AMARA KAMAU

Marketing Manager



Ingrid Persson Comcast 123 Fictional Lane Tucson, AZ 85743

Dear Ms. Persson:

June 20, 2023

As a sales manager, I was often told that my natural skillset was more aligned with marketing. While my passion for understanding consumers helped me excel in sales, I've always been fascinated by marketing. When I began to manage paid advertising campaigns at Oracle, my interest in marketing was confirmed. My initiative not only increased sales by 28%, but also honed my skills in a cornerstone of marketing: data-driven decision-making.

Comcast's people-first approach to marketing resonates with my interest in consumer behavior. In my five years as a sales manager, I specialized in analyzing user data to understand the needs of our buyers. I used my proficiency in Google Analytics to monitor website traffic and optimize our marketing strategies. My analytical approach contributed to a 34% increase in conversion rates and a 26% boost in customer retention over two years.

Transitioning to a marketing manager feels like a natural progression, as it combines my experience in sales with my passion for designing targeted campaigns. At Oracle, I bridged the gap between sales and marketing to increase ROI by 29%. I feel confident that I can successfully do the same with my career.

Comcast's customer-centric culture reflects my core values. I am excited about the prospect of combining my analytical skills and sales experience to develop data-driven marketing strategies for the company. My instinct for buyer behavior will allow me to contribute to Comcast's continued growth.

I would be thrilled to meet and discuss how my transition from sales to marketing can drive impactful strategies at Comcast. Thank you for considering my application.

Sincerely,

Amara Kamau

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Social Media Marketing Power Mindset Rory Ames-Hyatt, 2019-04-01 Do You Want More Sales Do You Want More Website Traffic Do You Want To Build Your Own Personal Influencer Brand Of course you do Whether you re an established entrepreneur a business start up or an aspiring online influencer social media marketing can help you achieve incredible results Yet if you want to grow your business or brand there are so many different and confusing social platforms and ad products to choose from whether they be Facebook Lead Ads to Instagram Stories to YouTube TrueView Videos But if you want to build a social media marketing plan that is both cost effective and profitable then you need to realize that online marketing is more than simply picking the right ad product or platform social media marketing is all about having a multi platform mindset By leveraging the attention grabbing power of Facebook YouTube Instagram and LinkedIn collectively you can create your own incredible marketing engine one that can grow your follower count generate sales capture clients and drive traffic towards your ecommerce store or website You see it is easy to get confused when you first decide to tackle online digital marketing And even with all the time in the world you won t be able to grow your brand on every single media platform out there But if you streamline your attention towards a few key platforms taking the time to fully utilize just a couple of key advertising products you could get some amazing results This is where Social Media Marketing Power Mindset comes in You see almost anyone with a Facebook account could run a Facebook ad But what does it take to run a successful Facebook Advertising campaign Instagram Story Ads on the other hand are one of the most effective branding tools available to entrepreneurs and influencer's alike And yet so few people even realize just how to take advantage of these incredibly low cost high converting adverts Well in Social Media Marketing Power Mindset you are going to learn how to use these marketing tools and products plus so much more to full effect Broken down into a series of information packed mindset building snippets and sound bites Social Media Marketing Power Mindset is a book designed to help you change your mentality from that of an Ordinary Social Media User into a Smart Social Media Master Inside This Book Why Social Media Marketing Is So Effective At Capturing Peoples Attention and how you can use the psychology of social media for your own personal brand Learn How To Avoid These Common Digital Advertising Mistakes helping you to keep your advertising spend low and profits high Find Out How To Turn Instagram Likes Into Leads and make your profile feed your own personal cash cow Discover How You Can Use LinkedIn s Organic Reach To Generate A Flood Of Free Traffic without needing to spend a single advertising dollar And So Much More Get Your Book Seen and Sold Claudine Wolk, Julie Murkette, 2023-09-25 Book marketing is intimidating for most authors It's like learning a new language Most authors believe that writing the book is the hard part of publishing and that they are done after writing the words The End Those in the publishing industry know better The hard part of publishing starts after the book is completed By the time most authors realize that they need to market their book they are too late Wolk and Murkette set out to change that outcome by providing an easy fun system for

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Times Index, 2013-05 Indexes the Times Sunday times and magazine Times literary supplement Times educational supplement Time educational supplement Scotland and the Times higher education supplement

Vanity Fair, 2016

Screen to Screen Selling: How to Increase Sales, Productivity, and Customer Experience with the Latest Technology Doug Devitre, 2015-10-30 Screen to Screen Selling is one of the most powerful tools you will ever use It s on your desktop your laptop your tablet and your smartphone It puts face to face accessibility at your fingertips delivers high impact at a low cost and opens up a whole new world of sales possibilities From remote business meetings to long distance presentations to live customer feeds screen to screen is where it s at And since it works on multiple platforms it s wherever you want to go That s the power of Screen to Screen Selling a game changing step by step guide that shows you how to INCREASE SALES by reaching out to customers anywhere in the world BOOST PRODUCTIVITY by making every meeting count getting every worker on board and keeping every customer engaged IMPROVE PERFORMANCE by using visual aids in your screen to screen meetings presentations and conversations ENHANCE CUSTOMER EXPERIENCE by delivering the kind of personal one on one service they won t find anywhere else Filled with money saving tips time saving strategies and practical tech smart solutions to all your business needs screen to screen selling is the perfect go to guide for making person to person connections that really count and really pay off If the success of your business depends upon your ability to communicate influence persuade or present ideas that solve problems you need to harness the power of screen to screen technology to help you get the job done faster more efficiently and more affordably This essential user's guide provides all the information you need to access and implement the best digital and online tools available for conducting remote meetings sales presentations training sessions and much more Screen to Screen Selling will show you how to Boost sales performance and customer experience without being physically present Choose the right technology for the right job and the right budget Prepare the best visuals for every transaction every client every time you connect Find the highest rated apps software and online services at the lowest price possible Visually demonstrate value that only you can provide in a way that makes you stand out from the competition Conduct meetings train employees coach teams and give presentations that captivate audiences and seal the deal every time Jam packed with field tested strategies user friendly tips and market ready solutions this comprehensive guide will help you reduce your costs manage your time expand your customer base and run your meetings more efficiently even if you can t be there in person You ll find revealing case studies of successful screen to screen sellers as well as valuable presentation tools security tips and other online resources As a bonus the book includes a selection of links to screen to screen tutorials webinars checklists and presentation slides so you can access the information across multiple devices in multiple ways These simple but powerful techniques can be applied to virtually any industry Even if your primary responsibility isn t sales you can use this innovative technology to make better decisions stronger connections and more new contacts than ever before It s the picture perfect way to sell your vision Coast to coast Person to person Screen to

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