Sales Overview

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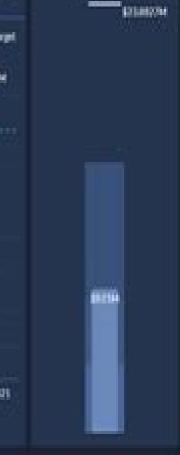
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Ai Overview On Sale Customer Service

Puja Mehta

Ai Overview On Sale Customer Service:

Introduction to Artificial Intelligence and Applications Mr.Desidi Narsimha Reddy, Mr. Harikrishna Pathipati, Lova Naga Babu Ramisetti, 2024-09-05 Mr Desidi Narsimha Reddy Data Consultant Data Governance Data Analytics Enterprise Performance Management AI ML Soniks consulting LLC 101 E Park Blvd Suite 600 Plano TX 75074 United States Mr Harikrishna Pathipati EPM Manager Department of Information Technology ITG Technologies 10998 S Wilcrest Dr Houston TX 77099 USA Lova Naga Babu Ramisetti EPM Consultant Department of Information Technology MiniSoft Empowering Techonolgy 10333 Harwin Dr 375e Houston TX 77036 USA Künstliche Intelligenz für Sales, Marketing und Service Peter Gentsch, 2017-10-07 Dieses Buch zeigt wie verschiedene Industrien von einer smarten Datennutzung mit Hilfe von Big Data Analytics und K nstlicher Intelligenz profitieren k nnen Dank der K nstlichen Intelligenz KI konnten in den letzten Jahren vor allem die Produktions und Logistik Prozesse vieler Unternehmen optimiert und automatisiert werden Immer fter werden jedoch auch administrative dispositive und planerische Verfahren in Marketing Sales und Management entwickelt die den Weg hin zu einem ganzheitlichen Algorithmic Business ebnen Mit diesem Buch pr sentiert der Autor erstmals einen leicht verst ndlichen Praxisleitfaden der systematisch die Technologien und Methoden der KI mit klaren Business Szenarien und einem unternehmerischen Mehrwert verkn pft Erfahren Sie u a wie Artificial Intelligence AI Ihr Pricing oder Ihre Produktempfehlungen automatisiert Ihre Kundenkommunikation und Conversational Commerce bernimmt oder durch Customer Journey Analysen das Marketing Budget effizient verteilt Lernen Sie wie Sie ber Daten Kunden und Marktpotenziale identifizieren und Marktforschung intelligent optimieren k nnen um so die Kommunikation mit Bestandskunden zu verbessern und die Kundenzufriedenheit dauerhaft zu steigern Entscheider im Marketing Gesch ftsf hrer und Vorst nde finden in diesem Buch einen praktischen Leitfaden zur Einf hrung von K nstlicher Intelligenz in Management und Marketing einer Einf hrung mit wenig Aufwand geringen Kosten und zuverl ssiger Planung effektiv umgesetzt werden kann Machen Sie noch heute den ersten Schritt in Richtung Algorithmic Business Prof Dr Peter Gentsch ist Entrepreneur und Experte im Bereich Digital Management und Big Data sowie Inhaber des Lehrstuhls fr Internationale Betriebswirtschaftslehre an der HTW Aalen mit den Schwerpunkten CRM E Business und Digital Intelligence Er ist Autor zahlreicher nationalund international ausgezeichneter Ver ffentlichungen und Keynote Speaker zu den Themen Digital Business Transformation und Innovationsmanagement Mit Beitr gen von Klaus Eck d Tales GmbH Prof Dr Martin Grothe complexium GmbHProf Dr Nils Hafner Hochschule Luzern Andreas Klug ITyX Solutions AG Andreas Kulpa DATAlovers AG Dr Darko Obradovic Insiders Technologies GmbHJens Scholz prudsys AG Andreas Schwabe Blackwood Seven Germany GmbHDr Michael Thess Signal Cruncher GmbH Dr Thomas Wilde BIG Social Media GmbH The Harvard Business Review Sales Management Handbook Prabhakant Sinha, Arun Shastri, Sally E. Lorimer, 2024-10-22 Sales leadership essentials for an era of rapidly advancing digital technology Managing an effective sales organization is key to revenue generation customer

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Shamim, Ho, Ree Chan, Trajkovski, Goran, 2023-05-02 In the modern data driven era artificial intelligence AI and machine learning ML technologies that allow a computer to mimic intelligent human behavior are essential for organizations to achieve business excellence and assist organizations in extracting useful information from raw data AI and ML have existed for decades but in the age of big data this sort of analysis is in higher demand than ever especially for customer support and analytics The Handbook of Research on AI and Machine Learning Applications in Customer Support and Analytics investigates the applications of AI and ML and how they can be implemented to enhance customer support and analytics at various levels of organizations This book is ideal for marketing professionals managers business owners researchers practitioners academicians instructors university libraries and students and covers topics such as artificial intelligence machine learning supervised learning deep learning customer sentiment analysis data mining neural networks and business analytics Introduction to Artificial Intelligence and Machine Learning, with eBook Access Code R. Kelly Rainer, 2025-09-17 Helps students unlock the power of AI and Machine Learning to achieve business success and future proof their careers Artificial intelligence and machine learning are transforming the modern workplace making AI literacy a critical skill for business professionals Introduction to Artificial Intelligence and Machine Learning equips students with essential AI ML knowledge and practical skills enabling them to leverage cutting edge technology in today s data driven world With an engaging and accessible approach this textbook ensures that students regardless of technical background gain a working knowledge of AI ML systems Concise easy to digest chapters blend foundational concepts with real world applications to help students develop the expertise needed to implement AI ML solutions across industries For instructors the textbook offers flexible teaching methodologies whether focusing on conceptual discussions light technology applications or full AI ML projects With a clear business perspective and a strong emphasis on AI governance and deployment the textbook prepares students to navigate the future of AI in the workplace with confidence Helping students build a solid foundation in key concepts while exploring strategic implementation and ethical considerations Introduction to Artificial Intelligence and Machine Learning is ideal for undergraduate and graduate students in business engineering and healthcare programs taking courses such as Business Analytics Information Systems and AI Strategy WILEY ADVANTAGE Provides an introduction to artificial intelligence and machine learning designed to make complex concepts understandable Prepares students for AI driven careers by aligning learning objectives with employer demand for AI ML skills Explains AI ML model development deployment and maintenance with clear step by step guidance Integrates real world business applications and case studies to demonstrate AI ML s impact across industries Discusses governance in AI ML to facilitate responsible implementation and decision making Includes practical coding exercises and in class projects to build essential AI ML skills for the workforce Features a robust suite of instructor resources including an extensive Instructor's Manual Test Bank and PowerPoint slides AN INTERACTIVE MULTIMEDIA LEARNING EXPERIENCE This textbook includes access to an interactive multimedia e text

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