

First Last

Marketing Manager

Marketing Manager with five years of experience leading product development and distribution. Led teams of 5-15 people across technology, business, and design departments.

EXPERIENCE

Resume Worded, New York, NY

Marketing Manager

January 2020 - Present

- Developed new scoring techniques by driving initiatives such as marketing performance reports, reporting a 35% marketing performance increase in 6 months.
- Increased site traffic by 15% by developing, executing, and measuring integrated, multi-channel marketing strategies to increase agency awareness which generated and nurtured leads, and also supported business development efforts.
- Gained an increase in annual revenue by 60% through organizing and implementing direct and digital marketing strategies.
- Managed a \$1.5 million marketing budget while creating a budget surplus with consistent sales.

Growthsi, Remote

Marketing Coordinator

July 2016 - January 2020

- Maintained the yearly cost saving of 15% by investigating options on cost, quality, and the company's needs.
- Generated over \$1.5 million in revenue by executing comprehensive digital marketing plans for more than 30+ events.
- Managed all marketing and promotional materials valued at up to \$1.3 million by ordering, tracking, and reviewing the inventory levels.

Resume Worded, Boston, MA

Operations Assistant

January 2012 - June 2016

- Maintained responsibility for daily operations, electronic banking, loss prevention, and staffing of 20 associates for different facilities with more than \$3 million in inventory.
- Supervised the quality of customer service, oversaw the procurement and distribution of products to more than 70,000 customers.
- Coordinated delivery operations of over 150 stores and distribution centers nationwide.

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SKILLS

Facebook Ads

Print Media

Social Media Management

Search Engine Optimization

(SEO)

Drupal

Search Engine Marketing

(SEM)

EDUCATION

Resume Worded University

Master of Business Management

January 2012

New York, NY

- **Awards:** Resume Worded Teaching Fellow (only 5 awarded to class), Dean's List 2012 (Top 10%)
- Completed one-year study abroad with Singapore University

OTHER

- Volunteer 20 hours/month at the ABC foundation, leading pro-bono city projects
- Operations Specialist certified (2016)

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Current Housing Reports ,1986 **Journal of Rehabilitation Research and Development** ,2008 Journal of Rehabilitation Research & Development ,2008 Journal of Rehabilitation R & D ,2008 *Apprentice Operations Systems Management Specialist (AFSC 27132): Flight management* James A. Suelter,1984 **Documentation** ,2007 This full color handbook is a quick reference guide to all aspects of documentation for every nursing care situation It covers current documentation systems and formats including computerized documentation and features scores of sample filled in forms and in text narrative notes illustrating everything from everyday occurrences to emergency situations Coverage includes timesaving strategies for admission to discharge documentation in acute outpatient rehabilitation long term and home care environments and special documentation practices for selected clinical specialties critical care emergency perioperative maternal neonatal and psychiatric The book includes advice on legal safeguards dangerous abbreviations and compliance with HIPAA guidelines and JCAHO requirements *Federal Register* ,2012-07 How to Make Money Online for Beginners marshall venn, Are you tired of being told to just get a job when you re trying to break free This is the ultimate beginner s guide to making real money online without fluff hype or fake gurus In this direct no nonsense guide you ll learn how to Start freelancing and get paid fast even with no experience Sell digital products like ebooks templates and planners Leverage affiliate links to earn while you sleep Build passive income streams like blogs YouTube and print on demand Avoid scams shiny object syndrome and burnout Use SEO and free traffic to create long term digital income Launch your first profitable online asset in 30 days or less Whether you re starting from scratch or struggling to get results this book gives you everything you need to earn online now and scale later **Internal Revenue Cumulative Bulletin** United States. Internal Revenue Service,2000 **Internal Revenue Bulletin** United States. Internal Revenue Service,2000 Summary of Enactments Ohio. General Assembly. Legislative Service Commission,1984 *Landing Page Optimization* Tim Ash,Maura Ginty,Rich Page,2012-03-29 A fully updated guide to making your landing pages profitable Effective Internet marketing requires that you test and optimize your landing pages to maximize exposure and conversion rate This second edition of a bestselling guide to landing page optimization includes case studies with before and after results as well as new information on web site usability It covers how to prepare all types of content for testing how to interpret results recognize the seven common design mistakes and much more Included is a gift card for Google AdWords Features fully updated information and case studies on landing page optimization Shows how to use Google s Website Optimizer tool what to test and how to prepare your site for testing the pros and cons of different test strategies how to interpret results and common site design mistakes Provides a step by step implementation plan and advice on getting support and resources Landing Page Optimization Second Edition is a comprehensive guide to increasing conversions and improving profits **Summary Report** ,1973 *Report* ,1964 *Oracle CRM On Demand Reporting* Michael D. Lairson,2009-02-14 Your One Stop Guide to Oracle CRM On

Demand Reporting Plan build and distribute data rich business intelligence reports with ease Oracle CRM On Demand Reporting details the entire report building process and explains how to use the powerful features available in Answers On Demand to create and share comprehensive integrated reports The book includes proven strategies for report design and development real world examples formatting tips advanced reporting techniques and sample formulas Convert disparate corporate data into actionable business intelligence with help from this detailed guide Maximize the features of Answers On Demand Strategically plan your reports Format sort filter and modify report data Use column formulas with numeric date and time and text data Apply logic and transform data with column formulas Format report title and table views Add charts graphs pivot tables filter prompts and interactivity to reports Configure advanced views and create custom dashboards Manage reports and control access **Press Summary - Illinois Information Service** Illinois Information Service,2001-01-17 *Marketing Research Principles* Kenneth E. Clow,Karen Elaine James,2020-03-10 The third edition of *Marketing Research Principles* offers a strong emphasis on how to use marketing research to make better management decisions w application of marketing research to marketing and business situations The authors focus on understanding and interpreting marketing research studies and throughout the book they integrate data analysis interpretation application data presentation and decision making *Summary of Reports on Ratified Conventions (articles 22 and 35 of the Constitution)*. ,1954 The Land Revenue Law of the North-Western Provinces Charles Haukes Tod Crosthwaite,1875 Audits of Employee Benefit Plans, as of ... American Institute of Certified Public Accountants. Employee Benefit Plans Committee,1998

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