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Fusion for Profit Sharan Jagpal, Shireen Jagpal, 2008-09-26 The corporate world is typically structured in silos. Managers urgently need to overcome this silo effect by fusing ideas across different functional areas in the firm. In *Fusion for Profit*, Sharan Jagpal, a well-known and highly respected multidisciplinary researcher and business consultant, explains in simple language using real-world examples how managers can use sophisticated concepts to fuse different functional areas in the firm, especially marketing and finance, to increase the firm's value. The author provides novel solutions to a wide range of complex business problems ranging from choosing pricing and bundling strategies to positioning and messaging strategies to measuring brand equity to measuring advertising productivity in a mixed media plan including Internet advertising to compensating a multiproduct sales force to measuring the potential gains and risks from mergers and acquisitions. These concepts are illustrated using case studies from a variety of firms in different industries including AT T, Coca Cola, Continental Airlines, General Electric, Home Depot, Southwest Airlines, and Verizon.

Point of Sale Daniel Herbert, Derek Johnson, 2019-12-13 *Point of Sale* examines media retail as a vital component in the study of popular culture. It brings together fifteen essays by top media scholars that show how retail matters as a site of significance to culture industries as well as a crucial locus of meaning and participation for consumers.

Derivatives Unlocked Philippe Dufournier, 2024-12-30 *Derivatives Unlocked: A Practitioner's Perspective* offers the reader a practical explanation of the key concepts behind the design of financial derivatives. Resolutely selective and user-friendly, this book constitutes a hands-on introduction to both the structuring and use cases of derivatives products in modern global finance. The book is organised around two parallel streams of content. On the one hand, the *Derivatives Toolbox* comes as a set of pricing rules that underpin the building blocks of most derivatives products: namely, discounting, duration, and convexity; interest rates and credit default swaps; forwards and options. The methodology is approachable, simplified whenever possible, and does not require advanced mathematical training. On the other hand, the *Case Studies*, largely inspired by real European corporate finance and corporate risk management situations, allow the reader to make explicit use of the techniques learned as he or she progresses through the *Toolbox* and to grasp the effective power of derivatives solutions. Features: Easy to follow for non-specialists, helping them build a solid and empirical foundation to encourage continued learning. Provides a unique insight, balanced between the acquisition of technical tools and their practical applications. Contains numerous case studies and other support material, making it suitable for both students and practitioners.

Planet Google Randall Stross, 2008-09-23 Based on unprecedented access he received to the highly secretive Googleplex, acclaimed New York Times columnist Randall Stross takes readers deep inside Google, the most important, most innovative, and most ambitious company of the Internet Age. His revelations demystify the strategy behind the company's recent flurry of bold moves, all driven by the pursuit of a business plan unlike any other: to become the indispensable gatekeeper of all the world's information, the one-stop destination for all our information needs. Will

Google succeed And what are the implications of a single company commanding so much information and knowing so much about us As ambitious as Google s goal is with 68 percent of all Web searches and growing profits that are the envy of the business world and a surplus of talent the company is Stross shows well along the way to fulfilling its ambition becoming as dominant a force on the Web as Microsoft became on the PC Google isn t just a superior search service anymore In recent years it has launched a dizzying array of new services and advanced into whole new businesses from the introductions of its controversial Book Search and the irresistible Google Earth to bidding for a slice of the wireless phone spectrum and nonchalantly purchasing YouTube for 1.65 billion Google has also taken direct aim at Microsoft s core business offering free e mail and software from word processing to spreadsheets and calendars pushing a transformative and highly disruptive concept known as cloud computing According to this plan users will increasingly store all of their data on Google s massive servers a network of a million computers that amounts to the world s largest supercomputer with unlimited capacity to house all the information Google seeks The more offerings Google adds and the more ubiquitous a presence it becomes the more dependent its users become on its services and the more information they contribute to its uniquely comprehensive collection of data Will Google stay true to its famous Don t Be Evil mantra using its power in its customers best interests Stross s access to those who have spearheaded so many of Google s new initiatives his penetrating research into the company s strategy and his gift for lively storytelling produce an entertaining deeply informed and provocative examination of the company s audacious vision for the future and the consequences not only for the business world but for our culture at large

Netfixed Gina Keating, 2012-10-11 Netflix has come a long way since 1997 when two Silicon Valley entrepreneurs Marc Randolph and Reed Hastings decided to start an online DVD store before most people owned a DVD player They were surprised and elated when launch day traffic in April 1998 crashed their server and resulted in 150 sales Today Netflix has more than 25 million subscribers and annual revenues above 3 billion Yet long term success or even survival is still far from guaranteed Journalist Gina Keating recounts the absorbing fast paced drama of the company s turbulent rise to the top and its attempt to invent two new kinds of business First it engaged in a grueling war against video store behemoth Blockbuster transforming movie rental forever Then it jumped into an even bigger battle for online video streaming against Google Hulu Amazon and the big cable companies Netflix ushered in such innovations as DVD rental by mail a patented online queue of upcoming rentals and a recommendation algorithm called Cinematch that proved crucial in its struggle against bigger rivals Yet for all its success Netflix is still a polarizing company Hastings is often heralded as a visionary he was named Business Person of the Year in 2010 by Fortune even as he has been called the nation s worst CEO Netflix also faces disgruntled customers after price increases and other stumbles that could tarnish the brand forever The quest to become the world s portal for premium video on demand will determine nothing less than the future of entertainment and the Internet Drawing on extensive new interviews and her years covering Netflix as a financial and entertainment reporter Keating makes this tale

as absorbing as it is important **The GuruBook** Jonathan Løw, 2018-01-29 The GuruBook is an inspiring collection of 45 articles and interviews with well known thought leaders and entrepreneurs whose leadership and strategic skills have resulted in very successful businesses These renowned leaders entrepreneurs and innovators have tested their visions and assumptions and have forged revolutionary business models In this book they share their most important insights learnings and tools They cover broad topics such as entrepreneurship innovation and leadership and they illustrate why these are not separate topics but indeed must be combined and linked to succeed as a business and as an entrepreneur The GuruBook was published in Scandinavia in the Autumn of 2016 and was an instant 1 bestseller This English version of the book contains many additional exciting interviews with thinkers such as Salim Ismail Singularity University Naveen Jain Moon Express Jimmy Maymann Huffington Post Otto Scharmer Theory U Blake Mycoskie TOMS and many others The GuruBook is for burgeoning entrepreneurs leaders business developers and innovators who know that traditional business models no longer provide results in fast evolving digital and global economies Other contributing authors to the book include Simon Sinek Seth Godin Steve Blank Sonia Arrison Daniel Burrus Edgar H Schein Henry Mintzberg Tom Peters Pascal Finette Andreas Ehn Murray Newlands Brian Chesky Hampus Jakobsson Craig Newmark Danny Lange Alf Rehn Paul Nunes Nathan Furr and Mette Lykke More information can be found at www.thegurubook.org

Investing in Movies Joseph N. Cohen, 2021-12-30 In this second edition of Investing in Movies industry veteran Joseph N Cohen provides investors and producers with an analytical framework to assess the opportunities and pitfalls of film investments The book traces macroeconomic trends and the globalization of the business including the rise of streamers as well as the impact these have on potential returns It offers a broad range of guidelines on how to source interesting projects and advice on what kinds of projects to avoid as well as numerous ways to maximize risk adjusted returns While focusing primarily on investments in independent films Cohen also provides valuable insights into the studio and independent slate deals that have been marketed to the institutional investment community As well this new edition has been updated to fully optimize the current film industry climate including brand new chapters on the Chinese film market new media streaming services and the effects of COVID 19 on the global film market Written in a detailed and approachable manner this book is essential for students and aspiring professionals looking to gain an insider perspective against the minefield of film investing

Legacy DPI Sale After OSD Renuka, 2025-05-15

A Future for Public Service Television Des Freedman, Vana Goblot, 2018-05-04 A guide to the nature purpose and place of public service television within a multi platform multichannel ecology Television is on the verge of both decline and rebirth Vast technological change has brought about financial uncertainty as well as new creative possibilities for producers distributors and viewers This volume from Goldsmiths Press examines not only the unexpected resilience of TV as cultural pastime and aesthetic practice but also the prospects for public service television in a digital multichannel ecology The proliferation of platforms from Amazon and Netflix to YouTube and the vlogosphere means intense competition for audiences

traditionally dominated by legacy broadcasters Public service broadcasters whether the BBC the German ARD or the Canadian Broadcasting Corporation are particularly vulnerable to this volatility Born in the more stable political and cultural conditions of the twentieth century they face a range of pressures on their revenue their remits and indeed their very futures This book reflects on the issues raised in Lord Puttnam's 2016 Public Service TV Inquiry Report with contributions from leading broadcasters academics and regulators With resonance for students professionals and consumers with a stake in British media it serves both as historical record and as a look at the future of television in an on demand age Contributors include Tess Alps Patrick Barwise James Bennett Georgie Born Natasha Cox Gunn Enli Des Freedman Vana Goblot David Hendy Jennifer Holt Amanda D Lotz Sarita Malik Matthew Powers Lord Puttnam Trine Syvertsen Jon Thoday Mark Thompson

Pay Attention! Ann Thomas, Jill Applegate, 2010-05-24 Make customer feedback work for your business Customers are speaking loud and clear through a myriad of mediums Evidence shows that customers will no longer stand for the hurried and complacent service that has become the norm They are looking for a positive memorable experience Organizations that provide that level of service will earn their loyalty Customers base their decisions on nothing more than a positive or negative review of your product and or service Pay Attention paves the way Your company wins when you Understand Customer Expectations Embrace and implement The RATER Factors Define who you are and what you offer Become E T D B W Easy To Do Business With Connect with your audience in all mediums React appropriately and respond immediately to customer feedback Recover sincerely when things go wrong All you need is to Pay Attention

Media Management and Artificial Intelligence Alex Connock, 2022-11-18 This cutting edge textbook examines contemporary media business models in the context of Artificial Intelligence AI and digital transformation AI has dramatically impacted media production and distribution from recommendation engines to synthetic humans from video to text tools to natural language models AI is really the change agent of the media industry answered a natural language generation model when AI was asked about the subject of this book It will open incredible opportunities This book seeks to explore them The media is examined through four sections Principles maps business models and the key tools of AI Platforms covers distribution channels in Games Streamers Social Networks Broadcast and Digital Publishing Producers covers the engines of content making including Scripted Entertainment Factual Content Marketing Creators and Music Finally Pioneers covers emerging sectors of Podcasting Esports the Metaverse and other AI driven developments Then in each chapter a standard value creation model is applied mapping a single sector through development production distribution and monetisation Diverse case studies are analysed from India Nigeria South Korea South Africa France the Netherlands the US the UK Denmark and China around creative entrepreneurship revenue models profit drivers rights and emerging AI tools Questions are provided for each case whilst chapter summaries cement learning Applied and technology focused this text offers core reading for advanced undergraduate and postgraduates studying Media Management or the relationship between Entertainment Media and

Technology Online resources include chapter by chapter PowerPoint slides and an Instructor's Manual with further exercises and case studies

The Pop Documentary Since 1980 Richard Wallace, 2025-07-10 In *The Pop Documentary Since 1980* Richard Wallace examines the representation of pop music musicians and music making in documentary film and television. He draws together conceptual frameworks from within and outside of film and television studies including performance studies, musicology, celebrity studies and fan studies to provide a critical interrogation of the central issues in this genre. A common criticism of the music documentary is that it lacks artistic integrity because of its close affiliation with its subject. Wallace argues that music documentaries can be artful and conceptually complex and be part of a broader process of image curation under the control of the artist and their management. This contradiction is key to the form's vitality and Wallace explores two competing lines of enquiry. First, the contribution that such documentaries make to the public perception of their subjects. Second, he argues that its official status does not preclude music documentaries from being artistic or engaging with the theoretical questions that underpin documentary media more broadly. Other issues addressed include how documentaries about song writing attempt to represent intangible concepts like creativity and inspiration, how the experiential and affective aspects of music are communicated through the visual image, ethical considerations. Each of these conceptual questions is examined through detailed analysis of a variety of music documentaries ranging from *Stop Making Sense* to *Tokyo Idols* via *Beyoncé* and *The Beatles*.

Streaming Wheeler W. Dixon, 2013-06-19 Analyzes the cultural and social effects of the increasing digital distribution of movies, discussing the ways in which it has impacted the making of motion pictures and altered the behavior and habits of the film audience.

[Harry und Meghan: Auf der Suche nach Freiheit](#) Omid Scobie, Carolyn Durand, 2021-09-02 Als die aufkeimende Romanze zwischen Prinz Harry und der amerikanischen Schauspielerin Meghan Markle bekannt wird, ist das ein internationaler Presserummel. Aus der gesamte Globus verfolgt jeden Schritt des Paares, während eine Schlagzeile nach der anderen erscheint: ihre Verlobung, ihre Hochzeit, die Geburt ihres Sohnes Archie. Bis hin zu ihrer mutigen Entscheidung, sich von ihrem royalen Leben zurückzuziehen und nach Nordamerika auszuwandern. Bis heute sind Harry und Meghan Teil der gleichen Presse, doch kaum jemand kennt ihre wahre Geschichte. Die Journalisten Omid Scobie und Carolyn Durand gehören zu einem Kreis von ausgewählten Reportern, die schon lange einen direkten Zugang zur britischen Königsfamilie haben und das Paar kennen wie nur wenige andere. Sie blicken hinter die Kulissen und erzählen zum ersten Mal, wie es zum Bruch mit der Königsfamilie kam. Der internationale Bestseller *Auf der Suche nach Freiheit* über das royale Paar, das nach seinen eigenen Regeln lebt und abseits der königlichen Familie sein Glück sucht. Jetzt im E-Book als aktualisierte Neuauflage mit neuem Nachwort.

Fürchte die Kälte (Ein Lexi Cole Thriller – Band 3) Ava Strong, 2025-03-07 Als eine Mordserie in der High Society die verschneite Landschaft Vermonts erschüttert werden, Lexi Coles Sprachkenntnisse zum Schlüssel, um die rätselhafte Verbindung zwischen Geld und Mord zu entschlüsseln. Wird es Lexi gelingen, einen Killer zu identifizieren, der in Rückzügen spricht und ohne Reue mordet? Die Handlung ist

voller überraschender Wendungen aber das Ende das ich überhaupt nicht kommen sah macht dieses Buch zu einem der fesselndsten das ich seit Jahren gelesen habe

Leserrezension zu Not Like Us F RCHTE DIE K LTE ist der dritte Band einer mit Spannung erwarteten neuen Reihe der Bestsellerautorin Ava Strong deren Erfolgsroman NOT LIKE US als kostenloser Download erhältlich über 1 000 Fünf Sterne Bewertungen und Rezensionen erhalten hat Die Reihe beginnt mit F RCHTE DIE DUNKELHEIT Buch 1 Die Lexi Cole Thriller Reihe ist ein fesselndes Katz und Maus Spiel das ein Geflecht aus schaurigen Überraschungen und atemloser Spannung webt Mit ihrem innovativen Ansatz haucht sie dem Thriller Genre neues Leben ein und präsentiert eine faszinierende Protagonistin die Ihr Herz im Sturm erobern und Sie bis spät in die Nacht wach halten wird Fans von Rachel Caine Karin Slaughter und Lisa Regan werden begeistert sein Weitere Bände der Reihe erscheinen in Kürze

Ein gruseliger spannender Pageturner der Ihnen nachts den Schlaf rauben könnte Leserrezension zu Not Like Us Absolut fesselnd ich konnte nicht aufhören zu lesen Viele Wendungen und ein völlig unerwartetes Ende Ich kann den nächsten Teil dieser Reihe kaum erwarten

Leserrezension zu Not Like Us Eine wahre Achterbahnfahrt der Ereignisse Ich konnte das Buch nicht aus der Hand legen bis ich es zu Ende gelesen hatte

Leserrezension zu Not Like Us Hervorragende Lektüre mit sehr realistischen Charakteren zu denen man eine emotionale Bindung aufbaut Könnte es einfach nicht weglegen

Leserrezension zu The Death Code Ein ausgezeichnete Roman mit vielen Wendungen und einem überraschenden Ende das Lust auf den nächsten Band macht

Gut gemacht

Leserrezension zu The Death Code Absolut lesenswert Ich kann es kaum erwarten zu erfahren was im nächsten Buch passiert

Leserrezension zu The Death Code Ich konnte die Geschichte einfach nicht mehr weglegen Ich kann dieses Buch nur wärmstens empfehlen

Leserrezension zu His Other Wife Die rasante Handlung der Aufbau der Geschichte und die Charakterentwicklung haben mich wirklich begeistert Ich wollte das Buch nicht aus der Hand legen und das Ende war eine totale Überraschung

Leserrezension zu His Other Wife Die Charaktere sind zuerst gut ausgearbeitet Die Handlung steckt voller Wendungen die mich im Ungewissen gelassen haben Eine außerordentlich gut geschriebene Geschichte

Leserrezension zu His Other Wife Eines der besten Bücher die ich je gelesen habe Das Ende war perfekt und überraschend

Ava Strong ist eine herausragende Autorin

Leserrezension zu His Other Wife Meine Güte was für eine Achterbahnfahrt Oft war ich mir sicher den Mörder identifiziert zu haben nur um jedes Mal eines Besseren belehrt zu werden Das Ende hat mich völlig überrascht Ich muss sagen ich bin begeistert dass dies der Auftakt einer Reihe ist Mein einziger Kritikpunkt ist dass der nächste Band noch nicht erschienen ist Ich brauche ihn unbedingt

Leserrezension zu His Other Wife Eine unglaublich intensive fesselnde und unterhaltsame Geschichte Sie wird Sie bis zur letzten Seite in Atem halten

Leserrezension zu His Other Wife Weniger macht Schule Benedikt Wisniewski, Barbara Gottschling, 2025-03-12

Wie kann Schule aufhören das zu tun was nicht funktioniert Wie können sinnlose schulische Praktiken reduziert oder eliminiert werden Wie bekommen Lehrerinnen und Lehrer Zeit zurück die sie für das aufwenden können was wirklich wichtig ist Dieses Buch gibt Antworten auf diese Fragen und zeigt fundiert und praxisnah wie Schule besser werden kann indem sie

auf ein Weniger statt auf ein Mehr setzt Es beschreibt wie Qualitätssteigerung und berufliche Entlastung vereinbart werden können und leistet damit einen Beitrag zu wirkungsvoller Schulentwicklung und gleichzeitig zur Gesunderhaltung von Lehrerinnen und Lehrern Reports of Cases Determined in the Courts of Appeal of the State of California ,2008 The Small Business Bible Steven D. Strauss,2012-02-27 An updated third edition of the most comprehensive guide to small business success Whether you're a novice entrepreneur or a seasoned pro The Small Business Bible offers you everything you need to know to build and grow your dream business It shows you what really works and what doesn't and includes scores of tips insider information stories and proven secrets of success Even if you've run your own business for years this handy guide keeps you up to date on the latest business and tech trends This Third Edition includes entirely new chapters devoted to social media mobility and apps and new trends in online discounting and group buying that are vital to small business owners everywhere New chapters include How to use Facebook Twitter and other social media tools to engage customers and potential stakeholders How to generate leads and win strategic partnerships with LinkedIn How to employ videos and YouTube to further your brand What you need to know about Groupon and group discount buying What mobile marketing can do for your business Give your small business its best shot by understanding the best and latest small business strategies especially in this transformative and volatile period The Small Business Bible offers every bit of information you'll need to know to succeed **Financial Management for Executives** Jay Prag,James S. Wallace,2025-08-14 If you have prior business experience either working for a company or managing your own business then you know firsthand that an understanding of finance and accounting is essential to achieve your full potential on the job Although business decisions certainly involve a careful analysis of non financial factors they also almost always require analysis of financial information Initiating a marketing campaign restructuring a subsidiary determining the sale price of a new product or assessing whether to acquire another company and at what price are just a few of the business decisions that require an understanding of financial information This textbook is written to facilitate that understanding and to facilitate the reader's personal goal of gaining a more complete understanding of finance and its use in business decisions Target Audience Financial Management for Executives is written specifically for the Executive MBA MBA and executive training markets This concise text can be used in a wide variety of course formats ranging from brief executive programs lasting only a few weekends to more traditional 15 week courses **Legacy DPI sale Before OSD** Renuka ,2025-05-15

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