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Microsoft Dynamics CRM 4 Integration Unleashed Marc Wolenik,Rajya Vardhan Bhaiya,2009-10-27 In Microsoft Dynamics CRM 4 Integration Unleashed two leading experts present proven techniques best practices and example code for going far beyond the out of the box capabilities of Dynamics CRM 4 Using these solutions and sample applications you will enhance all of your company s relationships with vendors distributors employees users affiliates and customers Authors Marc J Wolenik and Rajya Vardhan Bhaiya walk you step by step through integrating Dynamics CRM with SharePoint Office Communicator PerformancePoint BizTalk Silverlight VoIP phone systems and both Google and MSN mapping tools They also present a full analysis of the CRM Accelerators and advanced topics and three full chapters on integration using Scribe s state of the art adapters and templates You ll discover how to extend Dynamics CRM 4 with enterprise dashboards stronger deep dive data analysis and much more Wolenik and Bhaiya even demonstrate how to make custom Dynamics CRM applications available directly to your customers without compromising security Use Dynamics CRM 4 as an xRM platform for developing custom applications to enhance any type of business relationship Leverage new Azure cloud computing solutions for Microsoft Dynamics CRM Design infrastructure to efficiently run your customized Microsoft Dynamics CRM implementation Extend CRM internally with plug ins source to source integration IFRAME based custom application integration and CRM JScript Extend CRM externally with CRM Accelerators public Web services direct SQL interaction and customer facing Web sites Implement KPIs and gain deeper business insight by integrating Dynamics CRM 4 with Microsoft Office PerformancePoint Create dashboards and other visual CRM tools with Microsoft Silverlight Develop custom CRM applications with Visual Studio Integrate CRM with Team Foundation Server Use Scribe templates and adapters to streamline data integration and migration On the web Download all examples and source code presented in this book from informit.com title 9780672330544 Microsoft Dynamics CRM 4 Integration Unleashed Marc J. Wolenik,Rajya Vardhan Bhaiya,2010 In Microsoft Dynamics CRM 4 Integration Unleashed two leading experts present proven techniques best practices and example code for going far beyond the out of the box capabilities of Dynamics CRM 4 Using these solutions and sample applications you will enhance all of your company s relationships with vendors distributors employees users affiliates and customers Authors Marc J Wolenik and Rajya Vardhan Bhaiya walk you step by step through integrating Dynamics CRM with SharePoint Office Communicator PerformancePoint BizTalk Silverlight VoIP phone systems and both Google and MSN mapping tools They also present a full analysis of the CRM Accelerators and advanced topics and three full chapters on integration using Scribe s state of the art adapters and templates You ll discover how to extend Dynamics CRM 4 with enterprise dashboards stronger deep dive data analysis and much more Wolenik and Bhaiya even demonstrate how to make custom Dynamics CRM applications available directly to your customers without compromising security Use Dynamics CRM 4 as an xRM platform for developing custom applications to enhance any type of business relationship Leverage new Azure

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CRM xRM solutions for companies of all sizes Learn from experience and dive deep into CRM technologies that cross almost every industry and vertical His books include Microsoft Dynamics CRM 2011 Unleashed Microsoft CRM 4 Unleashed and Microsoft CRM 4 Integration Unleashed Detailed information on how to Compare on premise and cloud versions of Dynamics CRM make your best choice and deploy painlessly Use the advanced configuration and customization options that offer you the most value Take full advantage of Dynamics CRM s new flow interface and productivity shortcuts Learn about new add on features for Dynamics including MarketingPilot NetBreeze and Yammer Personalize dashboards activities calendars data import export and more Manage leads opportunities accounts contacts marketing lists collateral campaigns quotes orders and invoices Integrate schedules cases contacts and product service information Build powerful automated workflows processes and complete solutions Deliver CRM applications to smartphones and tablets including iOS devices Provide watch lists automatic alerts and other sales help through InsideView Social Insights Extend Dynamics CRM with custom plug ins and add ons Integrate Dynamics CRM 2013 with SharePoint Azure SQL Server SRSS Visual Studio and NET Framework ON THE WEB Download all examples and source code presented in this book from informit com title 9780672337031 as it becomes available Microsoft Dynamics CRM 4.0 Unleashed Marc Wolenik,Damian Sinay,2004-04-15 Microsoft Dynamics CRM 4 0 Unleashed presents start to finish guidance for planning customizing deploying integrating and managing Dynamics CRM in your unique business and technical environment Authored by two leading Microsoft Dynamics implementers this book systematically explains how the system works why it works that way and how you can leverage it to its fullest advantage The authors present clear examples proven best practices and pitfalls to avoid in using every significant Dynamics CRM capability The far reaching coverage ranges from Dynamics CRM s sales marketing and customer service features to its automated workflows from Outlook and Office integration to reporting and security The authors offer independent insight into Dynamics CRM s most powerful new features from its improved interface to its new mail merge and data migration tools This book is for every IT professional who intends to work with Dynamics CRM regardless of their experience with Dynamics or other CRM solutions The authors provide example rich realistic coverage of advanced Dynamics customization extensibility and integration information that is available nowhere else Detailed information on how to Set up configure and maintain all facets of Dynamics CRM in any organization or industry Thoroughly understand both the on premise and hosted versions of Dynamics CRM Make the most of Dynamics new features including email the Outlook client Internet Facing Deployment IFD and relationships Manage sales leads opportunities accounts contacts marketing lists sales collateral campaigns quotes orders and invoices Improve customer service by integrating schedules cases contacts product service information and more Build powerful automated workflows that streamline key sales tasks and liberate salespeople for more effective selling Efficiently administer and secure any Dynamics CRM implementation Drive greater value by integrating Dynamics CRM with Microsoft Office productivity tools Customize and extend Dynamics CRM using Visual Studio NET and

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Table of Contents Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya

1. Understanding the eBook Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - The Rise of Digital Reading Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Advantages of eBooks Over Traditional Books
2. Identifying Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - User-Friendly Interface
4. Exploring eBook Recommendations from Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya

- Personalized Recommendations
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya User Reviews and Ratings
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya and Bestseller Lists
5. Accessing Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya Free and Paid eBooks
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya Public Domain eBooks
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya eBook Subscription Services
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya Budget-Friendly Options
 6. Navigating Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya eBook Formats
 - ePub, PDF, MOBI, and More
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya Compatibility with Devices
 - Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya Enhanced eBook Features
 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Highlighting and Note-Taking Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Interactive Elements Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 8. Staying Engaged with Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 9. Balancing eBooks and Physical Books Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Setting Reading Goals Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya

- Fact-Checking eBook Content of Microsoft Dynamics Crm 4 Integration Unleashed Rajya Vardhan Bhaiya
- Distinguishing Credible Sources

13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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