

Andrew O'Sullivan

Product Manager

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PROFILE

Experienced Product Manager with a proven track record in the development and management of products throughout their lifecycle. Passionate, creative, and results-oriented. Skilled in team leadership and collaboration with cross-functional teams. Excellent communication skills and strategic thinking. Enthusiastic about designing innovative solutions that enhance customer satisfaction.

PROFESSIONAL EXPERIENCE

Product Manager Technix GmbH	08/2018 – 07/2023 Berlin, Germany
• Led a cross-functional team of 10 people in the development of a new product line, resulting in a 20% increase in revenue • Conducted market analysis and competitive studies to identify new product opportunities and expand the product portfolio • Successfully launched two new products in the market, leading to a 15% increase in market share	
Product Specialist Solutions Inc	04/2015 – 07/2018 Munich, Germany
• Developed and implemented a product strategy for the European market, resulting in a 25% revenue growth • Conducted training sessions and presentations for customers and sales teams to enhance product knowledge • Analyzed customer feedback and derived product improvements, resulting in a 20% increase in customer satisfaction	

EDUCATION

Master of Business Administration (MBA) University	08/2013 – 07/2015 Munich, Germany
Bachelor of Engineering in Information Technology Technical University	09/2009 – 07/2013 Vienna, Austria

SKILLS

- Product development and strategy
- Project management and team leadership
- Customer needs analysis and market research
- Agile methods and Scrum
- Data analysis
- Presentation and communication

LANGUAGES

German	● ● ● ● ●	English	● ● ● ● ●
Spanish	● ● ● ● ●		

AWARDS

- Innovation Award**
The Tech GmbH
- Product Manager of the Year**
Delta Solutions

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