

Manley Kertzmann

Warranty Manager

Contact

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Summary

Accomplished warranty manager with 10+ years of experience in automotive and industrial settings. Adept at analyzing complex technical problems, leveling up customer service operations, and developing cost-effective strategies to reduce product returns. At XYZ Corporation streamlined processes that decreased warranty costs by 20%. Now seeking a new opportunity at ABC Company to continue driving quality improvement initiatives while maintaining the highest standards of customer satisfaction.

Employment

Employer A

Warranty Manager, Sioux Falls, January 2018 — Present

- Monitored the claims process for all warranties, ensuring that each case was resolved within the agreed upon timeframes and budget; increased customer satisfaction by 30% while reducing warranty costs by 15%.
- Formulated monthly reports to track warranty information and provide upper management with up-to-date insight into the progress of ongoing cases; prepared detailed summaries on any necessary corrective actions taken.
- Actively communicated with customers regarding their individual needs related to product warranties; addressed inquiries promptly in order to ensure a positive experience for every client served.
- Analyzed returned products based on technical specifications outlined in company policies, identified potential defects or other issues which could lead to future problems and prevented costly repairs/replacements from occurring across various departments within our organization.
- Reported findings directly to stakeholders concerning outstanding service requests, proposed long-term solutions if applicable & provided comprehensive aftercare advice when appropriate.

Employer B

Warranty Manager, Greensboro, March 2012 — December 2017

- Evaluated warranty claims and customer feedback to identify potential issues, decreased customer complaints by 20% within 3 months.
- Negotiated warranty coverage with vendors and suppliers based on existing product warranties; successfully reduced costs associated with claim refunds by 15%.
- Assessed all valid warranty requests, ensuring that customers received timely service and appropriate financial compensation according to company policy guidelines.
- Advised customers of the various options available in their particular situation while maintaining a high level of satisfaction with the services provided; 95% positive client feedback rating achieved over 6-month period.
- Proficiently managed multiple projects related to warranty programs simultaneously, achieving outstanding results within set deadlines every time for a total savings of \$17k year-on-year.

Education

Educational Institution XYZ

Bachelor of Science in Business Administration, November 2011

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M Planty



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Drafting of Contracts - Templates with Drafting Notes Ravi Singhania,2021-03-15 This book is an essential handy guide for any draftsman and in house counsels as it not only contains the practical and usable templates that can serve as a prototype for the various contracts but also provides a sense about the purpose and critical points of the contract For each of the chapters along with the templates there is an introduction and drafting notes allowing a reader to grasp the essence and importance of the clauses It comprises of chapters on Partnership Procurement of goods services and assets Mergers Acquisitions and Joint Ventures Real Estate Employment Confidentiality Franchise Trademark Patent Copyright publishing broadcast reproduction and performer s rights Agency Hire Purchase Turnkey EPC and Project Finance One chapter is exclusively devoted to one of the most important clauses in any contract ie the Dispute Resolution clause and it covers the intricacies of this clause with respect to different contracts This book will prove useful for professionals students in understanding the practical details of varied contracts act as a beginning point for practitioners and be useful for all considering the vast number of contracts dealt with Key Features A must to have for in house legal teams consultants legal practitioners and fresh lawyers Templates of important and day to day contracts acting as a beginning point for practitioners Practical and business oriented templates for day to day contracts with introduction and drafting notes Special focus on Dispute Resolution clauses in most of the agreements Useful for professionals students to understand the practical details of varied contracts

Real-resumes for Supply & Logistics Jobs Anne McKinney,2006 If you ve been working in a specialized field like supply or logistics you really yearn to see sample resumes and cover letters of job hunters who have a similar background to yours These resumes and cover letters were used in real job campaigns and they speak the language of supply and logistics You will gain insights into how to use the specialized language of supply and logistics and actually translate technical concepts of the supply and logistics field into language that can be easily understood

A Project Manager's Book of Templates Cynthia Snyder Dionisio,2022-11-14 A PROJECT MANAGER S BOOK OF TEMPLATES A helpful compendium of ready made templates for managing every project in alignment with the latest PMBOK Guide 7th ed Project Management is a growing discipline that has seen considerable recent development Project managers are now expected to deploy predictive and adaptive methods and to draw upon a considerable base of knowledge in developing and formalizing project plans The Project Management Institute PMI publishes the authoritative Project Management Body of Knowledge PMBOK Guide which contains the global standard for the Project Management profession A Project Manager s Book of Templates is a vital companion to the PMBOK Guide providing a comprehensive set of templates and reports that helps project managers translate the content of the Guide into practical applications It promises to be an indispensable resource for professionals in this fast moving field A Project Manager s Book of Templates readers will also find Templates covering all types of work such as starting planning project documents logs and registers and reports and audits Templates representing

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Business Contracts Handbook Charles Boundy, 2016-04-08 If money is the lifeblood of business contracts are the arteries that help carry it around the commercial body Anyone in business is liable to have to deal with business contracts but few are trained to do so Even those that are trained may have experience in limited areas or in the distant past But the right contract can make a vital difference not just to recording and enforcing if need be the contract terms but also in ensuring the agreement deals with the real issues and approaches them in a practical way Finding help in this area is not easy as the market tends to offer little between serious academic tomes on the one hand and student summaries geared to exams on the other Business Contracts Handbook fills that gap covering both the basics of contract law in an accessible style and using a thoroughly practical approach to understanding and negotiating the key terms in a business contract If you have little prior knowledge Charles Boundy's many years of experience in drafting and providing guidance on business agreements of all kinds will enable you to acquire a working background quickly If you have years of experience you will still benefit from a checklist a reminder of what is important and why and an easy reference to up to date language and drafting there is always more to learn

Winning at the Acquisition Game Timothy Galpin, 2020-08-18 In an era of digital transformation disruptive innovation transient competitive advantage and industry convergence mergers and acquisitions have become more complex than ever Winning at the Acquisition Game presents the best materials insights tools and templates which comprise the comprehensive cross disciplinary Mergers and Acquisitions course taught in the MBA and Executive MBA programs at the Saïd Business School University of Oxford Each chapter connects traditionally distinct siloed functional expertise and provides readers with practical knowledge and tools to help them understand the entire M from pre deal strategy and due diligence through transaction valuation negotiations and consummation to post deal implementation workforce motivation innovation for revenue growth and results measurement and reporting Case examples illustrate how each stage of the process has been

implemented by companies across various industries while discussion questions and self assessments enable readers to determine their organization s current level of M A capability Through an actionable end to end process model this book shows both practitioners and students of M A how to successfully mobilize and integrate organizational capability and avoid management missteps to gain a unique advantage and truly win at the acquisition game Federal Register ,2007-04

Code of Federal Regulations ,2005-04 Title 16 presents regulations set forth by the Federal Trade Commission and the Consumer Product Safety Commission for commercial practices and procedures These include trade practice rules trade regulation rules fair packaging and labeling fair credit reporting hazardous substances flammable fabrics poison prevention packaging and refrigerator safety **The Albany Law Journal** ,1885 **Albany Law Journal** ,1884 **Title 16**

Commercial Practices Parts 0 to 999 (Revised as of January 1, 2014) Office of The Federal Register, Enhanced by IntraWEB, LLC,2014 The Code of Federal Regulations Title 16 contains the codified Federal laws and regulations that are in effect as of the date of the publication pertaining to commercial practices of U S goods and services as relate to the Federal Trade Commission and the Consumer Product Safety Commission including Fair Credit Reporting warranties anti trust product safety and general trade regulations *Discounts NOW! Master the Art of Online Bargaining: 99+ Message Templates for Better Deals Online. Uncover Secrets for Best Offers, Hassle-free Refunds, Exceptional Services, and Effective Complaints.* John Lewis,2023-10-11 Discounts NOW Master the Art of Online Bargaining is your essential guide to becoming a savvy online shopper In today s digital world where e commerce reigns supreme this book reveals the secrets of effective negotiation that can help you secure discounts find the best deals and make the most of your online shopping experience Learn the art of crafting persuasive messages to communicate with sellers and customer service representatives convincing them to grant you discounts and special offers Discover the key elements of an effective bargaining message including politeness clarity value proposition reasons for bargaining offering solutions and flexibility Moreover delve into the psychology of persuasion exploring concepts like social proof scarcity and reciprocity and how to apply them to your advantage in online negotiations Whether you re an experienced online shopper or new to the world of e commerce this book will empower you to maximize your savings and navigate the digital marketplace with confidence **Introduction to**

ASP.NET 4 AJAX Client Templates Craig Shoemaker,2010-11-18 This Wrox Blox will teach you how to create and customize ASP NET 4 AJAX Preview 4 Client Templates The author shows you how to use declarative as well as imperative data binding techniques to address the simple to advanced UI requirements He also covers how the observer pattern is fully implemented in ASP NET 4 AJAX and when used in conjunction with the Client Template markup extensions provides a developer experience much like XAML based applications like WPF and Silverlight This Wrox Blox walks you through how to implement examples that fetch data from ASP NET Web Forms using Page Methods and ASP NET MVC controller actions as well as interfacing directly with ADO NET Data Services Table of Contents What s New in ASP NET 4 AJAX Preview 4 1 What

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