

Oracle R12 Order Management - Back to Back (B2B) Order Flow:

Refer: <http://learnoraclecsbbscm.blogspot.com>

Back to Back Order type is used in the below scenarios:

1. If the Customer ordered part is not in stock
2. If the Customer ordered part is not manufactured
3. Customer will place the order to the organization, organization will generate the purchase order to the supplier and the supplier will ship the parts to the organization and organization ships the part to the customer.
4. Here in Back to Back order Sales order is linked to the purchase order

The below attributes should be defined in Item Master for the items as B2B Orderable:

- In Purchasing Tab - Purchased, Purchasable, Use Approved Supplier, Default Buyer & List Price to be defined
- In General Planning Tab - To be defined as "Buy"
- In Work In Process Tab - "Build in WIP" attribute flag to be enabled
- In Order Management Tab - Customer Ordered, Customer Orders Enabled, Shippable, OE Transactable & Assemble to Order flag to be enabled
- B2B Orderable Items should be assigned in the order receiving organization.
- B2B Orderable Items should be defined in the Price List

The screenshot shows the Oracle R12 Item Master form for an item named 'B2B_ITEM'. The form is divided into several tabs: Main, Inventory, Bills of Material, Asset Management, Costing, Purchasing, Receiving, and Physical Attributes. The 'Purchasing' tab is currently selected. In the top right corner, there are buttons for 'Master', 'Org', and 'O&B'. The 'Description' field is filled with 'B2B_ITEM'. The 'Unit of Measure' section shows 'Primary' as 'NOS', 'Tracking' as 'Primary', 'Pricing' as 'Primary', 'Secondary' as an empty field, and 'Defaulting' as an empty field. The 'Deviation Factor +' and 'Deviation Factor -' are both set to '0 %'. The 'Conversions' section has three radio buttons: 'Standard', 'Item specific', and 'Both', with 'Both' selected. The 'User Item Type' is set to 'Purchased Item' and the 'Item Status' is set to 'R'.

Oracle R12 Order To Cash Student Guide

PT Brinkman



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