is the ever changing demands of the current and next generation of customers and employees and managing their values Examples of customer needs include a mobile first approach rich content augmented and personalized end to end services with seamless consistent and contextualized experiences While these concepts of retailing are not new the challenge has been in bringing them to reality due to a the constraints of legacy systems and processes while transitioning to next generation retailing systems b the inaccessibility of real time data coming from a wide variety of sources such as online shopping social media and operations c the inability to monitor real time behavior of customers and employees d the lack of effective collaboration and cooperation within the travel ecosystem and e the increasing lack of trust on the part of customers This book provides a framework and technologies to convert retailing concepts from shopping to fulfillment into reality by a renovating an airline s core and ancillary products b progressing faster on digital and organizational transformation journeys to make better data based decisions about retailing c getting better at managing customer value by

knowing who the customers are d empowering supporting and listening to employees to meet their expectations e asking the right questions to solve complex retailing problems relating to customers competitors and stakeholders and f questioning common held beliefs about the airline business This book is indispensable for all airline executives and senior managers as well as airline and airport commercial managers It will also be enormously beneficial for retailers dealing with airlines and airports

Customer Value-centered Management Andreas Krämer,Thomas Burgartz,Christina Muzzu,2025-08-17 This book explores Customer Value centered Management as a modern corporate approach emphasizing its dual nature data driven yet comprehensive Facing heightened time pressure and uncertainty management grapples with decision making challenges amidst VUCA conditions While complexity rises tools like big data and AI offer decision making solutions Customer centrality epitomized by Amazon s success emerges as pivotal with customer value serving as the linchpin in relationship marketing Authors advocate an integrated value to value segmentation approach reconciling customer and company perspectives They caution against simplistic interpretations of value based pricing stressing the need for holistic consideration of customer benefit pricing and costs

Strategic Customer Service John Goodman,2019-02-05 Any organization can win more customers and increase sales if they learn to be more strategic with their customer service When customers complain employees respond The typical service model is riddled with holes What about people and businesses who never speak up but never come back Learn to actively reach out prevent problems and resolve issues in ways that boost loyalty Strategic Customer Service is a data packed roadmap that shows you how This invaluable resource distills decades of research on the impact of great versus mediocre service Complete guidelines and case studies explain how to Gather and analyze customer feedback Empower employees to fix problems Track your impact on revenue Generate sensational word of mouth Tap opportunities to cross sell and up sell Strategic Customer Service draws on over 30 years of research from companies such as 3M GE and Chick Fil A to teach you how to transcend a good business into a profitable word of mouth machine that transforms the bottom line Why settle for passive service Make a business case for ramping up operations and get the tools for making it pay off Transform customer service into a strategic function and reap benefits far exceeding investments

Exploring the Financial Landscape in the Digital Age Thomas Andreas Maurer,2024-08-13 The Proceedings of the International Conference on Financial Management and the Digital Economy ICFMDE 2023 offers an overview of research and insights into how financial management is evolving in the digital age The book covers a broad spectrum from examining cryptocurrency trends to exploring fintech advancements Topics also extend to digital transformation strategies practical applications of blockchain technology and the profound impact of digital innovations on financial markets Through rigorous research and analysis the proceedings offer valuable insights into the future trajectory of the global economy Written for scholars researchers and industry professionals in finance economics and digital innovation this collection provides valuable insights into the rapidly changing field of financial management Readers will gain deep perspectives on how digitalization is

reshaping financial landscapes worldwide *Entrepreneurial Internationalization in an Increasingly Digitized and Networked World Economy* Etemad, Hamid, Evers, Natasha, Kock, Sören, 2021-11-09 Providing cutting edge material from a range of perspectives on entrepreneurial internationalization this insightful book develops contemporary business concepts and business models to engage with a rapidly changing and diversifying world economy Chapters build a conceptual and theoretical illustration of the field providing key frameworks for the analysis of entrepreneurial internationalization including insights into strategy and organization as well as fundraising strategies for early internationalizing startups *101 Startup Lessons* George Deeb, Red Rocket Ventures, 2013-11-01 A comprehensive one stop read for entrepreneurs who want actionable learnings about a wide range of startup and digital related topics from George Deeb a serial entrepreneur and partner at Red Rocket Ventures The book is a startup executive's strategic playbook with how to lessons about business in general sales marketing technology operations human resources finance fund raising and more including many case studies herein We have demystified and synthesized the information an entrepreneur needs to strategize fund develop launch and market their businesses Join the 100 000 readers who have already benefitted from this book freely available and continuously updated on the Red Rocket Blog website TESTIMONIALS David Rahjohns Founder CEO at MotiveQuest George's passion ideas and involvement with MotiveQuest has been game changing for us From jumpstarting our sales and marketing plans and team to productizing our business and procedures Red Rocket has had an immediate and meaningful impact from day one I highly recommend Red Rocket If you want to grow strap on the Red Rocket Tyler Spalding Founder CEO at StyleSeek Red Rocket has been a great investor for our business and vocal champion of our brand As a proven entrepreneur himself George has provided valuable insights and recommendations on how to best build my business Red Rocket would be a great partner in helping build your business Seth Rosenberg SVP at Camping World Red Rocket helped us do a high level assessment of our e commerce efforts and assisted with the development of a digital strategy and marketing plan Red Rocket identified some immediate opportunities which we are implementing I am pleased to recommend Red Rocket for your e commerce and digital marketing needs Andrew Hoog Founder and CEO at viaForensics As viaForensics experienced significant growth we recognized the need for an experienced advisor with start up chops who could help us refine critical steps in our transition from a service company to a product based company Red Rocket's expertise in growth planning including organizational structure financial modeling and competitive analysis were instrumental in refining our strategy He helped facilitate key decisions the management team needed to make in order to take the company to the next level We are very pleased with Red Rocket's contributions to viaForensics and highly recommend his services to other startups facing similar growth Jerry Freeman Founder CEO at PaletteApp Red Rocket has been a key instigator in helping raise funds for PaletteApp They have helped me tremendously in realizing what an investor wants to see and how best to present it George has great experience and understanding of how to fund and launch a new company We feel fortunate that he has

thrown his hat into our arena Scott Skinger CEO at TrainSignal Red Rocket helped us in a variety of ways from financial modeling to introductions to lenders Their biggest win was helping us do preliminary investigative research on one of our competitors that ultimately sparked a dialog that lead to the 23 6MM sale of our business to that company We couldn't be more happy with Red Rocket's involvement with our business Overall a great advisor to have in your corner

At Your Service Frank Eliason, 2012-04-24 A guide to refocusing your business on those who matter most customers and employees Technology and social media tools have made it easier than ever for companies to communicate with consumers They can listen and join in on conversations solve problems get instant feedback about their products and services and more So why then are most companies not doing this Instead it seems as if customer service is at an all time low and that the few companies who are choosing to focus on their customers are experiencing a great competitive advantage At Your Service explains the importance of refocusing your business on your customers and your employees and just how to do it Explains how to create a culture of empowered employees who understand the value of a great customer experience Advises on the need to communicate that experience to their customers and potential customers Frank Eliason recognized by BusinessWeek as the most famous customer service manager in the US possibly in the world has built a reputation for helping large businesses improve the way they connect with customers and enhance their relationships At Your Service will appeal to leaders managers business owners customer service professionals and anyone who wants to learn how to add value to their organization

Reputation Marketing Amelia Green, AI, 2025-03-03 Reputation Marketing explores the critical role of online reputation management in today's business landscape It argues that in an era dominated by online reviews and customer opinions actively managing your brand's reputation is essential for success The book highlights how building trust managing online reviews and leveraging customer advocacy are no longer just marketing tactics but core components of business management and entrepreneurship Did you know that a carefully cultivated reputation built on genuine customer satisfaction can be a business's most powerful marketing asset Or that customers are increasingly turning to online reviews and peer recommendations before making purchase decisions The book provides a comprehensive guide to building and maintaining a positive business reputation starting with the core concepts of reputation marketing and the importance of online reviews It then delves into key areas such as building trust and authority effectively managing online reviews and leveraging customer advocacy to amplify positive experiences It takes a data driven approach providing actionable strategies and real world examples to implement in your own businesses This book uniquely emphasizes the integration of reputation marketing into broader business and marketing strategies offering a framework for creating a sustainable long term approach to brand building It progresses by first establishing core concepts then exploring key areas of influence and finally culminating in a discussion of integrating reputation marketing into broader business strategies By understanding these dynamics businesses can cultivate a customer centric culture that fosters loyalty advocacy and sustainable growth

Media

Management and Economics Research in a Transmedia Environment Alan B. Albarran, 2013-07-24 First Published in 2013
This landmark work centers on media management and economics within a diverse international historical and constantly changing environment The chapters herein reflect the current state of research and present directions for future study
Developed at the 2012 Research Symposium in conjunction with the annual convention of the Broadcast Education Association it represents the most current theory and research in the area **Achieving Customer Experience**
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