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Joseph Turow



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Spotify For Dummies Kim Gilmour, 2011-10-19 The ultimate beginner guide to the groundbreaking music service Spotify Spotify is a free online streaming music platform that allows users to listen to songs on demand over the Internet without having to buy or own the actual tracks This fun and friendly guide walks you through how best to use this sweet sounding service Covering everything from using Spotify on selected mobile phones to creating and sharing your own playlists Spotify For Dummies has it all Experienced author Kim Gilmour details the ins and outs of this revolutionary music from installing and setup to discovering new artists and taking your musical enjoyment to new levels Explores the social networking aspects of Spotify and how to integrate with them Helps you navigate through the various editions of Spotify Shows you how to take Spotify with you on your mobile device Encourages you to merge your own music collection with Spotify This book is spot on Start using Spotify today with this handy guide by your side **iWar** Tim Higgins, 2025-09-18

From the boardrooms to the court rooms this is the gripping story of how Apple became the world's most valuable company and of the lawmakers and entrepreneurs determined to knock it off its pedestal Since the invention of the iPhone and App Store Apple has built a near unassailable market power controlling not only commerce but also culture and increasingly the flow of ideas In response a loose rebel alliance of tech entrepreneurs has formed to lay siege to Apple bringing together Epic Games Tim Sweeney Spotify's Daniel Ek X's Elon Musk and WeChat's Pony Ma In the trenches of popular opinion and now in the courtrooms of Europe and the United States this rebellion aims to tear down Apple's walls and dismantle its alleged monopoly iWar weaves together the story of Apple's rise and reign with the political and international forces arrayed against it in the fight over control of the global digital economy The stakes couldn't be higher Media Today Joseph

Turow, 2022-09-13 This eighth edition of Joseph Turow's pathbreaking media textbook uses convergence as a lens that puts students at the center of the profound changes in the 21st century media world It teaches students to think critically about the role of media and what these changes mean for their lives The book's media systems approach helps students to look carefully at how media content is created distributed and exhibited in the new world that the digital revolution has created From news media to video games and social networking to mobile platforms it provides students with the tools they need to understand and critique the media they encounter and consume The first part examines the media world as a whole while the second delves deep into key media industries such as the movie television and video game industries This new edition includes critical expanded coverage of social media new forms of both audio and audiovisual media and international case studies as well as updated figures tables and pedagogy including key terms and further activities Media Today is an excellent introduction to the world of media in the digital age perfect for students seeking a solid grounding in media studies Extensive pedagogical materials also make this a highly teachable book well suited to the classroom The accompanying website has also been updated with new student and instructor resources including chapter recaps recommended readings and instructor

s manual For more information on the changes in this latest edition please click here [Design for the Mind](#) Victor Yocco,2016-06-13 Summary Design for the Mind Seven Psychological Principles of Persuasive Design teaches web designers and developers how to create sites and applications that appeal to our innate natural responses as humans Author Victor Yocco a researcher on psychology and communication introduces the most immediately relevant and applicable psychological concepts breaks down each theory into easily digested principles then shows how they can be used to inform better design Purchase of the print book includes a free eBook in PDF Kindle and ePub formats from Manning Publications About the Technology Designers and design team members need to think about more than just aesthetics How do you handle short attention spans How does your design encourage users to engage browse or buy Fortunately there are psychological principles that you can use in your design to anticipate and benefit from how humans think behave and react About the Book Design for the Mind Seven Psychological Principles of Persuasive Design teaches you to recognize how websites and applications can benefit from an awareness of our innate natural responses as humans and to apply the same principles to your own designs This approachable book introduces the psychological principles deconstructs each into easily digestible concepts and then shows how you can apply them The idea is to deepen your understanding of why people react in the ways they do After reading the book you ll be ready to make your work more psychologically friendly engaging and persuasive What s Inside Making design persuasive Encouraging visitors to take action Creating enduring messages Meeting the needs of both engaged and disengaged visitors Becoming a strategic influencer Applying theory with case studies and real world examples About the Reader This book is for web and UX designers and developers as well as anyone involved in customer facing digital products About the Author Victor Yocco PhD is a research director at a Philadelphia based digital design firm He received his PhD from The Ohio State University where his research focused on psychology and communication in informal learning settings Victor regularly writes and speaks on topics related to the application of psychology to design and addressing the culture of alcohol use in design and technology He can be found at www.victoryocco.com or victoryocco on Twitter Table of Contents PART 1 INTRODUCING THE APPLICATION OF PSYCHOLOGY TO DESIGN Meeting users needs including psychology in design PART 2 WHY DO FOLKS ACT LIKE THAT PRINCIPLES OF BEHAVIOR Designing for regular use addressing planned behavior Risky decisions and mental shortcuts Motivation ability and trigger boom PART 3 PRINCIPLES OF INFLUENCE AND PERSUASION NOT AS EVIL AS YOU D THINK Influence getting people to like and use your design Using family friends and social networks to influence users It s not what you say it s how you say it Persuasion the deadliest art PART 4 USER EXPERIENCE DESIGN PUTTING IT ALL TOGETHER Case study KidTech Design Co s Good Choice app The next step getting up and running *Managing Your Band* Steve Marcone,Dave Philp,2021-06-24 Managing Your Band A Guide to Artist Management is your go to guide for artist management in the new music industry especially independent artists taking the DIY route Industry insiders Steve Marcone and Dave Philp tackle the work and knowledge

required of an artist manager and band member focusing on earning revenue from an artist's three major revenue streams: songwriting and publishing, live performance, and recording. The book investigates the roles of the many industry intermediaries illustrating how many of today's artists, including DIY artists, function as their own entertainment companies. This seventh edition includes updated information for the twenty-first century artist and manager, including key information on the impacts of COVID-19 on the industry. New sections and chapters include: The twenty-first century DIY manager, The live ecosystem, Music publishing, Social media Analytics offered by streaming services. Each chapter includes learning objectives, a summary, and suggested projects for course usage. For access to the free instructor's manual, which includes a sample syllabus and test questions, please email textbooks@rowman.com.

Developing Resilience in Disruptive Times Ajoy Kumar Dey, Ville-Veikko Piispanen, Shreya Mishra, 2021-02-10. The first half of the book presents case studies on how the pandemic has affected businesses, management, and communities, and share insightful stories on tough decisions during midst and after the shock of the pandemic. The second half of the book presents case studies on market positioning and business model transformations, which provide us insight on customer loyalty and satisfaction, online reviews, and children as a growing customer group. This book comprises both research and teaching cases that offer new insights on business management.

Music Marketing for the DIY Musician Bobby Borg, 2024-05-07. Unleash your music's potential by taking charge of your career. In *Music Marketing for the DIY Musician*, industry veteran Bobby Borg provides a step-by-step guide to producing a fully customized, low-budget plan of attack for marketing one's music, helping to propel independent artists and other players toward success in the new music industry. This third edition provides major updates: Cutting-edge social media strategies: Dominate TikTok, master Instagram, and conquer YouTube with the latest tactics to amplify your online presence. Streaming secrets unveiled: Unlock the gateway to playlists and skyrocket your monthly listenership with fresh insights into the streaming world. Updated roadmaps for record releases: Navigate your way to a triumphant album launch with foolproof strategies and revamped timelines. New data analytics: Learn strategies to make educated decisions about the latest music marketing. Future forecasts: Embrace music innovation by leveraging artificial intelligence, exploring NFTs, diving into the metaverse, and more. Written in an easy-to-read style, this is a comprehensive resource with many templates covering the complete marketing process and time-tested strategies used by the most successful companies. Also included are interviews with top professionals and updated stories and case studies. This indispensable book for students and professionals alike will help you perfect a complete marketing plan to achieve your ultimate career vision.

Global Strategy Sali Li, Noman Shaheer, 2025-01-09. *Global Strategy: A Market Creation Approach* is a groundbreaking textbook that redefines the field of global strategy, shifting the focus from scaling established businesses to creating innovative businesses responding to international market needs. Authors Sali Li and Noman Shaheer equip future multinational leaders with the tools and insights needed to succeed in the rapidly evolving world of global business.

The Subscription Economy: Building a Profitable

Recurring Revenue Model Favour Emeli, 2025-01-18 In a world where customer loyalty drives business success the subscription model has emerged as a game changer The Subscription Economy is your guide to creating and scaling a profitable recurring revenue business turning one time transactions into long term relationships that fuel growth and stability This book explores the principles behind the subscription economy showing you how to design and implement a recurring revenue model that works for your business Learn how to identify the right products or services for a subscription offering price them effectively and build a seamless onboarding process that delights customers from day one Discover how to use data driven insights to enhance retention reduce churn and maximize customer lifetime value With actionable strategies real world examples and proven frameworks The Subscription Economy equips you to navigate challenges such as scaling operations managing growth and adapting to changing market demands Whether you re a startup or an established business this book provides the tools to thrive in the subscription era Because recurring revenue isn t just a trend it s the future of business Are you ready to embrace the subscription economy and create a model that delivers value and stability Let The Subscription Economy show you how

THE PSYCHOLOGY OF FREE : WHY WE LOVE DEALS AND DISCOUNTS SHIKHAR SINGH (THE ZENITH) , Uncover the Allure of Free Explore the irrational power of free and how it influences our decision making often leading us to choose options we wouldn t otherwise consider Delve into the Psychology of Discounts Understand the cognitive biases and emotional triggers that make discounts so appealing even when the actual savings are minimal The Science Behind Sales Discover the research and experiments that reveal why sales and promotions work so effectively and how retailers leverage these psychological principles The Thrill of the Bargain Hunt Examine the psychological reward system associated with finding a good deal and the dopamine rush that reinforces bargain hunting behavior Beyond the Price Tag Investigate the hidden costs and consequences of our obsession with discounts including impulse purchases and buyer s remorse Marketing and Manipulation Learn how businesses strategically use pricing and promotional tactics to influence consumer behavior and maximize profits Making Smarter Choices Gain insights to become a more mindful consumer resisting the allure of fleeting deals and focusing on value over perceived savings

Digital Marketing All-in-One For Dummies Stephanie Diamond, 2019-04-08 Unlock the value in online marketing A well executed digital marketing plan is a proven component of success in business and Digital Marketing All In One For Dummies covers everything you need to build and implement a winning plan Whether you re a novice in the online space or an expert marketer looking to improve your digital ROI this book has easy to absorb tips and insights that will turn online prospects into loyal customers This book compresses the essential information on 8 topics so you have all the information you need and none of what you don t You ll learn social media marketing marketing to millennials account based marketing influencer marketing content marketing strategies and more Use targeted measurable marketing strategies to promote brands and products Increase brand awareness customer acquisitions and audience engagement Measure what your online traffic is

worth and improve ROI on digital marketing Develop a solid digital marketing plan and put it to work for your brand From SEO and SEM to brand awareness and why you need it Digital Marketing All In One For Dummies will help you level up your digital marketing game and avoid the common mistakes that might be holding your business back **Global Issues in Business and Organization Studies** Erhan Aydin,Mushfiquir Rahman,2021-08-23 This collection highlights six main aspects of global issues in business and organization studies including the digital side of governmental processes It also explores wellbeing at work through the development of a questionnaire as an alternative to the impractical wellbeing model In addition the volume analyzes the organizational behavior of ISIS and offers insights into secrecy by analyzing several scenes from John Grisham s The Firm The collection then considers marketing innovations in the context of global markets and presents sustainability in the global food industry The volume serves to demonstrate a number of factors that can have an effect on organization processes and business operations American Popular Music and Its Business in the Digital Age Music Licensing Consultant Rick Sanjek,2024-07-18 As the long awaited sequel to American Popular Music and Its Business the First 400 Years this book offers a detailed and objective history of the evolution and effect of digital technology from 1985 through 2020 on all segments of the popular music business from CDs and stadium tours to TikTok and the effects of the COVID 19 pandemic with particular emphasis on the relationship between the creators the consumers and the business professionals who form the three major axes of the industry Author Rick Sanjek a 50 year industry veteran combines the knowledge acquired during his decades of experience with scholarly research to create a compelling narrative of the events economics and innerworkings of the modern music business Corporate Finance and the Securities Laws Johnson Jr Charles J,Joseph McLaughlin,Anna T. Pinedo,2023-12-08 This Seventh Edition of Corporate Finance and the Securities Laws is about doing deals transactions in which companies raise funds in the U S and international capital markets We have tried to retain the book s practical orientation which we believe was responsible for the previous editions considerable success We do not intend this book as a complete treatise on the U S federal securities laws nor do we intend it as an investor s or issuer s guide to the capital markets Rather we are trying to explain the legal environment in which capital markets transactions take place just as we are trying to explain the capital markets transactions to which that environment is always trying to adapt Highlights of the Seventh Edition include SEC administrative proceedings and SCOTUS decision in Axon Enterprise Inc v FTC and SCOTUS agreement to hear Jarkesy v SEC Change in SEC personnel s standard disclaimer when making public statements Second Circuit decision in Kirschner holding bank loans not to be securities after SEC s declining to state its views SEC commissioner s speech raising prospect that bank loans might eventually be treated as securities Digital assets SEC enforcement proceedings alleging digital assets to be securities for purposes of 1933 Act registration and 1934 Act broker dealer and securities exchange registration SEC partial defeat in Ripple litigation in SDNY followed by favorable decision in Terraform less than three weeks later SEC use of Section 17 b of 1933 Act to pursue celebrity endorsers of digital

assets prospects for federal legislation Proposed legislation to make electronic delivery the default method of delivering communications required under federal securities laws Amendment of SIFMA model form of agreement among underwriters to authorize syndicate manager or another underwriter to act as calculating underwriter for purposes of calculating probability of default under amended Rules 101 and 102 of Regulation M Amendment of SIFMA model form of agreement among underwriters to reflect amendments to FINRA Rule 11880 regarding settlement of syndicate accounts T 1 standard settlement cycle as of May 28 2024 SEC decision not to extend no action relief for research providers affected by MiFID II s unbundling rule EU and California climate disclosure requirements effects on prospective SEC requirements Prospects for use of Artificial Intelligence in due diligence and in SEC staff selection of filings for review SEC approval of rule changes at options exchanges to speed up listing and trading of options on IPO shares SCOTUS decision in Slack Section 11 litigation arising out of Slack s direct listing that a plaintiff under Section 11 must be able to trace his shares to a defective 1933 Act registration statement SEC approval of NYSE and Nasdaq rules to permit more pricing flexibility for direct listings with a simultaneous sale of securities by the issuer but on condition that the issuer retain an underwriter for the shares to be sold by the issuer SEC enforcement proceedings involving SPACs SEC amendment of Rules 101 and 102 of Regulation M to eliminate exceptions based on credit ratings in favor of exceptions based on a probability of default standard for fixed income nonconvertible securities and eligibility to use Form SF 3 for ABS SEC adoption of Rule 9j 1 to prohibit fraud deceit or manipulation related to security based swaps Second Circuit reversal of class certification in Goldman Sachs litigation under Rule 10b 5 because of front end back end genericness gap and concurring judge s prediction of confusion as courts navigate a materiality reliance twilight zone SCOTUS to review Second Circuit s Moab Partners decision regarding the circumstances under which a failure to comply with Item 303 of SEC s MD A rules gives rise to liability under Rule 10b 5 Responding to SEC s new rules on reporting material cybersecurity incidents and disclosing cybersecurity risk management processes FASB adoption of ASU No 2022 04 on disclosure of supplier finance arrangements SEC amendment of Rule 15b9 1 under the 1934 Act to narrow ability of certain members of national securities exchanges to avoid having to become members of FINRA More court cases in which respondents challenge FINRA s constitutionality SEC issuance of exemption under Rule 15c2 11 for Rule 144A fixed income securities including ABS SEC commissioner s proposal of revisions to Form D to increase its informational content and to require that the form be filed before the commencement of an offering Criticism of Second Circuit s Parkcentral requirement for something more than a domestic transaction under Morrison Foreign private issuers subject to SEC s new requirements to report information on share repurchases Pre IPO convertible debt offerings Regulator induced write down of 17 billion of Credit Suisse s Additional Tier 1 capital securities with subsequent litigation and closer scrutiny of asset class President Biden proposal to quadruple excise tax on share repurchases potential applicability to certain stock for stock acquisitions and potential exposure of certain foreign private issuers to excise tax New disclosure

requirements about share repurchases Amendments to Rule 10b5 1 as applicable to share repurchases Renewed regulatory focus on broker dealer and hedge fund compliance with Rule 14e 4 Amendments to Section 242 of Delaware General Corporation Law to facilitate stock splits Eligibility to use Form SF 3 as basis for exception from Regulation M EBOOK: Foundations of Marketing, 6e John Fahy, David Jobber, 2019-03-01 Valued by instructors and students alike Foundations of Marketing presents an accessible introduction to Marketing Packed with examples and end of chapter case studies highlighting the real world application of marketing concepts this fully updated Sixth Edition features digital marketing integrated throughout the chapters as well as a dedicate chapter on marketing planning and strategy Discover How marketing adds value to customers and organizations How innovative brand positioning drives commercial success How new digital marketing communication techniques are being used by companies to drive their brand awareness and engagement as well as customer retention and conversion levels How marketing planning and strategy gives direction to an organization s marketing effort and co ordinates its activities Key features Marketing Spotlights showcase the marketing innovations of brands including Adidas Crayola Samsung and KFC Marketing in Action boxes offer varied examples of real companies campaigns in the UK Scandinavia The Netherlands and internationally Critical Marketing Perspective boxes encourage critical thinking of ethical debates to stimulate student discussion about socially responsible practice and encourage critical analysis of these issues 12 brand new end of chapter Case Studies including Fjallraven Primark Uber and BrewDog give in depth analysis of companies marketing strategies with dedicated questions to provoke student enquiry Marketing Showcase videos feature interviews with business leaders and marketing professionals offering insights into how different organisations have successfully harnessed the elements of the marketing mix *Loyalty Management* Cristina Ziliani, Marco Ieva, 2025-01-06 In this insightful text Cristina Ziliani and Marco Ieva trace the evolution of thinking contemporary themes and practice in loyalty management Loyalty management is increasingly identified with the design and management of a quality customer experience in the journey across the many touchpoints that connect the customer with the brand Evaluating the research on best practice and offering concrete examples from industry including seven international case studies the authors present a fresh take on the tools strategies and skills from loyalty programs to CRM to CX that underpin loyalty s key significance in marketing New to this 2nd edition readers will find A new chapter exploring the strategic relevance of loyalty management for company long term profitability A new chapter on loyalty and sustainability based on research on 90 case studies of loyalty initiatives worldwide supporting organizations as they strive to meet their ESG requirements and demonstrating how they can use their loyalty programs to do so Coverage of the role of touchpoints in developing loyalty from physical stores to voice assistants drawing from state of the art international scientific research Discussion of metrics and KPIs for measuring loyalty management as well as further exploration of the role of emerging technologies in particular the application of predictive and generative artificial intelligence to loyalty strategies New case studies and examples from a

broader range of industries and geographical regions Celebrating 25 years of experience in research consulting and teaching within the Osservatorio Fedeltà UniPR Loyalty Observatory the authors have compiled a unique research based practice oriented text It will guide marketers business leaders and postgraduate students through the changes in marketing thought and practice of loyalty management including omnichannel AI and sustainability as well as offering practical guidance on the skills and capabilities that companies need if they want to be successful at delivering essential loyalty driving customer experiences

Get More Fans: The DIY Guide to the New Music Business Jesse Cannon, Todd Thomas, 2012-11-25 How Do I Promote My Music On A Small Budget How Do I Get My YouTube Videos to Spread How Do I Turn Casual Fans Into One s Who Buy From Me How Do I Get Written About On Blogs How Do I Increase Turnout At Shows How Do I Make Fans Using Facebook Twitter Tumblr And SoundCloud With every day that passes the power the major labels once had dies a little more The chance to get the same exposure as your favorite musicians gets easier and easier The hurdles that would only allow you to get popular if the right people said your music was good enough are gone You can now get exposed to thousands of potential fans without investing 1% of what musicians used to by building a fanbase based on listeners love for your music No more writing letters hoping that A R writes you back This book explains how you do it While many books will tell you obvious information legal mumbo jumbo and marketing catchphrases that don t help you get more fans Our experience working with real bands from upstarts like Man Overboard and Transit to legends like The Cure The Misfits and Animal Collective has led us to understand the insider tricks and ideas that go into some of the most important groups of our time We produce records do licensing deals negotiate record contracts and get the musicians we work with written about on websites like Pitchfork and Vice We have worked with bands who started off as nothing and became something Unlike any other book written on the subject we have compiled the knowledge no one else has been willing to print in fear of obsoleting their own career We give you thousands of ideas on how to get people to hear your music and turn them into fans who pay to support your music Whether you are a label owner musician manager booking agent or publicist there is information in this book that will help you do what you do better Enjoy For more information see GetMoreFansBook.com

21st Century Innovation in Music Education Kun Setyaning Astuti, Gary McPherson, Bambang Sugeng, Nila Kurniasari, Tutut Herawan, Christopher Drake, Ashadi, Endah Retnowati, Adi Cilik Pierewan, 2019-11-27 Music is an expression of feelings of the soul conveyed through the medium of sound But not all sounds are music It might be said that only an organised sound or series of sounds can be called music Thus music is connected to the eternal and constant flow and order of the universe to the laws and rhythms of nature It can also be said that musical order is comparable to the natural order of the universe There are laws of a certain nature in the natural sciences and likewise in music there are structures and procedures or even rules that should be followed to produce beautiful music The International Conference Innovations for 21st Century Music Education and Research provided a timely opportunity to take stock of the latest developments in music education and brought together

educators researchers and members of the broader community in a welcoming forum in which they were able to express theoretical and practical views concepts research results and principles to help support the further development of music education

Billboard ,2012-01-07 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

Take Control of Your Apple Account, 2nd Edition Glenn Fleishman,2025-09-10 Prevent or solve problems with your Apple Account Version 2 0 updated September 10 2025 The center of the Apple world is your Apple Account This identifier ties up your access to iCloud to purchased and streaming music TV and movies and to all your devices While an Apple Account is essential Apple has made it difficult to navigate the many features associated with it and particularly to troubleshoot and resolve problems that crop up This book answers dozens of questions and guides you through solutions It also explains how to use security recovery and other features tied to your Apple Account n Everything Apple relies on your Apple Account It s a key that unlocks a long list of Apple products and services on any of numerous devices iCloud uses an Apple Account as does Apple Music the App Store the Music TV and Books apps and more An Apple Account protects your personal information including email and iPhone iPad backups helps you find a lost iPhone iPad Mac or Apple Watch and can even unlock your Mac So it goes without saying that if something goes wrong with your Apple Account you could be in for a world of hurt Unfortunately things go wrong with Apple Accounts all the time Fortunately Glenn Fleishman a veteran technology journalist and the author of Macworld s Mac 911 column is ready to help with expert advice on how to manage your Apple Account including how to prevent solve or work around most common problems This book is fully up to date with iOS 26 iPadOS 26 macOS 26 Tahoe watchOS 26 tvOS 26 and other Apple products and services In this book Glenn answers questions like What all is my Apple Account used for How does my iCloud account relate to my Apple Account What s two factor authentication and how do I manage it and not get locked out of my account Should I invest in hardware security keys to up the protection of my Apple Account Are there other mechanisms I can use to ensure that I can recover an Apple Account in the event of a problem Spoiler yes What should I do if I have two or more Apple Accounts or iCloud accounts Will I lose access to all my Apple media purchases if I move to another country Can I share an Apple Account with someone else What does an Apple One subscription offer and how does it interact with Family Sharing and iCloud storage tiers Is there an explanation for how code based and hardware based second factors protect my account and how they differ from passkeys Yes What exactly should I do if I think someone is hacking my Apple Account How can I recover a forgotten Apple Account password What happens if I m assaulted or drugged and someone gains access to my iPhone passcode and resets my Apple Account Sadly a too real if uncommon problem What steps should I take if Apple locks me out of my account If I lose access to an email address associated with my Apple Account what can I do What Apple Account changes in recent versions of iOS iPadOS and

macOS do I need to know about How can I use Family Sharing to share data and purchases within my family What types of subscriptions can I manage with my Apple Account and how Which payment methods can I associate with my Apple Account and how do I manage them And that s just the beginning Glenn has packed a remarkable amount of concise problem solving information into this comprehensive book Read it before you encounter Apple Account problems to minimize your risk and if you ve already encountered a problem read it to find the best path to a rapid solution

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