

LAUREN CHEN

Phone: (123) 456-7890

Email: lauren.chen@mail.com

Address: 47 W 13th St, New York, NY 10011

SUMMARY

Digital Marketing Specialist with 4+ years of experience in online marketing, branding, and business strategy across music, media, and entertainment industries. Skilled in evaluating financial needs and implementing multi-pronged digital strategies that increase revenue and drive brand growth.

PROFESSIONAL EXPERIENCE

Digital Marketing Specialist, New York, NY

TRIANGLE MUSIC GROUP, August 2020–Present

- Manage digital sales and streaming accounts to improve brand positioning and growth
- Source and develop new strategic partnerships, social engagements, and advertising opportunities that generate new revenue streams
- Collaborate with internal departments to execute national advertising campaigns, plan global digital distribution, and re-deploy a 1M+ consumer sales and marketing database

Digital Marketing Associate, New York, NY

MOMO SOFTWARE, August 2020–Present

- Worked with management to develop and apply digital marketing plans with a focus on driving acquisition and conversion
- Devised and implemented robust digital acquisition plans, ensuring precision in financial reporting, budgets, and forecasts
- Increased conversions by 15% from paid sources (PPC, Grant, Display, and VOD)

EDUCATION

Bachelor of Arts, Communications, New York, NY

New York University, Expected Graduation March 2022

Honors: cum laude (GPA: 3.6/4.0)

SKILLS

- Digital Data Analytics/Marketing
- Adobe Photoshop
- Adobe Illustrator
- Microsoft Office

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Silas Mary



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The Bottom-of-Funnel SEO + LLM Cost Hacker's Guide İsmail Günaydın,2025-07-26 Turn every click into revenue and slash AI content costs like a pro The Bottom of Funnel SEO LLM Cost Hacker s Guide is your tactical manual for mastering AI powered SEO and dominating conversion focused content Designed for marketers growth hackers and founders this book shows you how to capture ready to buy search traffic and scale content ops using the smartest Large Language Model LLM hacks In a digital world where everyone s focused on top of funnel fluff this guide goes deep right where money changes hands What you ll unlock Advanced bottom funnel SEO strategies that convert traffic into transactions How to structure and scale programmatic SEO with AI precision Real world playbooks for slashing LLM content costs while improving quality Prompt engineering secrets for ecommerce SaaS B2B and affiliate content AI powered workflows for briefs outlines CTAs and persuasive copywriting Conversion first optimization schema and internal linking architecture Built for the next wave of content led growth this book is part SEO crash course part AI cost optimizer and 100% no fluff Maximize output Minimize spend Monetize smarter Whether you re a content strategist a solo founder or an SEO consultant this is the competitive edge you ve been looking for

Resume Mastery Rosalind Kincaid,AI,2025-02-28 Unlock your career potential with Resume Mastery a comprehensive career guide designed to transform your resume from a mere summary into a powerful marketing tool This book delves into the evolution of resumes highlighting how they ve transitioned from simple qualification lists to sophisticated branding documents Understand the critical role of Applicant Tracking Systems ATS and learn how to strategically incorporate keywords to enhance your resume s visibility Discover how tailoring your resume is key to making a strong first impression and securing interviews in today s competitive job market directly influencing your long term career trajectory The book takes a step by step approach starting with the fundamentals of effective resume writing including formatting language and content selection It then progresses through various resume types and the art of crafting compelling accomplishment statements A unique aspect of this book is its focus on the psychological elements of resume creation exploring why certain elements resonate more effectively with recruiters Resume Mastery not only provides the how but also the why behind resume best practices supported by industry data case studies and insights from recruiters Equip yourself with the knowledge and tools needed to create a resume that not only showcases your skills and experience but also aligns with your career goals ultimately leading to job search success and salary negotiation advantages

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Executive Positions Technical Non Technical Management Engineering IT Software Hardware design Sales and Marketing Teachers Nurses HR Public Relations and more many with documented results Steven Provenzano's books have sold more than 100 000 copies and remain essential guides for serious job seekers He has written more than 5000 resumes for clients worldwide for over 20 years and the full cost of this book is reimbursed with any resume writing service by the author at <https://Execareers.com> **Budget Smart, Cut Costs, Boost Revenue: How to Cut Costs and Maximize Revenue** Silas

Mary, 2025-02-07 Budget Smart Cut Costs Boost Revenue How to Cut Costs and Maximize Revenue Profit isn't just about making more money it's about keeping more of what you earn Too many businesses focus on growth but bleed cash through unnecessary expenses The smartest entrepreneurs know how to trim the fat optimize operations and boost revenue without sacrificing quality This book is your step by step guide to mastering financial efficiency so you can scale without stress improve cash flow and keep your business profitable in any market Whether you're a startup small business or growing enterprise you'll learn how to control costs improve margins and maximize revenue without cutting corners Inside you'll discover The Smart Budgeting System allocate resources for maximum impact Cost Cutting Strategies That Don't Hurt Growth where to cut and where to invest Revenue Boosting Tactics increase profits without adding more expenses Pricing Profit Margin Hacks charge what you're worth and maximize earnings How to Build a Lean Scalable Business grow efficiently without waste A business that spends smart operates lean and maximizes revenue is built to last If you want to increase profitability without unnecessary risks this book is your roadmap Let's make every dollar count **Freemium** Dave Boyce, 2025-08-26 A Next Big Idea Club Must Read for August 2025 Competing in tech today requires an understanding of product led growth Companies like Dropbox Zoom Slack Atlassian and DocuSign grew into multibillion dollar companies using the 3 step Freemium product strategy 1 instead of hiring an expensive sales force give away software for free 2 let happy users tell others 3 offer a premium subscription version producing a recurring revenue stream Over the last three decades Freemium strategy has evolved into a practice known to tech industry insiders as product led growth which Harvard Business School Lecturer Frank Cespedes calls probably the fastest growing go to market model for businesses globally Freemium is the authoritative guide to product led growth written by Silicon Valley entrepreneur and Harvard MBA Dave Boyce who teaches the first MBA level course on the topic Freemium explains how to develop a product that can sell itself how to ward off competitors and how to seamlessly move upmarket selling to larger customers It details how the product itself instead of expensive employees can be used for customer onboarding customer service and customer retention Freemium also details how non software companies and enterprise sales led companies are combining product led growth tactics with more traditional go to market initiatives Competing in nearly every tech related industry today requires an understanding of the principles of product led growth Freemium is the comprehensive practical handbook for this unicorn building strategy **Resumes For Dummies** Joyce Lain Kennedy, 2007-02-26 Is your job search stalling out after you

submit a resume but before you're offered an interview. With reinvented recruiting technology, unmanageable millions of resumes choking employer databases, and government mandates in the name of diversity, a gigantic change has occurred in the recruiting world over the past several years, and it demands a fresh look at how you write and market your resumes. Whether you're entering the job market for the first time, changing jobs, or changing careers, *Resumes for Dummies* 5th Edition will show you the ropes and rules for a new era in recruiting and job finding. With 85% new content added since the previous edition, this up-to-date guide gives you the very latest strategies on how to create and, more importantly, distribute your resume in today's new job search environment. You'll learn why most generic online resumes fail, how to customize resumes for each job opening, new quick ways to find the right jobs, how to use meta search engines to your advantage, why both digital and print versions of resumes are still needed, how to use resumes interactively, the resume basics that still knock 'em dead, how to create resumes for your life's changing phases, what to do after you send them your resume. With a wealth of sample resumes organized by industry and career field, experience level, and age, and special circumstances, along with tips on choosing professional resume help and other valuable resources, *Resumes for Dummies* 5th Edition will help you get noticed in a universe saturated with billions of resumes and more on the way.

No-Nonsense Resumes Arnold G. Boldt, Wendy Enelow, 2025-09-12 For the first time ever, here's a resume book that clears away the clutter and gets down to the brass tacks of what it takes to write and design a resume that will get you interviews and job offers. Authors and professional resume writers Wendy Enelow and Arnold Boldt share their insights, knowledge, and more than 35 years of combined experience to help you prepare a resume that will get you noticed, not passed over. *No Nonsense Resumes* begins with a thorough but easy-to-understand explanation of the key elements that are vital to creating an attention-grabbing resume, including how to strategically position your resume, showcase your skills and achievements, format and design a professional-looking resume, select and integrate key words, prepare and distribute your electronic resume. Subsequent chapters offer specific tips on creating winning resumes for job opportunities in virtually every profession: Administration, Accounting, Banking, Government, Health Care, Hospitality, Management, Human Resources, Law Enforcement, Manufacturing, Sales, Marketing, Skilled Trades, and Technology, Science, Engineering. Included in each chapter are sample resumes contributed by leading resume writers and career consultants worldwide.

The Influencer Economy: How to Build a Personal Brand and Make Money Online Julian Ford, 2025-10-12 Turn your passion and expertise into a thriving online business while building a personal brand that stands out. *The Influencer Economy* is your ultimate guide to mastering social media, growing your audience, and monetizing your influence. Whether you're an aspiring content creator, entrepreneur, or professional looking to establish your online presence, this book provides the tools and strategies to create a profitable personal brand in today's digital economy. Why this book will work for you. Step-by-step guidance. Learn exactly how to grow a loyal following and create content that resonates. Monetization strategies that work. Discover proven methods to make money

online including brand partnerships affiliate marketing sponsored content and digital products Platform specific insights Actionable tips for Instagram TikTok YouTube and other social media platforms Beginner friendly approach No prior experience required the book breaks everything down into simple actionable steps What's inside How to define your niche and position your personal brand for success Content creation and engagement strategies to grow followers organically Methods to monetize your audience and maximize your revenue streams Case studies and real life examples from successful influencers Tools apps and tips to manage your brand efficiently and professionally Benefits you'll notice Build a personal brand that attracts opportunities and income Grow an engaged audience that trusts and values your content Turn your influence into multiple streams of revenue online Work from anywhere and enjoy the freedom of the creator economy Who this book is for Aspiring influencers content creators and social media entrepreneurs Professionals looking to establish authority in their niche Anyone interested in monetizing their expertise and personal brand Why buy this book now Stop struggling to grow your audience or guessing how to make money online The Influencer Economy provides actionable steps proven strategies and insider insights to help you build a profitable personal brand Start growing your influence and turning it into real income today Click Buy Now to launch your personal brand and thrive in the digital economy **Systems**

Analysis and Design David P. Tegarden, Binny Samuel, Roman Lukyanenko, Alan Dennis, Barbara Haley Wixom, 2025-08-19 Enables readers to analyze and design systems not just read about IT Systems Analysis and Design An Object Oriented Approach with UML Seventh Edition captures the dynamic aspects of the field by keeping students focused on doing SAD while presenting the core set of skills that every systems analyst needs to know today and in the future The team of expert authors introduces each major technique explains what it is explains how to do it presents an example and provides opportunities for students to practice before they do it for real in a project After reading each chapter students will be able to perform that step in the system development process NEW TO THIS EDITION A greater emphasis on developing information systems using an incremental and iterative approach and verifying validating and testing throughout the book Chapter on agile development Chapter that overviews the supporting workflows of the Unified Process Greatly expanded the Library Management System LMS example integrated throughout the chapters Converted the Campus Housing example to a set of Your Turn exercises Also suggested answers to each exercise are included in the Instructor's Manual Appendix section on sequence decision and looping repeating programming structures New and expanded sections on storytelling NoSQL data distribution and peer to peer architecture Expanded coverage of the interdependencies among the functional Chapter 3 structural Chapter 4 and behavioral Chapter 5 models New and revised figures throughout the book Updated MS Word templates that can be used for system requests system proposals use case descriptions CRC cards contracts method specifications use case test plan class test plan and class invariant test specifications WILEY ADVANTAGE Focuses on real world application by guiding students through practice problems and using the technique in a project Presents a

contemporary object oriented approach using UML Unified Modeling Language Integrates stories feedback and advice from a diverse industry advisory board of IS professionals and consultants Provides chapters that each cover a different step in the Systems Development Life Cycle SDLC process *4 Pillars: Creating a Life on YOUR Terms* Geoff Smith,2022-05-21 What does it feel like to create a life on your terms Where your health relationships finances and mindset are all supercharged with positive momentum and intent The 4 Pillars offers a template on how to shape your life towards fulfilment in these areas where you learn to master your health take control of your relationships grow your finances and develop a clear and positive mindset The 4 Pillars is your roadmap to a better life **Side Hustles That Actually Make Money: Passive vs. Active**

Income Ikechukwu Kelvin Maduemezia,2025-08-19 Not all side hustles are created equal some drain your time while others build wealth quietly in the background Side Hustles That Actually Make Money helps you separate hype from reality by exploring proven opportunities that deliver results This book breaks down the difference between active hustles like freelancing or driving for rideshare apps and passive ones like digital products investments or rental income With real world examples income breakdowns and practical steps to get started you ll learn how to choose the right hustle based on your skills resources and lifestyle goals It s not about chasing every shiny trend it s about focusing on sustainable profitable options that fit your long term vision Whether you need extra cash to pay off debt or want to build financial independence this book equips you with the knowledge to pick side hustles that truly pay off **Design Income That Grows Without You. Automate What Matters, Scale What Works** Ahmed Musa ,2025-05-30 Still trading hours for dollars It s time to break free Design Income That Grows Without You is the ultimate playbook for entrepreneurs and creators ready to build a business that earns even when you re not working This isn t about get rich quick schemes or empty promises It s about smart automation laser focused scaling and building systems that run themselves while your bank balance climbs Inside you ll learn How to identify the parts of your business that really move the needle The art of automating repetitive tasks without losing quality or control Scaling proven strategies so your income multiplies not your workload Building reliable funnels workflows and processes that keep customers coming Real life success stories of entrepreneurs who built income machines on autopilot Stop hustling endlessly Start working smarter If you want your income to grow while you sleep travel or focus on what matters most this book shows you how to design a business that works for you not the other way around Automate what matters Scale what works Live free **Kick Start Your Career** Lee Smith,John van Genderen,2018-03-30 For new

graduates the key challenge remains how to secure that first career related job Full of guidance and tips on how to handle the complex field of job hunting Kick Start Your Career can help navigate an ever changing job market and secure your chance at your desired career It is a valuable investment in your future It advises the reader on how to stand out in job applications use social media for job searching create resumes and cover letters that stand out succeed at interviews It provides a practical hands on step by step approach With an integrated Personal Plan that helps create key job search

documents it directs soon to be graduates towards achieving their career aspirations Accompanying online resources include examples and templates which can be downloaded in Word format to help you prepare resumes and other job search documents This book will help graduates progressively build up job hunting resources skills achievements resume cover letter and interview responses and turn this into a practical outcome a new job It is a key companion to any student or recent graduate exploring the job market Technical Writing and Professional Communication Baalaaditya Mishra,2025-01-03

Technical Writing and Professional Communication is divided into two parts Technical Communication and Professional Communication This comprehensive guide covers essential chapters on technical communication followed by the most important aspects of professional communication We all know that communication is an integral part of our lives whether via text or speaking to convey our thoughts and feelings to others Different communication skills are needed for various situations For example we use informal communication with family and friends but for job interviews business meetings or interactions with teachers formal communication is necessary Communicating formally is a crucial skill and mastering technical and professional communication is essential This book provides the knowledge and tools needed to excel in both areas making it an invaluable resource for anyone looking to improve their communication skills Computing

Fundamentals Faithe Wempen,2014-11-26 The absolute beginner s guide to learning basic computer skills Computing Fundamentals Introduction to Computers gets you up to speed on basic computing skills showing you everything you need to know to conquer entry level computing courses Written by a Microsoft Office Master Instructor this useful guide walks you step by step through the most important concepts and skills you need to be proficient on the computer using nontechnical easy to understand language You ll start at the very beginning getting acquainted with the actual physical machine then progress through the most common software at your own pace You ll learn how to navigate Windows 8 1 how to access and get around on the Internet and how to stay connected with email Clear instruction guides you through Microsoft Office 2013 helping you create documents in Word spreadsheets in Excel and presentations in PowerPoint You ll even learn how to keep your information secure with special guidance on security and privacy Maybe you re preparing for a compulsory computing course brushing up for a new job or just curious about how a computer can make your life easier If you re an absolute beginner this is your complete guide to learning the essential skills you need Understand the basics of how your computer works Learn your way around Windows 8 1 Create documents spreadsheets and presentations Send email surf the Web and keep your data secure With clear explanations and step by step instruction Computing Fundamentals Introduction to Computers will have you up and running in no time **The Job Tree: Winning Your Next Job** Lee Smith,2021-02-24

Winning a new job can be a challenge Jobs are changing worldwide Technological change globalization and economic disruptions like recessions all have an impact Workforces are becoming increasingly mobile with frequent job changes This book will help you develop the skills and documents for successful job hunting It provides expert advice resources and

support It also helps you develop your resum social media bio and interview skills The book contains step by step guidance and tips on how to handle the complex field of job searching The Job Tree will help you win your next job Work Smart, Live Free: The New Age Hustler's Guide ,2025-09-02 Are you tired of trading your time for money Work Smart Live Free shows you how to build income streams that work even when you don t This practical guide breaks down step by step methods for earning online through content creation digital products skill monetization and passive income strategies all without expensive tools or complicated setups Inside you ll discover How to turn simple ideas into profitable digital products Beginner friendly methods to sell skills services and templates Proven strategies to attract free traffic using platforms Tools and checklists to help you start earning from day one Whether you re a student professional or side hustler this book gives you an actionable roadmap to create scalable income in the digital economy No fluff no hype just practical steps to help you earn smarter not harder Start today Your first online income stream is closer than you think **Liquid Metal Fast Breeder Reactor Program: Summary; sec.1 - LMFBFR program options; sec.2 - Proposed final environmental statement (PFES) on the LMFBFR program, WASH-1535; sec.3 -Supplemental material; sec.4 - Material relating to PFES review** United States. Energy Research and Development Administration,1975 **Inquiry Into the Operations of the Maritime Commission ... Hearings ... July 21, August 8, 9, 15, 16, 17, and September 8, 1949** United States. Congress. House. Expenditures in the Executive Departments,1949 **Systems Analysis and Design** Alan Dennis,Barbara Haley Wixom,Roberta M. Roth,2014-11-11 The 6th Edition of Systems Analysis and Design continues to offer a hands on approach to SAD while focusing on the core set of skills that all analysts must possess Building on their experience as professional systems analysts and award winning teachers authors Dennis Wixom and Roth capture the experience of developing and analyzing systems in a way that students can understand and apply With Systems Analysis and Design 6th Edition students will leave the course with experience that is a rich foundation for further work as a systems analyst

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