

DENVER DAHL

Account Manager

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📍 San Francisco, CA

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🌐 [LinkedIn.com/denver-dahl](#)

EXPERIENCE

Key Account Manager

Lauzon

📅 2016 - Ongoing 📍 San Francisco, CA

Lauzon is a leading worldwide manufacturer, designer, and supplier of bearings, linear motion products, precision bearings, spindles, seals, and services. Responsible for business development with Key Accounts with main focus in ENERGY, POWER UTILITIES and HEAVY industries.

- Achieved 12% growth in the account's revenue and 7% profitability improvement.
- Generated \$2,000,000+ new revenue by signing 10 new accounts.
- Presented to over 600 delegates in Europe for facilitating new insurance tracking process.
- Established a Cloud Team and increased Cloud Business profit 8X.

Senior Account Manager

Koepp Inc

📅 2014 - 2016 📍 San Francisco, CA

Koepp Inc is Google Street View certified agency.

- Managed Search, Shopping & Display ads for major brands with total monthly ad spend of around \$150,000/month.
- Managed the largest key account generating \$17,500,000 annually.
- Worked with the BSO team for 6 months as being the sole responsible for their online marketing campaigns.

Account Manager Infrastructure & Application Development

Drouin S.A.R.L.

📅 2012 - 2014 📍 San Francisco, CA

- Pioneered sales of Fixed+mobile services in Spain in 2012.
- Achieved 126% Revenue Attainment in H2 (Jan-Jun 2013).
- Increased a French fashion brand PPC revenue by 90% YoY, mainly with the help of our shopping campaigns.
- Achieved to reach a level of satisfaction of 9+ over 10 with the usage of Oracle Support for one top account.

EDUCATION

Master of Marketing Management [MMM]

La Trobe University

📅 2007 - 2008 📍 San Francisco, CA

KEY ACHIEVEMENTS



Building the future

Established a Cloud Team and increased Cloud Business profit 8X.



Managing the largest accounts

Managed the largest key account generating \$17,500,000 annually.



Market share - Key accounts & projects

Generated \$2,000,000+ new revenue by signing 10 new accounts



Work-life balance

I recharge spending my weekends in nature with my family of 5.

SKILLS

MS Office Programs

Windows & Mac OS-X

Asana

Salesforce

Agile

CRM Systems

Hubspot

LinkedIn Sales Navigator

Dun & Bradstreet

LANGUAGES

English

Native

German

Proficient

Greek

Advanced

Resume Template Deal Tutorial

Annlee Burch



Resume Template Deal Tutorial:

This book delves into Resume Template Deal Tutorial. Resume Template Deal Tutorial is a vital topic that must be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Resume Template Deal Tutorial, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Resume Template Deal Tutorial
 - Chapter 2: Essential Elements of Resume Template Deal Tutorial
 - Chapter 3: Resume Template Deal Tutorial in Everyday Life
 - Chapter 4: Resume Template Deal Tutorial in Specific Contexts
 - Chapter 5: Conclusion
2. In chapter 1, this book will provide an overview of Resume Template Deal Tutorial. This chapter will explore what Resume Template Deal Tutorial is, why Resume Template Deal Tutorial is vital, and how to effectively learn about Resume Template Deal Tutorial.
3. In chapter 2, this book will delve into the foundational concepts of Resume Template Deal Tutorial. The second chapter will elucidate the essential principles that must be understood to grasp Resume Template Deal Tutorial in its entirety.
4. In chapter 3, the author will examine the practical applications of Resume Template Deal Tutorial in daily life. This chapter will showcase real-world examples of how Resume Template Deal Tutorial can be effectively utilized in everyday scenarios.
5. In chapter 4, the author will scrutinize the relevance of Resume Template Deal Tutorial in specific contexts. The fourth chapter will explore how Resume Template Deal Tutorial is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, the author will draw a conclusion about Resume Template Deal Tutorial. This chapter will summarize the key points that have been discussed throughout the book.

The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Resume Template Deal Tutorial.

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