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Judd E. Hollander

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Advertising And Sales Promotion S H H Kazmi, Satish K Batra, 2008-04-30 Advertising is a brilliant form of art that has become an indispensable part of our lives As the business scene has transformed for the better in our country much is happening on the advertising front To tap the progress of Indian Advertising in this changed scenario a third edition of the book Advertising and Sales Promotion has been prepared for the students In this new edition all the chapters have been revised and some moderately updated with more relevant text figures boxes exhibits and references Following are the highlights of this edition Matter on Segmentation now includes current framework of Values and Lifestyle and Positioning topic has been re written text on Brand Personality and Image has been updated New Appendices have been added at the end of Part I and Part IV respectively some new Boxes with insightful contents have been added and some of the old exhibits have been replaced with the new ones The book essentially deals with the dynamic concept of Sales Promotion and its effect on the consumer Particularly meant for the students of management specialising in marketing the book provides a thoroughly educative and interesting reading Innovative Logistics Services and Sustainable Lifestyles Ani Melkonyan, Klaus Krumme, 2019-02-26 This edited volume aims to describe the transformation of supply chain management SCM and logistics services by merging sustainable logistics SCM sustainable consumption and lifestyle research This assessment of the transformation potential serves the development of sustainable business models and optimized decision making systems for achieving sustainable economic value creation within a green economy In 5 sections the volume takes a unique transdisciplinary approach to assess sustainable business practices within SCM and the logistics sector and to understand the interactions between logistics services and consumer lifestyles while creating transparency within the decision making process This book will be of particular interest to academics policymakers planners and politicians Section 1 introduces readers to the importance of blended research and innovation between sustainable SCM and consumer lifestyles for transformation towards a green economy Section 2 addresses the question of how trends and developments in consumption behavior and lifestyles influence the development of sustainable logistics Section 3 discusses the transformation potential towards sustainable logistics using the food sector as an example Section 4 focuses on strategic decision making in SCM and how long term improvements of sustainability performance can be achieved Section 5 concludes with policy recommendations as well as research and innovation perspectives for future sustainable development with SCM and logistics

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