# AMARA KAMAU

Marketing Manager



Ingrid Persson Comcast 123 Fictional Lane Tucson, AZ 85743

#### Dear Ms. Persson:

June 20, 2023

As a sales manager, I was often told that my natural skillset was more aligned with marketing. While my passion for understanding consumers helped me excel in sales, I've always been fascinated by marketing. When I began to manage paid advertising campaigns at Oracle, my interest in marketing was confirmed. My initiative not only increased sales by 28%, but also honed my skills in a cornerstone of marketing: data-driven decision-making.

Comcast's people-first approach to marketing resonates with my interest in consumer behavior. In my five years as a sales manager, I specialized in analyzing user data to understand the needs of our buyers. I used my proficiency in Google Analytics to monitor website traffic and optimize our marketing strategies. My analytical approach contributed to a 34% increase in conversion rates and a 26% boost in customer retention over two years.

Transitioning to a marketing manager feels like a natural progression, as it combines my experience in sales with my passion for designing targeted campaigns. At Oracle, I bridged the gap between sales and marketing to increase ROI by 29%. I feel confident that I can successfully do the same with my career.

Comcast's customer-centric culture reflects my core values. I am excited about the prospect of combining my analytical skills and sales experience to develop data-driven marketing strategies for the company. My instinct for buyer behavior will allow me to contribute to Comcast's continued growth.

I would be thrilled to meet and discuss how my transition from sales to marketing can drive impactful strategies at Comcast. Thank you for considering my application.

Sincerely,

#### Amara Kamau

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