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position your product or service effectively Build Your First Million Dollar Offer teaches you the step by step process to design and sell an offer that attracts premium customers and drives significant revenue This book walks you through how to craft high value offers that stand out in the market from pricing your product to structuring it for maximum appeal You ll learn how to build a compelling sales message identify your target market and present your offer in a way that makes it irresistible The book also covers how to create urgency and build social proof to increase your conversions If you want to create an offer that generates seven figures Build Your First Million Dollar Offer provides the blueprint to price package and position like a pro *Create Scarcity and Demand on Purpose: How to Use Urgency the Right Way* Simon

Schroth,2025-04-05 Scarcity and urgency are powerful marketing tools when used correctly Create Scarcity and Demand on Purpose shows you how to use these techniques ethically to build excitement around your products increase conversions and drive sales This book teaches you how to implement urgency and scarcity strategies that feel natural to your customers while creating a sense of exclusivity and value You ll learn how to design limited time offers flash sales and product launches that leverage scarcity to motivate action The book also covers psychological triggers that make urgency so effective how to communicate scarcity without coming off as manipulative and how to balance urgency with customer satisfaction Whether you re running an online store offering a service or launching a new product this book will help you use urgency to create demand and drive more sales without compromising your brand integrity If you re ready to harness the power of scarcity and urgency to accelerate your business growth Create Scarcity and Demand on Purpose provides you with the tools to do so effectively and ethically **Discounts NOW! Master the Art of Online Bargaining: 99+ Message Templates for Better Deals Online. Uncover Secrets for Best Offers, Hassle-free Refunds, Exceptional Services, and Effective Complaints.** John Lewis,2023-10-11 Discounts NOW Master the Art of Online Bargaining is your essential guide to becoming a savvy online shopper In today s digital world where e commerce reigns supreme this book reveals the secrets of effective negotiation that can help you secure discounts find the best deals and make the most of your online shopping experience Learn the art of crafting persuasive messages to communicate with sellers and customer service representatives convincing them to grant you discounts and special offers Discover the key elements of an effective bargaining message including politeness clarity value proposition reasons for bargaining offering solutions and flexibility Moreover delve into the psychology of persuasion exploring concepts like social proof scarcity and reciprocity and how to apply them to your advantage in online negotiations Whether you re an experienced online shopper or new to the world of e commerce this book will empower you to maximize your savings and navigate the digital marketplace with confidence **Seasonal Growth Strategies: Maximizing Holiday Sales** Ikechukwu Kelvin Maduemezia,2025-08-27 The holiday season isn t just a time of joy it s the most profitable window of the year for businesses Yet while some brands skyrocket during this period others barely survive the rush The difference lies in having a clear proven strategy Seasonal Growth Strategies Maximizing Holiday

Sales is your playbook for turning festive demand into record breaking revenue Packed with actionable insights this guide shows you how to prepare early stand out in crowded markets and tap into the psychology of holiday buyers From crafting irresistible offers to creating urgency with limited time deals you ll discover the marketing secrets top brands use to dominate the season Inside you ll learn how to Plan winning campaigns that cut through the holiday noise Optimize pricing discounts and bundles without losing profit Leverage social media and email marketing for festive engagement Create experiences that transform one time buyers into lifelong customers Whether you re a small business owner e commerce seller or marketer looking to scale this book equips you with the strategies to make every holiday season your best yet Don t leave holiday success to chance Learn how to maximize sales delight customers and set the stage for growth long after the celebrations are over

Smart Shopping Secrets Olivia Bennett Cartner,2025-11-13 Your Guide to Smarter Spending on the World s Favorite Marketplaces Imagine transforming your online shopping routine into a savvy budget friendly adventure Whether you re browsing Amazon s endless aisles hunting for trendy pieces on Shein or uncovering unique treasures on Etsy this book opens the door to shopping smarter and saving bigger without sacrificing style or quality Inside these pages you ll discover insider techniques that take the guesswork out of deal hunting Learn how to spot real discounts master platform specific strategies and navigate common pitfalls that drain your wallet From decoding flash sales to negotiating prices and leveraging reward programs every chapter is packed with actionable tips designed to empower both casual buyers and seasoned savers alike Ready to increase your purchasing power while enjoying the thrill of finding the perfect item This guide offers a clear roadmap for setting budgets comparing prices across platforms and timing your buys for maximum impact You ll also gain confidence in evaluating sellers reading genuine reviews and protecting yourself from scams essential skills in today s fast paced digital marketplace Take control of your shopping habits and make every dollar count With step by step advice on organizing wishlists tracking spending and even building stylish capsule wardrobes on a budget this book does more than just save you money it reshapes how you shop altogether Dive in today and start turning ordinary clicks into extraordinary savings

Withdrawing and Withholding Treatments Liam Strand,2025-04-16 When medical treatments are not deemed cost effective given considerations of e g needs and severity and therefore denied reimbursement the treatment is commonly withheld from all future patients However should the treatment also be withdrawn from patients who have gained early access to it Previous normative analyses and clinical guidelines suggest that treatments should be equally rationed by both withdrawing and withholding but empirical studies and policy practices indicate that withholding is more acceptable than withdrawing It has been suggested that psychological difficulties associated with withdrawing cause this discrepancy but this remains a hypothesis rather than an experimentally tested explanation The overall aim of the thesis is to explore ethical and psychological aspects of withdrawing treatments in relation to cost effectiveness given that withholding is justified In addition there is an ambition to formulate ethically justified reimbursement recommendations that account for

psychological factors in human judgement and decision making The specific research questions are What are physicians and patient organisation representatives experiences and perceptions of withdrawing and withholding treatments in rationing situations due to relative scarcity Paper I To what extent do people express an ethical difference between withdrawing and withholding treatments in reimbursement decisions Papers II III How do different possibly morally relevant circumstances shape support for rationing by withdrawing and withholding Papers II III What could be a balanced and justified approach to withdrawing and withholding treatments in healthcare priority setting Paper IV In Paper I an interview study was conducted with physicians and patient organisation representatives In Papers II and III two experiments tested differences in acceptance of rationing treatments by withdrawing and withholding In addition Paper II presents the importance of decision level policy or bedside while Paper III presents the importance of different potentially morally relevant circumstances previously identified in Paper I Paper IV presents a normative analysis using a reflective equilibrium process to formulate balanced and justified recommendations on how to withdraw and withhold treatments in reimbursement decisions Paper I showed nuanced perceptions of withdrawing and withholding treatments In some respects the two rationing types were deemed ethically equivalent while in other respects they were considered ethically inequivalent Paper II found that 18% of participants accepted withdrawing treatments at the policy level compared to 29% acceptance for withholding treatments at the policy level and 25% acceptance for withdrawing treatments at the bedside level Paper III found no general difference in acceptance between withdrawing and withholding treatments However differences emerged when analysing specific circumstances where withholding was viewed as more problematic than withdrawing in four out of eleven circumstances Across Papers II and III the overall support for rationing was low Paper IV analysed the ethical acceptability of withdrawing treatments given that withholding is acceptable as well as the ethical acceptability of providing patients with early access to treatments nanced by the healthcare system It is suggested that withdrawing treatments is ethically acceptable but when patients are granted early access a practice where physicians inform patients that the treatment will be withdrawn if it does not get reimbursed is required The main conclusions of the thesis can be summarised as follows In some respects treatment withdrawal is deemed as ethically equivalent to withholding while in other aspects it is deemed as ethically more problematic Paper I When presented with a detailed vignette of the rationing situation people express withdrawing to be less acceptable than withholding Paper II However when presented with short and concise statements no general difference is perceived Paper III Withdrawing is deemed more acceptable at the bedside level than at the policy level Paper II However different circumstances can render withholding equally and sometimes even more unacceptable than withdrawing Paper III An ethically balanced and justified approach to withdrawing and withholding treatments is that if withholding is acceptable then withdrawing is too early access is in principle problematic but if early access is to be given physicians must inform patients that the treatment will be withdrawn if it does not get reimbursed Paper IV N r medicinska behandlingar inte bed ms vara

kostnadseffektiva givet att bedömningen exempelvis tagit hänsyn till behov och svårighetsgrad och därmed nekades ersättning så
tills vanligtvis inte behandlingen inför framtida patienter. Både behandlingen därav avslutas för patienter som fått tidig tillgång till
den. Tidigare normativa analyser och kliniska riktlinjer föreslår att behandlingar ska avslutas och inte startas in på ett likvärdigt sätt.
Däremot visar empiriska studier och policypraxis att det är mer accepterat att inte starta in behandlingar än att avsluta dem. En
mångfald av förklaringar att de psykologiska svårigheterna med att avsluta behandlingar orsakar denna skillnad men inte heller detta
bara en hypotes och inte en experimentellt testad förklaring. Syftet med avhandlingen är att utforska etiska och psykologiska
aspekter kring att avsluta och inte starta in behandlingar i relation till kostnadseffektivitet givet att det är acceptabelt att inte
starta in behandling. Det finns även en ambition om att formulera etiskt och tydliga rekommendationer vid ersättningsbeslut som tar
hänsyn till psykologiska faktorer i ett medvetet och beslutsfattande. De specifika forskningsfrågorna är: Vad är läkarens och
patientorganisationsrepresentanternas erfarenheter av och uppfattningar om att avsluta och inte starta in behandlingar i
ransoneringsbeslut kopplade till relativ knapphet. Delstudie I: I vilken utsträckning uttrycker folk en etisk skillnad mellan att
avsluta och inte starta in behandlingar i ersättningsbeslut. Delstudier II och III: Hur påverkar olika potentiellt moraliskt relevant
omständigheter såsom för att ransonera genom att avsluta och inte starta in. Delstudier II och III: Vad skulle vara ett balanserat och
tydligt tillvägagångssätt att avsluta och inte starta in behandlingar inom hälso- och sjukvårdsprioriteringar. Delstudie IV: I
Delstudie I genomfördes en intervjustudie med läkare och patientorganisationsrepresentanter. I Delstudie II och III genomfördes
två experimentella studier som testade skillnader i acceptans för att ransonera behandlingar genom att avsluta och inte
starta in. Delstudie II undersökte även vikten av beslutsnivå, policy eller patientnära medan Delstudie III undersökte vikten av olika
potentiellt moraliskt relevanta omständigheter som tidigare identifierats i Delstudie I. I Delstudie IV genomfördes en normativ
analys genom att använda sig av en reflektivt ekvilibrium process för att formulera rekommendationer om att avsluta och inte
starta in behandlingar i samband med ersättningsbeslut. Delstudie I visade nyanserade uppfattningar om att avsluta och inte
starta in behandlingar i vissa aspekter såsom de två sätten att ransonera behandlingar som etiskt likvärdiga medan i andra aspekter
såsom de som etiskt olikvärdiga. Delstudie II visade att 18% ansåg det acceptabelt att avsluta behandlingar på policynivå jämfört
med 29% som accepterade att inte starta in behandlingar på policynivå och 25% som accepterade att avsluta behandlingar på en
patientnära nivå. Delstudie III visade ingen generell skillnad i acceptans mellan att avsluta och inte starta in behandlingar. Däremot
framkom det skillnader när specifika omständigheter analyserades där att inte starta in såsom som mer problematiskt än att
avsluta under fyra av elva omständigheter. Genom Delstudie II och III var det generella så att för ransoneringsläggt. Delstudie IV
analyserade den etiska acceptansen av att avsluta behandlingar givet att det är acceptabelt att inte starta in. Studien undersökte
också den etiska acceptansen av att ge patienter tidig tillgång till behandlingar som nansieras av hälso- och sjukvårdssystemet.
Det föreslås att avsluta behandlingar är etiskt acceptabelt men när patienter får tidig tillgång behövs även en praktik där läkaren
informerar patienten om att behandlingen kommer att avslutas om behandlingen får ett negativt ersättningsbeslut.

Avhandlingens huvudslutsatser kan sammanfattas som I vissa aspekter ses avslut och inte s tta in som etiskt likv rdiga medan i andra aspekter ses avslut som etiskt mer problematiskt Delstudie I N r folk r presenterade f r en vinjett som beskriver en ransoneringssituation uttrycker de att avsluta r mindre acceptabelt n att inte s tta in Delstudie II N r folk r presenterade f r korta och koncisa p st enden uttrycker de ingen generell skillnad Delstudie III Att avsluta behandlingar r mer acceptabelt p en patientn ra niv n p policyniv n Delstudie II D remot under vissa omst ndigheter kan inte s tta in vara likv rdigt och ibland ven mer oacceptabelt n att avsluta Delstudie III Ett etiskt balanserat och r ttf rdigat tillv gag ngss tt att avsluta och inte s tta in behandlingar r om inte s tta in r acceptabelt s r avsluta ocks det tidig tillg ng r i princip problematiskt men om tidig tillg ng ska ges m ste l karen informera patienter om att behandlingen kommer att avslutas om den f r ett negativt ers ttningsbeslut Delstudie IV

The Deal Hunter's Bible Morgan Williams,2024-05-28 Master the Art of Frugal Living and Thrive Financially Do you dream of financial independence while still enjoying the finer things in life Dive into The Deal Hunter s Bible Secrets to Frugal Living and uncover the secrets to living richly by spending wisely Your financial future is more promising than you think Whether you re drowning in debt or simply looking to pad your savings this book will transform your approach to money forever From essential budgeting techniques to clever shopping hacks every chapter is packed with expert insights designed to help you save more and spend smartly Imagine the freedom of achieving your financial goals while still partaking in your favourite activities and indulging in occasional luxuries Curious about how you can make this happen This comprehensive guide offers actionable strategies that turn frugality into an empowering lifestyle choice Discover how to outsmart impulse buys master the grocery game and even enjoy dining out without guilt Each chapter unveils new aspects of frugal living from eco friendly fashion tips to budget friendly travel hacks Your journey will be supported by real life case studies and practical advice ensuring you can apply these secrets with ease Ever wonder what separates savvy savers from spendthrifts The key lies in mindset The Deal Hunter s Bible dives deep into understanding the psychology behind spending habits and imparting the art of thrifty living Learn to prioritise needs over wants invest in quality when it matters and manage debt effectively With chapters dedicated to everything from DIY home d cor to pet care savings this book provides a holistic approach to financial health Ready to leap into a life of abundance Equip yourself with the tools to finally break free from financial stress Let The Deal Hunter s Bible Secrets to Frugal Living be your ultimate companion on the path to a fulfilled and prosperous life

Create a Brand That Commands Premium Prices: The Psychology of Perceived Value Simon Schroth,2025-04-02 In the competitive world of business price is often a major differentiator but how do you justify charging premium prices Create a Brand That Commands Premium Prices teaches you how to build a brand that exudes value and authority allowing you to command top tier pricing in any industry This book reveals the secrets behind the psychology of perceived value how customers make purchasing decisions based on more than just price You ll learn how to craft a brand story that resonates emotionally with your audience create premium products or

services and deliver exceptional customer experiences that justify high end prices The book also covers pricing strategies positioning techniques and how to use scarcity exclusivity and prestige to elevate your brand in the eyes of your target market Create a Brand That Commands Premium Prices is ideal for entrepreneurs small business owners and marketers who want to stop competing on price and start positioning themselves as premium providers By the end of the book you ll have the tools to elevate your brand increase your margins and attract high value clients who are willing to pay for quality

Real Estate : Training A Myth Inder Kumar Bhatnagar,2024-12-10 **Budget Summer Travel Hacks: Cheap Flight Secrets** Jade Summers, Tired of sky high summer airfare eating up your travel budget Budget Summer Travel Hacks Cheap Flight Secrets is your ultimate guide to mastering the art of affordable summer travel This ebook reveals insider tips and step by step strategies designed to help you discover the cheapest flights and unlock savings you never thought possible Inside you ll learn how to spot the best booking windows use lesser known tools and navigate airline pricing tricks making your summer vacation more affordable and stress free Whether you re a student a family planning a getaway or just a savvy traveler looking to save this guide offers practical easy to follow advice that transforms your flight booking experience Join thousands of readers who have already saved hundreds on their trips by applying these proven methods Imagine spending less time worrying about costs and more time enjoying your dream destinations Packed with exclusive hacks and insider knowledge this is not just another travel guide it s your ticket to smarter budget friendly adventures Ready to take off on your next summer trip without breaking the bank Grab your copy now and start saving today [WHO guideline on country pharmaceutical pricing policies](#) ,2020-09-29 In recent years high prices of pharmaceutical products have posed challenges in high and low income countries alike In many instances high prices of pharmaceutical products have led to significant financial hardship for individuals and negatively impacted on healthcare systems ability to provide population wide access to essential medicines Pharmaceutical pricing policies need to be carefully planned carried out and regularly checked and revised according to changing conditions Strong well thought out policies can guide well informed and balanced decisions to achieve affordable access to essential health products This guideline replaces the 2015 WHO guideline on country pharmaceutical pricing policies revised to reflect the growing body of literature since the last evidence review in 2010 This update also recognizes country experiences in managing the prices of pharmaceutical products **The Fernweh Travel Guide To Isle Of Man** Maverick Stone,2025-10-17 Unlock the secrets of the Isle of Man a mystical haven in the Irish Sea where Viking legacies meet breathtaking landscapes and adrenaline pumping adventures Maverick Stone s essential guide is your passport to this UNESCO Biosphere Reserve blending over 10 000 years of Manx history with modern thrills for every explorer Dive into ancient Celtic ruins Viking strongholds like Peel Castle and the world s oldest continuous parliament at Tynwald Hill all vividly brought to life through engaging narratives and expert insights For first timers navigate iconic attractions like the Manx Museum s treasures and the legendary TT motorcycle races that draw global crowds each year

Returning visitors will delight in deeper dives hop aboard heritage railways for scenic journeys through glens and coastal cliffs or spot basking sharks and seabirds on wildlife safaris Experience cultural gems such as fairy bridges steeped in folklore vibrant festivals celebrating Celtic music and dance and farm to table feasts featuring local kippers and Manx lamb With comprehensive itineraries from family friendly beach days at Ramsey to rugged hikes up Snaefell Mountain this guide includes practical tips on ferries accommodations and sustainable travel Maverick Stone's passion shines through in every page inspiring you to forge your own Manx memories Whether it's your maiden voyage or a heartfelt return let fernweh the longing for far off places guide you to the Isle of Man's enduring enchantment Adventure awaits *Profitable Discord*

Barrett Williams, ChatGPT, 2025-08-15 Profitable Discord is a practical playbook for turning a thriving online community into a sustainable revenue engine through premium paid live events Learn how to price package and deliver high value experiences that members are eager to invest in without compromising trust or community spirit This guide translates big ideas into repeatable systems you can implement this quarter from your first paid ticket to scalable ongoing programs What you'll master Premium live formats that drive real value AMA masterclass coaching and more Value based pricing tiers bundles and promotions that feel fair to your members Audience segmentation and a clear path from free access to premium offerings Onboarding that builds credibility and reduces cancellations Access control scheduling and seamless delivery logistics Ethical marketing social proof and promotions that invite rather than gatekeep The operational blueprint tech stack automation gates and governance Revenue growth tactics upsells scarcity techniques and continuity programs Metrics that matter engagement retention satisfaction and feedback loops Designed for creators community managers coaches and founders Profitable Discord walks you through practical frameworks templates and playbooks you can adapt to any niche Expect actionable steps checklists and real world patterns you can copy or customize from setting up premium events to orchestrating a memorable attendee experience and measuring impact If you're ready to turn your Discord into a thriving premium hub this book provides a clear ethical path to predictable revenue and lasting member value Build stronger communities monetize with integrity and scale with confidence Your roadmap to launching and growing premium events starts here **Managed Entry Agreements and Funding for Expensive Therapies** Mondher Toumi, Szymon

Jarosławski, 2022-06-24 Market entry agreements MEA for pharmaceuticals have become extremely popular and widespread geographically Emerging countries that have not yet begun to introduce MEAs are now actively engaged in doing so This book examines the concept of MEAs detailing how depreciation of some specific regenerative therapies through intangible asset amortization is unavoidable The authors provide a historical vision of the development of MEAs with experiences failures and successes that have shaped the evolution and place of MEAs in access to pharmaceuticals They provide an extensive review of MEA typology and propose a new one that is pragmatic and actionable **FEATURES** Discusses the affordability of future therapies and the possible challenges for health insurance systems Addresses the practical and applied

issue of market access and includes the most up to date developments such as the Pelosi bill Describes the potential paradigm change that will challenge all payers and may question the sustainability of our health care systems Highlights the gradual move from repeated treatment administration to a single administration with the potential for a definite cure Managed Entry Agreements and Funding for Expensive Therapies provides invaluable information to all stakeholders involved in market access and to students in the field

Build Demand Before You Deliver: Pre-Sale Blueprints That Work Every Time Onyeka Godfrey, 2025-08-04 Why build in the dark when you can build in public with profit This book shows you how to sell your product before it exists Not by tricking people but by building trust testing interest and proving demand upfront You ll master pre sale strategies that validate your idea and fund its creation Inside you ll find practical blueprints for email pre launches waitlists that convert value first messaging and urgency driven presales You ll learn how to build momentum before delivery and how to use feedback loops to sharpen your offer before release day If you re tired of guessing what people want and wasting time building things they don t this book gives you the shortcut to certainty sales and confidence

The Blueprint to Real Estate Success: Insights from a Pioneer Mr. Sameer Gupta, 2025-05-22 The Blueprint to Real Estate Success Insights from a Pioneer is a practical and inspiring guide for anyone looking to succeed in real estate Authored by industry expert Sameer Gupta the book shares hard earned lessons actionable strategies and personal insights gained over 20 years in the business Whether you re a first time agent an aspiring investor or a real estate enthusiast this book offers a roadmap to navigate the complex world of property with confidence and integrity Covering everything from market research and client handling to ethical selling and digital innovation it s not just a book it s a mentor in print designed to help you grow adapt and lead in one of the most dynamic industries today

Black Friday Mastery: Secrets to Scoring the Best Deals Every Year William Moore, 2024-11-19 Black Friday Mastery Secrets to Scoring the Best Deals Every Year is your ultimate guide to navigating the biggest shopping event of the year with confidence strategy and savings like never before Packed with expert tips proven strategies and insider knowledge this book will transform you into a savvy shopper who knows exactly how to find the best deals every single time In this book you ll discover The Secrets of Success Learn how to prepare for Black Friday like a pro including creating a winning budget tracking price trends and researching deals in advance Smart Shopping Strategies Master the art of timing your purchases navigating doorbusters and scoring exclusive early access discounts Tools of the Trade Get the lowdown on must have apps deal trackers and cashback programs that help you save even more Avoiding Pitfalls Stay protected with tips on spotting scams understanding return policies and dealing with warranties Year Round Savings Take what you learn and apply it to other sales events ensuring you re always getting the best value Whether you re hunting for electronics fashion or holiday gifts this comprehensive guide will help you maximize your savings and minimize stress With real life success stories expert advice and actionable steps Black Friday Mastery is your key to turning chaos into opportunity Stop overspending and start shopping smarter Grab your copy

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