LAUREN CHEN

Phone: (123) 456-7890

Email: lauren chenkirmail.com

Address: 47 W 13th St, New York, NY 10011

SUMMARY

Digital Marketing Specialist with 4+ years of experience in online marketing, branding, and business strategy across music, media, and entertainment industries. Skilled in evaluating financial needs and implementing multi-pronged digital strategies that increase revenue and drive brand growth.

PROFESSIONAL EXPERIENCE

Digital Marketing Specialist, New York, NY

TRIANGLE MUSIC GROUP, August 2020-Present

- Manage digital sales and streaming accounts to improve brand positioning and growth
- Source and develop new strategic partnerships, social engagements, and advertising opportunities that generate new revenue streams
- Collaborate with internal departments to execute national advertising campaigns, plan global digital distribution, and re-deploy a 1M+ consumer sales and marketing database

Digital Marketing Associate, New York, NY

MOMO SOFTWARE, August 2020-Present

- Worked with management to develop and apply digital marketing plans with a focus on driving acquisition and conversion
- Devised and implemented robust digital acquisition plans, ensuring precision in financial reporting, budgets, and forecasts
- Increased conversions by 15% from paid sources (PPC, Grant, Display, and VOD)

EDUCATION

Bachelor of Arts, Communications, New York, NY New York University. Expected Graduation March 2022 Honors: cum laude (GPA: 3.6/4.0)

SKILLS

- Digital Data Analytics/Marketing
- Adobe Photoshop
- Adobe Illustrator
- > Microsoft Office

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Ying-Ying Zheng

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The Bottom-of-Funnel SEO + LLM Cost Hacker's Guide İsmail Günaydın, 2025-07-26 Turn every click into revenue and slash AI content costs like a pro The Bottom of Funnel SEO LLM Cost Hacker's Guide is your tactical manual for mastering AI powered SEO and dominating conversion focused content Designed for marketers growth hackers and founders this book shows you how to capture ready to buy search traffic and scale content ops using the smartest Large Language Model LLM hacks In a digital world where everyone s focused on top of funnel fluff this guide goes deep right where money changes hands What you ll unlock Advanced bottom funnel SEO strategies that convert traffic into transactions How to structure and scale programmatic SEO with AI precision Real world playbooks for slashing LLM content costs while improving quality Prompt engineering secrets for ecommerce SaaS B2B and affiliate content AI powered workflows for briefs outlines CTAs and persuasive copywriting Conversion first optimization schema and internal linking architecture Built for the next wave of content led growth this book is part SEO crash course part AI cost optimizer and 100% no fluff Maximize output Minimize spend Monetize smarter Whether you re a content strategist a solo founder or an SEO consultant this is the competitive edge you ve been looking for Resume Mastery Rosalind Kincaid, AI, 2025-02-28 Unlock your career potential with Resume Mastery a comprehensive career guide designed to transform your resume from a mere summary into a powerful marketing tool This book delves into the evolution of resumes highlighting how they ve transitioned from simple qualification lists to sophisticated branding documents Understand the critical role of Applicant Tracking Systems ATS and learn how to strategically incorporate keywords to enhance your resume s visibility Discover how tailoring your resume is key to making a strong first impression and securing interviews in today s competitive job market directly influencing your long term career trajectory. The book takes a step by step approach starting with the fundamentals of effective resume writing including formatting language and content selection It then progresses through various resume types and the art of crafting compelling accomplishment statements A unique aspect of this book is its focus on the psychological elements of resume creation exploring why certain elements resonate more effectively with recruiters Resume Mastery not only provides the how but also the why behind resume best practices supported by industry data case studies and insights from recruiters Equip yourself with the knowledge and tools needed to create a resume that not only showcases your skills and experience but also aligns with your career goals ultimately leading to job search success and salary negotiation advantages **Budget Smart**, Cut Costs, Boost Revenue: How to Cut Costs and Maximize Revenue Silas Mary, 2025-02-07 Budget Smart Cut Costs Boost Revenue How to Cut Costs and Maximize Revenue Profit isn t just about making more money it s about keeping more of what you earn Too many businesses focus on growth but bleed cash through unnecessary expenses The smartest entrepreneurs know how to trim the fat optimize operations and boost revenue without sacrificing quality This book is your step by step guide to mastering financial efficiency so you can scale without stress improve cash flow and keep your business

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Technical Writing and Professional Communication Baalaaditya Mishra, 2025-01-03 Technical Writing and Professional Communication is divided into two parts Technical Communication and Professional Communication This comprehensive guide covers essential chapters on technical communication followed by the most important aspects of professional communication We all know that communication is an integral part of our lives whether via text or speaking to convey our thoughts and feelings to others Different communication skills are needed for various situations For example we use informal communication with family and friends but for job interviews business meetings or interactions with teachers formal communication is necessary Communicating formally is a crucial skill and mastering technical and professional communication is essential This book provides the knowledge and tools needed to excel in both areas making it an invaluable resource for anyone looking to improve their communication skills Systems Analysis and Design Alan Dennis, Barbara Wixom, David Tegarden, 2015-03-02 Systems Analysis and Design An Object Oriented Approach with UML 5th Edition by Dennis Wixom and Tegarden captures the dynamic aspects of the field by keeping students focused on doing SAD while presenting the core set of skills that every systems analyst needs to know today and in the future The text enables students to do SAD not just read about it but understand the issues so they can actually analyze and design systems The text introduces each major technique explains what it is explains how to do it presents an example and provides opportunities for students to practice before they do it for real in a project After reading each chapter the student will be able to perform that step in the The Job Tree: Winning Your Next Job Lee Smith, 2021-02-24 Winning a new job can be a system development process challenge Jobs are changing worldwide Technological change globalization and economic disruptions like recessions all have an impact Workforces are becoming increasingly mobile with frequent job changes This book will help you develop the skills and documents for successful job hunting It provides expert advice resources and support It also helps you develop your resum social media bio and interview skills The book contains step by step guidance and tips on how to handle the complex field of job searching The Job Tree will help you win your next job **Computing Fundamentals** Faithe Wempen, 2014-11-26 The absolute beginner's guide to learning basic computer skills Computing Fundamentals Introduction to Computers gets you up to speed on basic computing skills showing you everything you need to know to conquer entry level

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different step in the Systems Development Life Cycle SDLC process Kick Start Your Career Lee Smith, John van Genderen, 2018-03-30 For new graduates the key challenge remains how to secure that first career related job Full of guidance and tips on how to handle the complex field of job hunting Kick Start Your Career can help navigate an ever changing job market and secure your chance at your desired career It is a valuable investment in your future It advises the reader on how to stand out in job applications use social media for job searching create resumes and cover letters that stand out succeed at interviews It provides a practical hands on step by step approach With an integrated Personal Plan that helps create key job search documents it directs soon to be graduates towards achieving their career aspirations Accompanying online resources include examples and templates which can be downloaded in Word format to help you prepare resumes and other job search documents. This book will help graduates progressively build up job hunting resources skills achievements resume cover letter and interview responses and turn this into a practical outcome a new job It is a key companion to any student or recent graduate exploring the job market Cost Engineering Chris Domanski, 2020-04-28 In today s hyper competitive global marketplace a manufacturing company needs a competitive edge if it is to survive and grow That edge could be anything from superior manufacturing technology to innovative product design from patent protection to solid well established customer relationships One competitive edge available to all manufacturers but realized by only a few is the ability to accurately measure control and optimize costs throughout a product s entire life cycle The lack of a methodology to engineer cost optimization into every product makes attaining and maintaining profitability all that the more difficult Cost Engineering provides a means for a manufacturer to achieve and sustain profitability by designing and manufacturing products to specific cost requirements It incorporates a variety of proven methodologies including cost estimating cost control and cost optimization Features Describes the components and organization of an effective cost optimization process Provides detailed explanations of cost estimating techniques for many of the most common manufacturing processes Explains the selection and use of appropriate cost allocation methods Presents the fundamentals of cost based negotiation Includes both proper and improper executions of cost engineering principles The details presented in this book are important to design engineers manufacturing engineers buyers accountants cost estimators cost optimization specialists and their managers and provides CEOs COOs general managers product line managers and plant managers with guidance on August 8, 9, 15, 16, 17, and September 8, 1949 United States. Congress. House. Expenditures in the Executive Departments, 1949

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