

Loraine Hudson

Bank Teller

loraine@novoresume.com 

7481 345678 

Philadelphia, PA 

linkedin.com/in/loraine_hudson 

loraine.hudson 

Analytical, detail-oriented professional with 8+ years of extensive experience in providing exceptional customer service, administering customer transactions, and promoting company offerings in the banking industry. Exceptionally organized and focused, demonstrating an outstanding aptitude to manage and balance a variety of financial transactions in a fast-paced environment.

WORK EXPERIENCE

Double Star National Bank Bank Teller

05/2017 - Present

Harrisburg, PA

- Administer the balancing of the branch's vaults, Automated Teller Machines (ATMs), Teller Cash Dispensers (TCDs), and Teller Cash Recyclers (TCRs) with a daily total of more than \$200K.
- Leverage organizational and prioritization abilities, coupled with superior attention to detail to efficiently process 20+ transactions per hour, attending to 50+ customers on a daily basis.
- Establish strong credibility with clients by providing accurate information to address concerns regarding their accounts and other bank products, resulting in achieving the highest rate of customer loyalty and retention.
- Serve as a Team Lead in the absence of the supervisor to maintain seamless bank operations and procedures.

Bank Teller/Lead Bank of Pennsylvania, Lancaster Branch

07/2013 - 07/2017

Lancaster, PA

- Demonstrated leadership in implementing adequate training to team members, resulting in improved performance and customer service delivery, which increased the existing client base by more than 30%.
- Provided efficient support to the Assistant Manager in overseeing the day-to-day operations to ensure an efficient and productive business workflow.
- Maximized customer satisfaction by catering a proactive day-to-day call center assistance to address client concerns.
- Contributed to designing and delivering effective training programs for newly hired employees to acquaint them with the bank's policies and operational procedures.

Banking & Finance Intern Blue Verticals Credit Union

06/2012 - 06/2013

Philadelphia, PA

EDUCATION

MS. in Banking and Finance The University of Philadelphia

08/2010 - 06/2012

AREAS OF EXPERTISE

Cash Drawer Balancing

Cash Handling Skills

Client Relationship Management

Complex Problem-Solving

Staff Training & Development

Recordkeeping & Documentation

Exceptional Customer Service

Analytical & Critical Thinking

CERTIFICATION

Certified Bank Teller (06/2013) 

Bank of Pennsylvania Training Center

Teller Specialist Certificate Program (06/2013)

Independent Community Bankers of America (ICBA)

PROFESSIONAL AWARDS

Bank Teller of the Year (2019)

Double Star National Bank

The Employee of the Month - 8 times in 4 years

Bank of Pennsylvania, Lancaster Branch

LANGUAGES

English
Native

Spanish
Full Professional Proficiency

French
Full Professional Proficiency

INTERESTS & HOBBIES

 Meditation

 Archery

 Gardening

 Photography

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Freemium Dave Boyce,2025-08-26 A Next Big Idea Club Must Read for August 2025 Competing in tech today requires an understanding of product led growth Companies like Dropbox Zoom Slack

Atlassian and DocuSign grew into multibillion dollar companies using the 3 step Freemium product strategy 1 instead of hiring an expensive sales force give away software for free 2 let happy users tell others 3 offer a premium subscription version producing a recurring revenue stream Over the last three decades Freemium strategy has evolved into a practice known to tech industry insiders as product led growth which Harvard Business School Lecturer Frank Cespedes calls probably the fastest growing go to market model for businesses globally Freemium is the authoritative guide to product led growth written by Silicon Valley entrepreneur and Harvard MBA Dave Boyce who teaches the first MBA level course on the topic Freemium explains how to develop a product that can sell itself how to ward off competitors and how to seamlessly move upmarket selling to larger customers It details how the product itself instead of expensive employees can be used for customer onboarding customer service and customer retention Freemium also details how non software companies and enterprise sales led companies are combining product led growth tactics with more traditional go to market initiatives Competing in nearly every tech related industry today requires an understanding of the principles of product led growth Freemium is the comprehensive practical handbook for this unicorn building strategy

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playbook for companies that want to succeed in a world where integrity and transparency trump slick slogans This is a gem that should be required reading not just for so called green marketers but for any marketer who wants to succeed in today's economy and tomorrow's Joel Makower Executive Editor GreenBiz.com and author Strategies for the Green Economy Very wise words from very wise men Shel and Jay are seasoned marketing pros who not only talk the talk but walk the walk Follow the advice of Guerrilla Marketing Goes Green Your current customers your new customers and your bank account will be richer for it Bob Burg author Endless Referrals and coauthor The Go Giver

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[Inquiry Into the Operations of the Maritime Commission ... Hearings ... July 21, August 8, 9, 15, 16, 17, and September 8, 1949](#) United States. Congress. House. Expenditures in the Executive Departments, 1949

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Commission with Particular Reference to Allowances for National-defense Features and Construction-differential Subsidies Under Title V of the Merchant Marine Act of 1936, as Amended United States. Congress. House. Committee on Expenditures in the Executive Departments,United States. Congress. House. Committee on Government Operations,1949

Resources in Education ,1997 **Small Business Sourcebook** ,2010 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians suppliers trade shows and venture capital firms **Mastering Front-End Web Development (HTML, Bootstrap, CSS, SEO, Cordova, SVG, ECMAScript, JavaScript, WebGL, Web Design and many more.)** Chong Lip Phang,2020-11-20 This book has won 7 awards from Book Authority <https://bookauthority.org/award> Mastering Front End Web Development B08NS9J6RY best web development books As opposed to back end web development which deals with servers front end web development focuses on the end users interactions with a website on a browser A skillful front end web developer knows more than just the basics of HTML CSS and JavaScript Going beyond the major web based languages this book represents an attempt to compile all the knowledge needed to become a professional front end web developer The

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