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Marketing Case Studies in Emerging Markets Dilip S. Mutum, Soo Yeong Ewe, Ezlika M. Ghazali, Racheal Louis Vincent, 2024-04-01 There is an increasing interest in emerging markets because of the higher economic growth rates compared to developed economies However these markets have a diverse consumer base with unique needs and preferences As a result companies in these markets face different challenges and opportunities Unfortunately there is a lack of marketing cases from these markets This book presents actual real world marketing cases in these markets offering an in depth look at some of the issues faced by companies in different industries It is hoped that the cases would serve as valuable reference material for academics students professionals in marketing business strategy and other related fields as well as policymakers to better understand the challenges of these markets and develop strategies to succeed in them Mastering Private Equity Claudia Zeisberger, Michael Prahl, Bowen White, 2017-08-07 The definitive guide to private equity for investors and finance professionals Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds From deal sourcing to exit LBOs to responsible investing operational value creation to risk management the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions With a foreword by Henry Kravis Co Chairman and Co CEO of KKR and special guest comments by senior PE professionals This book combines insights from leading academics and practitioners and was carefully structured to offer A clear and concise reference for the industry expert A step by step guide for students and casual observers of the industry A theoretical companion to the INSEAD case book Private Equity in Action Case Studies from Developed and Emerging Markets Features guest comments by senior PE professionals from the firms listed below Abraaj Adams Street Partners Apax Partners Baring PE Asia Bridgepoint The Carlyle Group Coller Capital Debevoise Plimpton LLP FMO Foundry Group Freshfields Bruckhaus Deringer General Atlantic ILPA Intermediate Capital Group KKR Capstone LPEQ Maxeda Navis Capital Northleaf Capital Oaktree Capital Partners Group Permira Terra Firma

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definitive guide to private equity with its case book companion providing readers with both the tools used by industry professionals and the means to apply them to real life investment scenarios 1 Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds From deal sourcing to exit LBOs to responsible investing operational value creation to risk management the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions With a foreword by Henry Kravis Co Chairman and Co CEO of KKR and special quest comments by senior PE professionals 2 Private Equity in Action takes you on a tour of the private equity investment world through a series of case studies written by INSEAD faculty and taught at the world's leading business schools. The book is an ideal complement to Mastering Private Equity and allows readers to apply core concepts to investment targets and portfolio companies in real life settings The 19 cases illustrate the managerial challenges and risk reward dynamics common to private equity investment Written with leading private equity firms and their advisors and rigorously tested in INSEAD s MBA EMBA and executive education programmes each case makes for a compelling read <u>Digital Product Management</u> Boon Kee Lee, 2025-04-10 This book is designed to equip readers with essential knowledge and skills in digital product management It covers strategic planning and market opportunity offering a clear and accessible guide to navigating the complex world of digital product management in today s fast changing environment Chapters explore key topics including understanding digital transformation identifying market dynamics and developing a comprehensive product strategy Readers will learn how to conduct market research build strong business cases and define product positioning The book also covers practical methods for selecting pricing and packaging strategies as well as crafting a go to market plan Real world examples such as the growth of Grab in Southeast Asia the rise of Zoom during the global pandemic and Shopify's role in empowering small businesses globally provide insight into how companies leverage strategic planning and market insights to thrive The content reflects both current and future trends making it relevant for global markets and today s digitally driven economy This book is especially useful for product managers entrepreneurs and business leaders who are keen to refine their strategic planning skills It offers actionable advice and frameworks that can be applied across various industries empowering readers to successfully manage digital products Real Estate Investing for Cash Flow Logan Reed, 2025-06-04 Ebook Description KDP and drive business growth Google Play NOOK Want to start investing in real estate without deep pockets Real Estate Investing for Cash Flow is your beginner friendly blueprint to building long term wealth with rental properties Airbnb and no money down deals even if you ve never invested before Inside this action packed guide you ll discover How to buy rental properties with little to no money down The BRRRR method made simple for beginners How to launch a profitable Airbnb step by step Cash flow strategies that actually work in today s market Real world tools to scale fast even if you re broke Whether you re looking for freedom

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Biases 15 Biases in UX Design Cruise for Less Benjamin Ethan Westbrook, 2025-10-19 Discover the Secrets to Sailing in Style Without Breaking the Bank Imagine stepping aboard a luxury cruise ship surrounded by elegance and world class amenities all without the hefty price tag This guide offers a fresh perspective on how to experience the grandeur of cruising while keeping your budget intact Whether you re a seasoned traveler or planning your very first voyage this book reveals how luxury and affordability can sail hand in hand Inside you ll find practical tips to help you navigate the complex world of cruise bookings cabin choices and onboard perks Learn how to leverage loyalty programs spot hidden discounts and master the art of timing your reservations for unbeatable savings Every strategy is designed to elevate your experience ensuring that gourmet dining spa indulgences and exclusive entertainment feel like an everyday reality not a distant dream Beyond just saving money this book empowers you to travel smarter by understanding seasonal trends financing options and eco friendly cruising alternatives From solo journeys to family adventures it addresses unique challenges and opportunities that make luxury cruising accessible to everyone Plus expert advice on packing insurance and post cruise benefits ensures you sail with confidence and ease Step into a world where comfort meets savvy planning Your next luxury cruise awaits all you need is the right roadmap to make it happen Turn the page and discover how to chart your course for unforgettable experiences on the high seas no matter your budget Federal Timber Sale Policies United States. Congress. Senate. Committee on Interior and Insular Affairs, 1956 Customer Loyalty Ethan Evans, AI, 2025-02-28 Customer Loyalty explores how businesses can cultivate lasting customer relationships increase customer retention and turn satisfied customers into brand advocates The core of the book emphasizes understanding Customer Lifetime Value CLTV implementing customer centric strategies and using data driven personalization to foster loyalty Surprisingly many businesses underestimate CLTV a critical metric for prioritizing customer relationships Moreover true loyalty requires a company wide cultural shift impacting every facet from product development to customer service The book argues that customer loyalty is not just desirable but essential for sustained success It moves beyond traditional acquisition focused marketing to highlight the importance of retaining existing customers in an era where consumers expect more than just a product they seek experiences and value Progressing through four sections the book first defines modern customer loyalty and key performance indicators KPIs It then dives into building lasting relationships through consistent customer experiences effective communication and proactive problem solving The book offers practical guidelines for implementing loyalty programs incorporating case studies and statistical data to support its arguments Federal Timber Sale Policies United States. Congress. Senate. Committee on Interior and Insular Affairs. Special Subcommittee on Integrated Oil Operations, 1955 Nov 14 hearing was held in Redding Calif Nov 15 hearing was held in Klamath Falls Oreg Nov 16 hearing was held in Medford Oreg Nov 17 hearing was held in Roseburg Oreg Nov 18 hearing was held in Eugene Oreg Nov 21 and 22 hearings were held in Portland Oreg Decoding the New Consumer Mind Kit Yarrow, 2014-03-18 Take a glimpse into the mind of the modern consumer A decade of swift and stunning change has

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