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data about themselves and their interests makes Facebook the ideal platform for marketers and marketers everywhere recognize the importance of Facebook and are eager to successfully tap Facebook s potential This book shows you how Quickly get up to speed on today s Facebook conventions and demographics and then gain an understanding of the various strategic and implementation issues you must consider from start to finish Guides you through crafting a successful presence on Facebook and takes you through each step for developing an overall marketing strategy Explains each step for setting realistic goals defining metrics developing reports and acquiring corporate buy in Shows how to execute your strategy while incorporating all of Facebook s relevant features Addresses Facebook s pay per click platform Facebook Connect and more Packed with tips and tactics not documented anywhere else the book serves as the ultimate step by step guide to developing a winning Facebook marketing campaign Keys to Terrific Customer Service (paperback) Laurence Hatch, 2008-09-14 Keys to Terrific Customer Service is not just a motivational book like hundreds of other customer service books on the market It is a serious textbook that analyzes all aspects of customer satisfaction trends in modern high tech service delivery and new concepts of measuring customer wants and needs KTTCS is an ideal inspirational resource for any small business owner customer service manager quality assurance specialist service process planner customer relations supervisor or business consultant Over 165 topics are covered in remarkable detail with clear examples and action plans Coaching Business Entrepreneur magazine, 2013-04-19 Turn your passion for life into a fulfilling lucrative career as a motivational coach Whether you want to inspire others to go after their dreams achieve their business goals or better manage their everyday life Entrepreneur gives you the steps you need to get started This hands on guide shows you how to launch your own successful coaching company helping clients with life motivation and business Learn step by step how to establish your business position yourself as an expert attract clients and build revenue Our experts provide real life examples sound business advice and priceless tips to put you on your way to making a difference and making money Learn how to Set up your business with minimal startup investment Develop your coaching expertise Build a business brand that gets noticed Capture clients by showing them you re worth their money Price your service Advertise and publicize to attract more clients Boost profits by expanding your business You already have the motivation and the passion this guide shows you how to share it with others and make a profit BONUS Every Guide contains Entrepreneur's Startup Resource Kit Every small business is unique Therefore it's essential to have tools that are customizable depending on your business's needs That's why with Entrepreneur is offering you access to our Startup Resource Kit Get instant access to thousands of business letters sales letters sample documents and more all at your fingertips You ll find the following The Small Business Legal Toolkit When your business dreams go from idea to reality you re suddenly faced with laws and regulations governing nearly every move you make Learn how to stay in compliance and protect your business from legal action In this essential toolkit you ll get answers to the how do I get started questions every business owner faces along with a thorough understanding of the legal and tax requirements

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