

ENGLISH TEST

45 Minutes—75 Questions

DIRECTIONS: In the five passages that follow, certain words and phrases are underlined and numbered. In the right-hand column, you will find alternatives for the underlined part. In most cases, you are to choose the one that best expresses the idea, makes the statement appropriate for standard written English, or is worded most consistently with the style and tone of the passage as a whole. If you think the original version is best, choose "NO CHANGE." In some cases, you will find in the right-hand column a question about the underlined part. You are to choose the best answer to the question.

You will also find questions about a section of the passage, or about the passage as a whole. These questions do not refer to an underlined portion of the passage, but rather are identified by a number or numbers in a box.

For each question, choose the alternative you consider best and fill in the corresponding oval on your answer document. Read each passage through once before you begin to answer the questions that accompany it. For many of the questions, you must read several sentences beyond the question to determine the answer. Be sure that you have read far enough ahead each time you choose an alternative.

PASSAGE I

Mystery Paper Sculptor

Between March and November of 2011, an anonymous donor left intricately crafted paper sculptures at various cultural institutions in Edinburgh, Scotland.

Delighted, each sculpture was left secretly and was later discovered by staff. The delicate sculptures—streetscapes, plants, and animals—were carved exclusively from the pages and bindings of books. The tiny details in the pieces are awe-inspiring.

The first sculpture discovered—at the Scottish Poetry Library—was a tiny tree formed from a book of verse. Library staff dubbed it the "poetree." The tree sits atop a book. Beneath the tree are the halves of a golden paper egg, each half filled with words clipped from the poem "A Trace of Wings" by Edwin Morgan.

- 1. Which choice most effectively emphasizes the complexity of the paper sculptures?
A. NO CHANGE
B. impressively
C. terrifically
D. superbly
- 2. F. NO CHANGE
G. Each sculpture was left secretly and later discovered by delighted staff.
H. Left secretly and later discovered by staff, each sculpture was delighted.
J. Secretly delighted, each sculpture was discovered by staff.
- 3. A. NO CHANGE
B. specified
C. adorned
D. honored

Act Practice On Sale Tutorial

H Kauffman



Act Practice On Sale Tutorial:

The Greatest Sales Training in the World Robert Nelson, 2004-09 Based on the All Time Best Seller by Og Mandino this book is a practical how to sales guide that reveals in vivid detail how to Develop successful sales habits Penetrate the defense systems of clients Develop persistence Elevate your self esteem Break the paralyzing habit of procrastination **USAF Instructor's Journal** United States. Air Force. Air Training Command, 1963 **Sales Training Basics** Angela Siegfried, 2010-02-01 Sales Training Basics recognizes the bottom line focus of sales professionals and offers proven techniques and approaches that create engaging and impactful training The book provides learning professionals with specific guidance on designing programs that provide the right tools and techniques that deliver on an audience focused on value In addition trainers and facilitators are offered guidance on accessing their most charismatic and engaging self to draw in and hold the attention of sales professionals While the book is focused on participant expectations it does not neglect today's organizational mandate to build training programs aligned to company strategic needs and vision Finally the author provides direction on alternate pathways to sales training through the use of technology and the power of blending both classroom and technology bases approaches that give these sales professionals what they really want more time in the field selling Contract Management: Service Contract Approach to Aircraft Simulator Training Has Room for Improvement, 2006 **Seminar Marketing & Sales Training Techniques for the Financial Professional** Frank Eberhart, 2006-02-23 As the financial industry evolves industry professionals must adapt to new approaches and ideas to survive grow and prosper It has become increasingly difficult to maintain a current client base let alone attract new clients with an investment environment that moves faster than a stock trade The prospecting market is changing becoming more challenging and risky with consumer rights protection such as the do not call lists with their hefty fines and new compliance requirements The simplistic and commonsense approach is gone instead we have developed a brokerese language that sometimes those in the industry don't even understand In the business guide Seminar Marketing Sales Training Techniques for the Financial Professional author Frank James Eberhart CEP RFC explains his agenda for successfully gaining new clientele Generate seminar attendance How to get results from your seminars How to increase your revenue How to prepare effective PowerPoint presentations How to develop your sales and closing skills Eberhart uses a simple straightforward approach that translates into effective seminars that obtain and keep new clients So make the most of it be prepared be professional and be effective *Sales Training* Darin George, 2008-05 Many thanks for the copy of Our Wars Overseas And At Home I know it will be a great read General P X Kelley USMC Ret Nargele's book is pure platinum that vividly describes the impact of Communist aggression on him and his family as WW II ended and his journey to and through the Marine Corps a journey that included combat service in Vietnam and sensitive challenging diplomatic assignments that followed Lieutenant General Stephen Olmstead USMC Ret Lieutenant Colonel Nargele's book is an absorbing and engrossing story of a Marine's service

to his country and Corps Well done Marine Major General H W Rice USMC Ret Anyone who reads Our Wars Overseas And At Home will shore the enthusiasm I have for your book It is an insightful look at the adversaries we have faced when we joined the Marine Corps in the 1960 s Major General Donald R Gardner USMC Ret President U S Marine Corps University The book Our Wars Overseas And At Home is interesting and engrossing Ambassador Lev E Dobriansky Professor Georgetown University Modern Marketing (Principles and Practices) R S N Pillai,2010-12 The revised and updated edition of the book Modern Marketing caters to the needs of students of marketing to meet the current difficult situations of business Nine new chapters have been added To Determine the Level of Training on the Overhills Tract, Fort Bragg, Cumberland and Harnett Counties ,2006 *Training of Foreign Affairs Personnel. Hearings ... 88-1 ... April 4, 5, 29; May 1, 1963* United States. Congress. Senate. Foreign Relations,1963 **HUD Homeownership Training Manual** ,1997 **Agricultural Training Courses for Employed Teachers** Arthur William Sampson,Charles Howard Shinn,Edwin Roy Johnson,Ernest Kelly,Francis Marion Webster,Frederick Vernon Coville,Herbert Hager Mowry,John William Turrentine,Samuel Hume Beckett,1914 **Veterans' Job Training and Employment** United States. Congress. House. Committee on Veterans' Affairs. Subcommittee on Education, Training, and Employment,1984 Nation's Manpower Revolution United States. Congress. Senate. Committee on Labor and Public Welfare,1963 **Annual Report of the Common, Superior, Grammar and Training & Model Schools in New Brunswick** New Brunswick. Education Office,1870 Relocation Assistance and Payments Training Course United States. Dept. of Transportation,1978 **Congressional Record** United States. Congress,1991 The Congressional Record is the official record of the proceedings and debates of the United States Congress It is published daily when Congress is in session The Congressional Record began publication in 1873 Debates for sessions prior to 1873 are recorded in The Debates and Proceedings in the Congress of the United States 1789 1824 the Register of Debates in Congress 1824 1837 and the Congressional Globe 1833 1873 *USAF Instructors Journal* ,1963 *Gulf of Mexico Regional OCS (Outer Continental Shelf) Sales No.72,74,79* ,1983 **Globalisation And Manpower Planning** M.S. Reddy,2005 Contents Training Programme for Apprentice Graduate Engineers and Diploma Holders in the Present Era Technical Human Resource Planning for 21st Century NERIST Outsourcing of HR Manpower Planning in 21st Century Manpower Planning in 21st Century Impact of Globalization on Contemporary Manpower Planning in India Impact of Globalization on Manpower Planning Environment in India Revisiting Manpower Planning in the Wake of Globalization Manpower Planning for Global Success Perspective Technical Education in NCT of Delhi in the Context of a Dynamic Globalised Environment Technical Manpower Planning and Employment Scenario of Women Engineers in India Need Base Tie Up with Foreign Education Institute Globalization and Technical Education Impact of Globalization on Manpower Planning Impact of Globalization on Manpower Planning in Technical Education Impact of Globalization on Manpower Planning Impact of Globalization on Technical Manpower Planning in India Impact of Globalization on Manpower Planning

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