

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs

Windows & Mac OS-X

Asana

Salesforce

Agile

CRM Systems

Hubspot

LinkedIn Sales Navigator

Dun & Bradstreet

LANGUAGES

English

Native

German

Proficient

Greek

Advanced

Resume Template Prices Tutorial

IDEA Health & Fitness



Resume Template Prices Tutorial:

Resources in Education ,1997 *Training* ,1997 **The Video Source Book** David J. WEINER,1990 **The Guide to Basic Resume Writing** Public Library Association,VGM Career Books (Firm),2004 All of your educational professional and personal accomplishments will not help you get a job if you cannot condense that information in a concise polished resume And while you may think resume writing is not one of your strengths it is the skill that will do the most to get you to the next step the job interview With so much riding on the resume you need help from the experts Just follow the simple steps in this book and in no time you will produce a document that skilfully summarises your qualifications and separates you from the rest of the pack Expert Resumes for Teachers and Educators Wendy S. Enelow,Louise Kursmark,2005 This new second edition includes 180 pages of completely new sample resumes aimed at teachers at all levels educational administrators and other educators and trainers Plus there are step by step instructions for writing great resumes situation specific employment trends and career strategies and an appendix of helpful online resources *Guide to the Church congress and Ecclesiastical art exhibition, held at Manchester, 1888* Church congress,1888 **Bowker's Complete Video Directory** ,2000 American Journal of Education ,1895 *Journal of Career Planning & Employment* ,1991 *CD-ROMs in Print* ,2003 Educational Research Evelyn J. Sowell,2001 Are your beginning students sometimes overwhelmed by the prospect of reading research articles or writing a research proposal Does the notion of educational research make them anxious to begin with Is research a mystery to them This text will help Educational Research An Integrative Introduction is a brief basic paperback alternative to the typically long weighty hardcover educational research tome It takes a practical approach to educational research for beginning students Students who study its chapters critically learn to read research reports and to produce a proposal for their own research project Nine complete research reports in Appendix A provide illustrations of major ideas in the text chapters and are used in the end of chapter exercises The reports read include experimental descriptive qualitative and historical approaches The book presents qualitative and quantitative research as complementary approaches to educational research Resources in Education ,1997 *Video Source Book* ,2008 The Career Guide Dun & Bradstreet,1995 The Church Union Gazette ,1877 **U.S. Government Research & Development Reports** ,1966-07 Advanced Materials & Processes ,1995 **Peterson's Guide to Four-Year Colleges, 1995** Peterson's Guides, Inc,1994-06 This year s edition of Peterson s bestselling guide features extended coverage of student life faculty and programs career planning services and financial policies in addition to the unparalleled detailed information on nearly 2 000 four year colleges that readers have come to expect SMPTE Journal Society of Motion Picture and Television Engineers,1995 The Art Amateur ,1899

Whispering the Secrets of Language: An Psychological Journey through **Resume Template Prices Tutorial**

In a digitally-driven world wherever displays reign supreme and quick conversation drowns out the subtleties of language, the profound techniques and mental nuances concealed within phrases often move unheard. However, set within the pages of **Resume Template Prices Tutorial** a fascinating fictional treasure blinking with natural thoughts, lies a fantastic journey waiting to be undertaken. Written by a talented wordsmith, that enchanting opus attracts visitors on an introspective journey, delicately unraveling the veiled truths and profound influence resonating within the fabric of each and every word. Within the psychological depths with this poignant evaluation, we shall embark upon a honest exploration of the book is primary themes, dissect their charming writing fashion, and succumb to the powerful resonance it evokes heavy within the recesses of readers hearts.

<http://nevis.hu/data/browse/fetch.php/Goodreads%20Choice%20This%20Week%20Open%20Now.pdf>

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