



Microsoft Dynamics CRM 2011 Reporting

Everything you need to know to work with reports in Dynamics
CRM 2011

Damian Sinay

[PACKT] enterprise⁸⁸
PUBLISHING professional expertise distilled

Microsoft Dynamics Crm 2011 Reporting Sinay Damian

Marc Wolenik, Damian Sinay



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Microsoft Dynamics CRM 2011 Reporting Damian Sinay, 2013-01-01 The book is a focused and step by step tutorial on Microsoft Dynamics CRM Reporting capabilities It will enable Dynamics developers to create and manage reports know what tools to use how to use them and where to find the data based on how it s being entered into the system with Dynamics CRM This book is great for users and developers new to the Dynamics CRM Reports and SQL Server Reporting services and who are looking to get a good grounding in how to use the reporting capabilities of Dynamics CRM 2011 It s assumed that you will have some experience in HTML and JavaScript already to build the advanced reports but no previous programming experience is required to build and learn how to create some basic to intermediate reports which will be used during the exercises within this book

Using Scribe Insight Mark Beckner, 2015-11-24 Understand how to utilize the workbench console adapters publisher and other components in Scribe to ensure you have a rapid development toolkit that will drastically reduce your workload and timeline In *Using Scribe Insight* you ll learn to build your integrations and migrations with the minimal amount of effort what shortcuts can be taken to simplify and reduce your labor and what techniques can be used to keep your solutions as simple as possible You ll find discussions that span the full product from installation and configuration of the core product and use of the development workbench to advanced concepts around mapping administration troubleshooting and optimization of packages You ll also be introduced to Scribe Online how to do basic development within the environment and how to determine when to develop solutions in Online vs Insight What You Will Learn Build rapid solutions for complex migration and integration requirements Approaches to advanced mapping techniques Ways to optimize packages and increase performance Utilize the Publisher and MSMQ Understand troubleshooting and administration Target Audience All developers or solution architects working within the CRM space including Salesforce and Dynamics CRM will eventually need to either migrate or integrate data from previous versions or external systems Scribe is the leading platform for these integrations and migrations

Microsoft Dynamics CRM 2011 Reporting Damian Sinay, 2013 *Microsoft Dynamics CRM 2011 Unleashed* Marc Wolenik, Damian Sinay, Rajya Vardhan Bhaiya, 2011-09-27 *Microsoft Dynamics CRM 2011 Unleashed* presents start to finish guidance for planning customizing deploying integrating managing and securing the newest version of Dynamics CRM Authored by three leading Microsoft Dynamics implementers it illuminates new opportunities to deploy CRM as a hosted service SaaS integrate with Azure cloud services and extend CRM through Microsoft s new online service marketplace The authors systematically explain how Dynamics CRM 2011 works illuminating why it works that way and how to drive maximum business value from it Drawing on insider knowledge of Microsoft s new product they present clear examples proven best practices and pitfalls to avoid in using every significant Dynamics CRM capability Their far reaching coverage ranges from Dynamics CRM s sales marketing and customer service features to its automated workflows Outlook and Office integration to reporting and security This edition s extensive new

coverage includes new chapters on Mobility the Outlook Client and Office 2010 integration as well as greatly expanded coverage of CRM Online It also contains new or expanded discussions of data visualization SharePoint Foundation integration user interface changes inbuilt charts dashboards IM and SMS communication support auditing no code workflows connections queues the new WCF based programming model UI scripting and security **Microsoft Dynamics CRM 4.0 Unleashed** Marc Wolenik,Damian Sinay,2004-04-15 Microsoft Dynamics CRM 4 0 Unleashed presents start to finish guidance for planning customizing deploying integrating and managing Dynamics CRM in your unique business and technical environment Authored by two leading Microsoft Dynamics implementers this book systematically explains how the system works why it works that way and how you can leverage it to its fullest advantage The authors present clear examples proven best practices and pitfalls to avoid in using every significant Dynamics CRM capability The far reaching coverage ranges from Dynamics CRM s sales marketing and customer service features to its automated workflows from Outlook and Office integration to reporting and security The authors offer independent insight into Dynamics CRM s most powerful new features from its improved interface to its new mail merge and data migration tools This book is for every IT professional who intends to work with Dynamics CRM regardless of their experience with Dynamics or other CRM solutions The authors provide example rich realistic coverage of advanced Dynamics customization extensibility and integration information that is available nowhere else Detailed information on how to Set up configure and maintain all facets of Dynamics CRM in any organization or industry Thoroughly understand both the on premise and hosted versions of Dynamics CRM Make the most of Dynamics new features including email the Outlook client Internet Facing Deployment IFD and relationships Manage sales leads opportunities accounts contacts marketing lists sales collateral campaigns quotes orders and invoices Improve customer service by integrating schedules cases contacts product service information and more Build powerful automated workflows that streamline key sales tasks and liberate salespeople for more effective selling Efficiently administer and secure any Dynamics CRM implementation Drive greater value by integrating Dynamics CRM with Microsoft Office productivity tools Customize and extend Dynamics CRM using Visual Studio NET and custom plug ins and add ons ON THE WEB Download all of this book s examples and source code at informit.com title 9780672329708 **Microsoft Dynamics CRM 4.0** Marc J. Wolenik,Damian Sinay,2009 **Microsoft Dynamics CRM 2011 Administration Bible** Matthew Wittemann,Geoff Ables,2011-01-06 An in depth expert guide to Microsoft Dynamics CRM 2011 from Microsoft CRM experts What better way to learn how to administer Dynamics CRM 2011 than from two Microsoft CRM experts This in depth Bible is packed with expert guidance on the latest version of Microsoft s hot CRM product Whether you re new to Dynamics CRM or upgrading from an earlier version you ll get thoroughly up to speed on everything from the basics to new features and more Brings you up to speed on Microsoft Dynamics CRM 2011 the latest version of Microsoft s fast growing customer relationship management software Shows you how to get the most out of the application including configuration and customization

integrating with Microsoft Office and automating business processes Features step by step instruction and in depth coverage of all essential topics you ll want to keep this information packed book at your desk as a practical reference If you want to master Microsoft Dynamics CRM 2011 for your business contacts this is the book you need to succeed *Microsoft Dynamics CRM 2011 Step by Step* Mike Snyder,Jim Steger,Brendan Landers,2011-01-15 The smart way to learn Microsoft Dynamics CRM 2011 one step at a time Use the easy to follow lessons to master the fundamentals of creating and managing accounts working directly within familiar tools such as Microsoft Outlook tracking customer activity and communications managing campaigns leads quotes contracts and orders and employing basic to advanced reporting capabilities Includes downloadable ready made practice files and complete Book **Working with Microsoft Dynamics CRM 2011** Mike Snyder,Jim Steger,Kristie Reid,2011-04-15 Configure adapt and extend Microsoft Dynamics CRM 2011 guided by two of the leading implementation specialists in the field Whether you re an IT professional a developer or a power user you ll get pragmatic hands on insights for customizing CRM in your organization with or without programming Discover how to Set up and configure your system Plan and configure security settings and information access Easily customize form attributes views and relationships Create and deploy custom reports Use xRM to quickly create and efficiently manage line of business applications Automate business workflows Extend Microsoft Dynamics CRM with scripts and assemblies **Practical Microsoft Dynamics CRM 2011** Martin W.P. Reid, Practical Microsoft Dynamics CRM 2011 helps solve the reporting problems that really matter to you and your company This down to earth guide provides readers with an intensely practical tutorial that focuses on how CRM can be used to achieve the real world results that modern businesses demand The book emphasizes the application of CRM to solve every day business challenges in a realistic setting In particular if focuses on how CRM entities can be linked together to create powerful reporting solutions that will deliver reliable insights in a flexible and reusable manner Security Reporting Views and Site Mapping are all explained in detail and supported by a fully worked case study showing the techniques in action Author Martin Reid uses his many years of CRM experience to demonstrate how the many interactions between an organisation and the people who deal with it can be captured conceptualized and modelled using CRM He shows you how to create high quality reporting solutions that can be easily extended and customized according to the unique requirements of your business What you ll learn Understand how to link CRM entities together to achieve powerful 360 degree views of records that cannot be achieved using individual entities in isolation Learn what an Entity Relationship ER Model is and how it will revolutionise the way you think about your data Apply CRM effectively to your own business using the extensive down to earth case study as a guide Discover how CRM security works and the steps you must take to ensure your data remains secure without compromising your ability to achieve a full reporting view of your business Who this book is for This book is ideal for anyone working with an existing CRM installation or preparing to create one for the first time No prior CRM knowledge is assumed and no coding knowledge is assumed Microsoft Dynamics

CRM API Development for Online and On-Premise Environments Mark Beckner, Triston Arisawa, 2013-09-30 Microsoft Dynamics CRM has a robust API that includes web services and an extensive SDK As you develop CRM Plugins and custom integrations you will find that there are many complexities and challenges associated with successfully interacting with this API In order to ensure that you have all of the tools necessary to achieve success with CRM development Microsoft Dynamics CRM 2011 API Development presents the essential aspects of API development including plugin development and registration In addition to Plugins you will work through building out several integrations that work with both the SDK and the Web Service layer You will also build a C application that creates records within CRM using the API work with Scribe Online for integration and migration design reports that read data from CRM using FetchXML and interact with the OData REST service using JScript Once you ve worked through the various topics presented you will find that you will have the advanced skills required for working with CRM 2011 Online and On Premises Foreword by Ismail Nalwala Principal IOTAP What you ll learn Learn to develop test and deploy CRM Plugins Create custom integrations using the CRM API Create applications that interface with the SDK and CRM Web Services Use JScript to read and write data using the OData REST service Design SSRS reports that interact with CRM using FetchXML Who this book is for Experienced Microsoft Dynamics CRM developers new to version 2011 and all CRM developers new to Microsoft Dynamics CRM Also for C developers wanting to learn Microsoft Dynamics CRM Table of Contents Plugins and Workflow Activities External NET Applications Integration and Migration JScript and the REST Endpoint API Reporting **Microsoft Dynamics CRM 2011 User's Guide** ,2011

Microsoft Dynamics CRM 2011 - Grundlagen Mike Snyder, Jim Steger, Brendan Landers, 2011 Ob Sie als Vertriebsbeauftragter potenzielle Kunden bewerten als Marketingexperte Interessenten und Kunden erreichen als Servicemitarbeiter Kundenanfragen und probleme lösen oder als Geschäftsführer sämtliche Kundeninteraktionen Ihrer Organisation analysieren und verstehen möchten mit Microsoft Dynamics CRM 2011 bekommen Sie Ihre geschäftlichen Abläufe besser in den Griff Dieses Buch zeigt Ihnen wie Sie die Schlusselfeatures der Software einsetzen um Ihre Kunden besser zu verstehen den Verkauf und die Produktivität anzukurbeln und die Kundenzufriedenheit zu verbessern Alle typischen Aufgaben können Sie mithilfe des Buchs am praktischen Beispiel üben so dass Sie Dynamics CRM 2011 sicher beherrschen **Dynamics CRM 2011: Anpassung** ,2012 In diesem Video Training lernen Sie die Grundlagen der Konfiguration und Anpassung von Microsoft Dynamics CRM 2011 kennen Schauen Sie einem Fachmann bei der Arbeit zu und lernen Sie sowohl schnelle effiziente Lösungen als auch grundsätzliche Vorgehensmodelle kennen Nutzen Sie dabei Microsoft Dynamics CRM auch als Lernungsplattform man nennt das in der Praxis oft xRM *Microsoft Dynamics CRM 2011: Anpassung* Gerald Steurer-Pernsteiner, 2012

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