DENVER DAHL

Account Manager - +1 595 595 5555 9 San Francisco, CA

denver dahlijbezample.com

« Binkedin.com/denver-dahl)

EXPERIENCE

Key Account Manager

Laurzoon

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Keepp Inc

Knepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display adis for major brands with total monthly ad spend of around \$150,000/month.
 Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

- Pioneered sales of Fixed+mobile services in Spain in 2012. Achieved 126% Revenue Attainment in H2 (Jan-Jun 2015).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

🛗 2007 - 2008 🔍 San Francisco, CA

KEY ACHIEVEMENTS

Building the future

Established a Cloud Team and increased Cloud Business market for story



Generated \$2,000,000+ new revenue by signing 10 new introduction of the



Managing the largest accounts

Managed the largest key account generating \$17,500,000 amountly.





Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs Windows & Mac OSX A superior Salesfonce Agillo CRM Systems Hub-spot

Linkedin Sales Navigator Dun & Bradistreet

LANGUAGES

Greek Emglish Minthon German Prioficient. Advanced

Resume Template Compare Tutorial

Victor Faconti

Resume Template Compare Tutorial:

Whispering the Strategies of Language: An Mental Journey through Resume Template Compare Tutorial

In a digitally-driven world where screens reign supreme and quick conversation drowns out the subtleties of language, the profound techniques and emotional nuances hidden within words frequently get unheard. However, situated within the pages of **Resume Template Compare Tutorial** a interesting fictional value pulsating with raw feelings, lies a fantastic quest waiting to be undertaken. Penned by a talented wordsmith, that charming opus attracts visitors on an introspective trip, gently unraveling the veiled truths and profound affect resonating within the very material of each and every word. Within the emotional depths of the moving evaluation, we will embark upon a honest exploration of the book is key subjects, dissect its interesting writing model, and succumb to the effective resonance it evokes serious within the recesses of readers hearts.

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