

Deal Masters

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Discount or Price Reduction Request Letter

Susan J. Hatcher

1642 Bottom Lane

Buffalo, NY 14214

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The Art of the Short Sale Michael B. Citron, 2008-05 The Art of the Short Sale is your money making guide to the new housing market Fact Up to 95 percent of borrowers never respond to foreclosure notices The Art of the Short Sale takes the mystery out of foreclosure This simple and educational format serves as realtors go to guide on how to make money in the wake of the housing bubble From walk in closets to Wall Street Citron sheds light on the factors that led to the rise and fall of real estate in the United States Each chapter navigates readers through the process of helping borrowers avoid nagging lenders and overcome the obstacles of foreclosure often through paying only a fraction of their debts The Art of the Short Sale spells out in an easy to understand language the steps to succeed in this niche market and assists clients in eliminating debt reducing tax liability saving credit worthiness and avoiding deficiency judgements With tips on assembling a short sale team negotiating with out of state lenders and packaging clients personal and financial circumstances in an effective way this book is an essential resource for any real estate specialist aiming to adapt his business to the current housing climate

SEC Docket United States. Securities and Exchange Commission, 1992

Board of Contract Appeals Decisions United States. Armed Services Board of Contract Appeals, 1974

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