# **Sales Overview**

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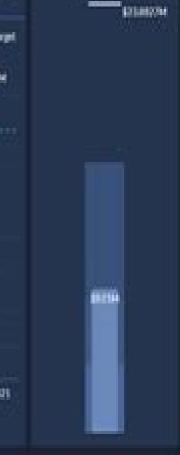
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# Ai Overview On Sale Customer Service

Xiaolong Qi

#### Ai Overview On Sale Customer Service:

Introduction to Artificial Intelligence and Applications Mr.Desidi Narsimha Reddy, Mr. Harikrishna Pathipati, Lova Naga Babu Ramisetti, 2024-09-05 Mr Desidi Narsimha Reddy Data Consultant Data Governance Data Analytics Enterprise Performance Management AI ML Soniks consulting LLC 101 E Park Blvd Suite 600 Plano TX 75074 United States Mr Harikrishna Pathipati EPM Manager Department of Information Technology ITG Technologies 10998 S Wilcrest Dr Houston TX 77099 USA Lova Naga Babu Ramisetti EPM Consultant Department of Information Technology MiniSoft Empowering Techonolgy 10333 Harwin Dr 375e Houston TX 77036 USA Künstliche Intelligenz für Sales, Marketing und Service Peter Gentsch, 2017-10-07 Dieses Buch zeigt wie verschiedene Industrien von einer smarten Datennutzung mit Hilfe von Big Data Analytics und K nstlicher Intelligenz profitieren k nnen Dank der K nstlichen Intelligenz KI konnten in den letzten Jahren vor allem die Produktions und Logistik Prozesse vieler Unternehmen optimiert und automatisiert werden Immer fter werden jedoch auch administrative dispositive und planerische Verfahren in Marketing Sales und Management entwickelt die den Weg hin zu einem ganzheitlichen Algorithmic Business ebnen Mit diesem Buch pr sentiert der Autor erstmals einen leicht verst ndlichen Praxisleitfaden der systematisch die Technologien und Methoden der KI mit klaren Business Szenarien und einem unternehmerischen Mehrwert verkn pft Erfahren Sie u a wie Artificial Intelligence AI Ihr Pricing oder Ihre Produktempfehlungen automatisiert Ihre Kundenkommunikation und Conversational Commerce bernimmt oder durch Customer Journey Analysen das Marketing Budget effizient verteilt Lernen Sie wie Sie ber Daten Kunden und Marktpotenziale identifizieren und Marktforschung intelligent optimieren k nnen um so die Kommunikation mit Bestandskunden zu verbessern und die Kundenzufriedenheit dauerhaft zu steigern Entscheider im Marketing Gesch ftsf hrer und Vorst nde finden in diesem Buch einen praktischen Leitfaden zur Einf hrung von K nstlicher Intelligenz in Management und Marketing einer Einf hrung mit wenig Aufwand geringen Kosten und zuverl ssiger Planung effektiv umgesetzt werden kann Machen Sie noch heute den ersten Schritt in Richtung Algorithmic Business Prof Dr Peter Gentsch ist Entrepreneur und Experte im Bereich Digital Management und Big Data sowie Inhaber des Lehrstuhls fr Internationale Betriebswirtschaftslehre an der HTW Aalen mit den Schwerpunkten CRM E Business und Digital Intelligence Er ist Autor zahlreicher nationalund international ausgezeichneter Ver ffentlichungen und Keynote Speaker zu den Themen Digital Business Transformation und Innovationsmanagement Mit Beitr gen von Klaus Eck d Tales GmbH Prof Dr Martin Grothe complexium GmbHProf Dr Nils Hafner Hochschule Luzern Andreas Klug ITyX Solutions AG Andreas Kulpa DATAlovers AG Dr Darko Obradovic Insiders Technologies GmbHJens Scholz prudsys AG Andreas Schwabe Blackwood Seven Germany GmbHDr Michael Thess Signal Cruncher GmbH Dr Thomas Wilde BIG Social Media GmbH The Harvard Business Review Sales Management Handbook Prabhakant Sinha, Arun Shastri, Sally E. Lorimer, 2024-10-22 Sales leadership essentials for an era of rapidly advancing digital technology Managing an effective sales organization is key to revenue generation customer

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Handbook of Research on AI and Machine Learning Applications in Customer Support and Analytics Hossain,

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