

Personalization Level Responsibility: Sales User Go

Layout Content

You can update the properties of different elements on this page. You can also add, create, remove or reorder contents from different regions on the page. To rearrange contents across different regions, you must first remove them from their current location and then add them inside the new destination region.

**Sales Funnel** ✖

**TIP** Place cursor on a sales stage to view the total pipeline for that stage. Amount displayed is in user's default currency. Click the stage to view the related opportunities.

Sales Cycle → Prospect → Qualify → Propose → Close

**Shortcuts** ✖

- Calendar
- Customers
- Contacts
- Leads
- Opportunities
- Proposals
- Quotes
- Sales Campaigns
- Forecast
- Tasks
- Commission Statement
- Year to Date Summary
- Reports

**Latest Submitted Forecast** ✖

No data exists.

**Leads** ✖

View

Lead	Primary Contact	Customer Rank	Status	Age (Days)	Local Time	Convert to Opportunity
No results found.						

**Opportunities** ✖

View

Opportunity	Customer	Close Date	Status	Stage	Amount
<a href="#">New Store</a>	<a href="#">Hilman and Associates</a>	23-Jan-2004	New Opportunity	Stage 2: Qualifying	675,000.00
<a href="#">New Building</a>	<a href="#">Hilman and Associates</a>	22-Dec-2003	New Opportunity	Stage 2: Qualifying	200,000.00

**Proposals** ✖

View

Proposal	Customer	Contact	Due Date	Status
No results found.				

# Oracle Application Framework Personalization Guide Release 11i

**Tushar Thakker**



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